



Excellence in Giving  
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# Smith Foundation: Major Gifts Impact Report

Client Name: Mr. and Mrs. Smith  
Reporting Period: January - June 2012

Client Relationship: Full Service Giving Advisor

Grant Recipient	Grant Amount	Outputs	Outcomes
Orlando Union Rescue Mission	98,000 <i>for food service expansion &amp; social enterprise creation</i>	<ul style="list-style-type: none"> <li>Hired Director of Food Services and Social Enterprise. New director has maintained food costs while improving quality of food for all OURM beneficiaries in past 6 months.</li> <li>New director established 15 new relationships with local restaurants to get food contributions.</li> <li>Launched "All Things Sweet" (cupcakes and baked goods) sustainable social enterprise.</li> </ul>	<ul style="list-style-type: none"> <li><b>19 students</b> enrolled in Discipleship Culinary Training Program.</li> <li>Increased staff and equipment capabilities to increase number of meals served to 359,563.</li> <li>This represents a 28% increase from 2010 or 77,698 more meals served.</li> <li>Revenue from All Things Sweet will come.</li> </ul>
Grace Medical Home	50,000 <i>for general support of \$1.6 mm budget</i>	<ul style="list-style-type: none"> <li><b>1,637 patients</b> are now being served with comprehensive, high-quality care.</li> <li>18 new specialty services offered.</li> <li>12,000 volunteer hours logged in 2011 from 150+ regular clinical and non-clinical professionals</li> <li>Secured over 1,000 prescriptions for patients through the Prescription Assistance Program.</li> </ul>	<ul style="list-style-type: none"> <li>69% reduction in emergency services used by patients of Grace Medical.</li> <li>95% of patients reported missing fewer days of work since coming to Grace.</li> <li>70% of patients report feeling closer to God because of Grace Medical</li> </ul>
Lifesong for Orphans	30,000 <i>for Zambia school operations and classroom expansion</i>	<ul style="list-style-type: none"> <li>Increased daily Bible studies by 30 minutes.</li> <li>20% growth in the number of orphans enrolled. <b>253 students</b> now enrolled.</li> <li>Test/Exam Scores for students in grades 1-7 are now 20-30% above the national average.</li> <li>Provided over 174,690 meals to students.</li> </ul>	<ul style="list-style-type: none"> <li>Created 72 jobs (54 micro-loans and 18 farm workers) for orphan caregivers.</li> <li>100% of farm workers/caregivers in the same job 1 year later.</li> <li>Doubled strawberry production from 40,000 plants to 80,000 plants.</li> </ul>
Liberty Counsel	25,000 <i>for regional board expansion</i>	<ul style="list-style-type: none"> <li>\$25,000 matching grant achieved.</li> <li>National infrastructure improved.</li> <li>Southeast region opened.</li> <li>\$55,000 of \$75,000 necessary to open Southwest region has been committed.</li> </ul>	<ul style="list-style-type: none"> <li><b>70+ active members</b> in Southeast volunteer network connecting donors to Liberty Counsel and helping facilitate events and workshops.</li> <li>Development of strategic communications plan that educates and raises revenue.</li> </ul>
Faith Comes by Hearing	19,625 <i>for 125 audio Bible listening programs</i>	<ul style="list-style-type: none"> <li>Shipped more than 800 Bible sticks to the Middle East including <b>375 funded</b> by this grant.</li> <li>Audio Bibles are reaching people in restricted countries like Syria where ministry partners report a positive response from seekers.</li> </ul>	<ul style="list-style-type: none"> <li>Spiritual transformation from people listening to Bible sticks.</li> <li>Typical social changes from Bible listening include lowered rates of alcoholism and spousal abuse.</li> </ul>
Matthew's Hope	10,000 <i>for general support of \$150,000 budget</i>	<ul style="list-style-type: none"> <li>Served <b>677 individuals</b> during 6,226 individual visits.</li> <li>\$11,712 spent in 2011 to assist 57 families or individuals with rent or emergency shelter.</li> <li>\$5,604 already spent in 2012 to assist 24 families or individuals.</li> <li>Provided 3,000 toiletry sets, 2,728 showers and 940 haircuts.</li> </ul>	<ul style="list-style-type: none"> <li>Obtained IDs for 83 guests along with 200 supporting documents needed to obtain IDs.</li> <li>36% of those with new IDs have gained employment, housing and/or received VA or Social Security benefits.</li> <li>5% of those with new IDs are actively seeking employment.</li> <li>Found permanent housing for 21 guests.</li> </ul>
	\$ 232,625	3,031+ Beneficiaries	