



At Pacific Continental Bank, knowing your business is our business. But helping a business succeed takes more than just a loan. That's why our bankers pride themselves on their skills as business and community mentors. We believe that if the community is strong, the assistance we provide will only make our local businesses stronger. Who says we can't be more than a bank?

Pacific Continental Bank, Focused on business. Passionate about community.

EUGENE / SPRINGFIELD PORTLAND / VANCOUVER SEATTLE/BELLEVUE/TACOMA

541-686-8685 therightbank.com







Unsure times lay ahead. Our tax team is ready to stand with you and your business.



contents

FEBRUARY/MARCH 2013

ON THE COVER >>

A new plan would replace EWEB's waterfront property in Eugene with waterfront property in Eugene with a combination of public open space, pedestrian-friendly streets and new parcels for mixed-use development, creating an active riverfront neighborhood connecting the city and the river.

Pictured Tom Hoyt, manager at Speer Hoyt LLC Attorneys; Brian Obie, former mayor of Eugene and owner of the neighboring 5th Street Public Market and The Inn at the 5th; and Kaarin Knudson, project manager at Rowell Brokaw Architects

Art and design by Asbury Design www.asburvdesign.n

Photography by Imagine Photographics

FEATURES

Olsson Industrial Electric remains at the forefront of the electrical construction and automation industry.

15 Two proposed buildings on the Franklin Boulevard corridor could transform the eastern gateway to Downtown Eugene and bring hundreds of new jobs and residents to the city's core by mid-2015.

17 Eugene's City Council has committed to keeping City Hall at its current location by designing a new building while retaining the council chambers, existing parking and public art.



COLUMNS/ DEPARTMENTS

CHAMBER@WORK

BUSINESS NEWS

FOOD FOR THOUGHT

- 14 Arts and Business Alliance

- 18 Evergreen Roofing
- Hershner Hunter, LLP
- Home Federal Bank
- 2 Isler CPA
- 19 Imagine Group
- 14 Eugene Water & Electric Board 24 Kernutt Stokes

 - 2 Pacific Continental Bank
 - 13 McKenzie Willamette Medical
 - Cleaning Sitttner & Nelson
 - Summit Bank
 - 18 University of Oregon

19 Servicemaster Commercial

Publisher

David Hauser, CCE

Editor

Susan G. Miller, Director of Publications & Information Systems

Eugene Chamber Executive Committee

Sheryl Balthrop, Chair Gaydos, Churnside & Balthrop PC

Ann Marie Mehlum, Chair-Elect Summit Bank

Marvin Re'Voal. Past-Chair Pacific Benefit Planners

Cathy Worthington, Treasurer Worthington Business Services

Eugene Area

Chamber of Commerce 541.484.1314 Design/Layout

Advertising

Asbury Design 541.344.1633

Printing

TechnaPrint, Inc. 541 344 4062

Eugene Area Chambe of Commerce

1401 Willamette St. Eugene, OR 97401

541.484.1314

www.Facebook.com / EugeneChamber

Open for Business: A publication of the Eugene Area Chamber of Commerce (USPS-978-480).

Open for Business is published bimonthly by the Eugene Area Chamber of Commerce in February, April, June, August, October and December, Circulation:

Open For Business © 2013

The subscription price is \$25, included in membership. Periodicals Postage Paid at Eugene,

POSTMASTER: Send address changes to Eugene Area Chamber of Commerce, P.O. Box 1107, Eugene, OR 97440-1107

ADVERTISER INDEX

- 13 Chambers Productions/KEZI20 Downtown Athletic Club
- 23 Eugene Airport

CHAMBER@WORK

Chamber's Next Level program connects new businesses with established ones

The Chamber recognizes the positive impact young professionals have on the local economy as they develop into the business and community leaders of tomorrow. The Chamber's Next Level program is designed to connect those in the early stages of their careers with established business leaders willing to share their business knowledge and advice. In 2012, young professionals gained valuable tips and advice on how to reach their professional goals from diverse local business leaders. Each speaker gave their insight about leadership, smart business practices and the important role business has in actively supporting its community.



From left to right: Gerry Gaydos, Gaydos, Churnside & Balthrop; Brian Obie, Inn at the Fifth and the Fifth Street Public Market; Jeanne Staton, Staton Companies; and Pat Straube, Dari-Mart Stores and Lochmead Dairy.



Angela Chan, Koho Bistro; Robin Brown-Wood, Alma Catering and Ibrahim Hamide, Café Zenon and Café Soriah attend meetings of the Dish.

Dish offers connections and collaboration for restaurant owners, managers

When it comes to the business landscape in the Eugene-Springfield area, one size does not fit all. For that reason, the Eugene Chamber has created programs that offer strategic support and education for specific industries, including the "Dish," a group that brings together restaurant owners, managers and partners and supporters in the food industry. Dish participants have an opportunity to network and collaborate with their peers in their industry, and in turn strengthen the business climate as a whole.

Eugene Chamber helps you cultivate business connections

Ultimately, it's not who you know – it's who knows you! To succeed you must continually connect with new people, cultivate relationships and leverage your network to help grow your business. The Chamber provides over a hundred opportunities throughout the year for members to expand their business networks. From monthly Business After Hours events to annual events like the Emerald Awards, Golf Classic and Business-to-Business Expo, the Chamber serves as a resource to help its members make the important contacts they need to remain competitive in today's business environment.



Enjoying Business After Hours are Jenny Bennett, Celeste Edman, Mara Hooker, Ashley Horner, Craig Wanichek and Mike Mercer.



At Plaza Latina SuperMarket, we import carefully chosen delicacies from all over the world for our selective, food-loving clientele. When it comes to our finances, we need a bank that is just as committed to excellence as we are. We trust HomeFed because they provide us with world-class service, right here at home.

MyHomeFed.com



Call your local Home Federal Bank today!

Eugene Downtown
Eugene Coburg Rd.
Eugene Santa Clara
Eugene West
Springfield Gateway

(541) 344-5424
(541) 345-9430
(541) 689-3313
(541) 338-7650
(541) 741-8280





WE'VE BEEN
RAISING OUR
FAMILY
TO KEEP UP
WITH YOURS.

At Hershner Hunter, we've been around for more than three generations. And that continuity is no accident. We understand the concerns of first-and second-generation business owners as you look to retire and transition your business, whether it's to family, your employees, or a new owner. That's why we've been growing a new generation of versatile legal experts to keep pace with you and the changing needs (and leadership) of your business.

You're raising a new generation of local business owners and energetic leaders. We're raising a new generation of dynamic legal talent. Let's have our people talk to your people. **541-686-8511** | hershnerhunter.com

SMALL BUSINESS SPOTLIGHT

Electricity that isn't static

Olsson Industrial Electric continues to stay at the forefront of its industry

By Stephanie Brathwaite

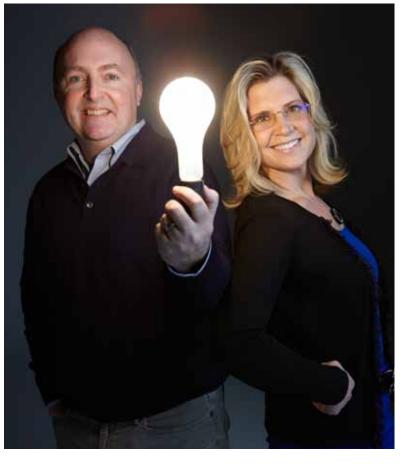
In the competitive world of electrical construction and automation, Olsson Industrial Electric remains at the forefront of the industry. Since 1986, the company has provided innovative solutions for advanced industrial electric projects. The company's three divisions – Electric, Controls and Engineering – provide custom design, fabrication, installation, programming and maintenance services for complex industrial electric applications

Olsson Industrial Electric is a family-owned company based in Eugene serving companies in the hydro power, wood products, pharmaceutical and renewable energy industries. The company has customers throughout the Western United States and has worked on several projects with local companies, including: the Co-Generation Plant at Seneca Sawmill, Cougar Dam through the Army Corps of Engineers, the Leaburg and Walterville dams through EWEB, the Armory in Springfield and more.

Ike Olsson, president of Olsson Industrial Electric, says ongoing training keeps the company competitive. "In order to maintain a high level of expertise, the company provides ongoing educational opportunities and sophisticated in-house training in our own 'tech-center," he explains.

Olsson Industrial Electric was voted one of Oregon Business Magazine's 100 Best Companies in Oregon for the fifth consecutive year in 2012. Olsson credits the company's success to the principles on which his father, Ole Olsson, founded the business more than 25 years ago: Provide a quality product. Be ethical. Be fair. Be honest.

"He wasn't the type to take credit," says the younger Olsson of his father. "Instead, he recog-



nized that the company's accomplishments were a group effort, and praised the people around him for the successes of the company."

Olsson says his father's management style influenced him from the beginning of his career. "My father always treated employees fairly and generously, saying it was 'just the right thing to do.' From the time I began working for the company in an entry-level position while I was in high school, I saw how his appreciation of the staff helped the company succeed."

When employees are treated ethically, fairly and honestly, he says, they treat their customers with the same respect. Olsson's commitment to his father's principles is how the company has been able to create the kind of long lasting relationships that have made the company a leader in its field.

John Boettcher and Shelly Walter of Olsson Industrial Electric have seen their company voted one of Oregon Business Magazine's 100 Best Companies in Oregon for the fifth consecutive year in 2012.



the master plan's vision into a new Special Area Zone that will guide future design and construction on the site. If approved by the Eugene Planning Commission and City Council this spring, it puts a framework in place that would allow new development to begin as soon as summer 2013.

A Long Time in the Making

For Knudson and many others who helped create the EWEB Riverfront Master Plan, the City Council's upcoming vote represents the last step in a planning process that has involved hundreds of community members over the past five years.

The stage was set for the master plan in 2007, when EWEB announced plans to relocate its operations to West Eugene. Recognizing the importance of the riverfront property and the impact redevelopment would have on the city, EWEB and the City of Eugene agreed on a structured planning process for the site. The agreement called for the creation of a nine-member Community Advisory Team (CAT) to work with the design consultant and the public to develop the master plan.

The Eugene Chamber helped recruit CAT members from various professional backgrounds, and the EWEB board and Eugene City Council chose the nine finalists in 2008. Chamber President Dave Hauser and Pat Johnston were selected as co-chairs and the CAT adopted a consensus model for decision making. They chose the design consultant, Rowell Brokaw Architects, and worked closely with the public over the course of the following year.

Tom Hoyt, manager at Speer Hoyt LLC Attorneys, served on the CAT and says that while reaching consensus on a project as complex and important as the redevelopment of the EWEB site can be difficult, the public planning process ensured that the master plan would meet the needs and goals of the entire community.

"The public played an integral role in the design of the master plan," says Hoyt. Row-



ell Brokaw and the CAT didn't simply ask the community to approve pre-designed plans, he says. Instead, they actively engaged over 1,000 community members sessions and public meetings.

"We continually refined the concept and design of the riverfront plan by incorporating the public's desires, concerns and feedback," he continues. "It was a truly collaborative process and the result is a

master plan that is a genuine reflection of the community's vision for a vibrant urban

The EWEB Riverfront Master Plan calls for a combination of public open space, pedestrian-friendly streets and new parcels for mixed-use development. Together, these elements create an active riverfront neighborhood that connects the city and the river.

The plan fills a significant void in Eugene, says Brian Obie. "Eugene has a beautiful park and bike path system along the Willamette, but what's missing is an urban connection that will allow us to inexperience," he says.

Obie, former mayor of Eugene and owner of the neighboring 5th Street Public

Market and The Inn at the 5th, believes the key to the success of the development will be new housing. "As a community, we lack adequate market-rate living opportunities in the city center," he says. "The addition teract with the river as part of our everyday of large-scale urban housing will bring a critical mass of people to the core of the city to support commerce and create a safe, lively place to visit."

The EWEB property is a natural fit for the kind of mixed-use development that has made cities like Portland increasingly attractive to the young, educated "creative class" driving the new economy. It's located at the hub of the city's transportation network; offers easy access and views to the river; and is within walking distance of many services, workplaces and the University of Oregon. "It will offer a unique lifestyle in Eugene that will make the city more appealing to new businesses and talent," Obie says.

The master plan also ensures that redevelopment will move the city toward sustainable growth. By concentrating population growth in the core, the site accommodates significant economic development without expanding the urban growth boundary. And, because the property is currently an industrial brownfield, Knudson says redevelopment can have a net positive impact on the ecology of the site

"Currently, 95% of the EWEB property is paved, impervious surface," she says. "The proposal includes a riverfront buffer of green space, riparian zone improvements and guidelines for on-site storm water management and native plantings that make the plan a major step forward in terms of river ecology and the sustainability of the site."

Knudson is confident that the approved master plan accurately represents the community's vision. Equally as important, she says, is that the plan and the accompanying land use applications provide a feasible path toward redevelopment.

Time to Make it Happen

"It was important to everyone that we weren't just brainstorming ideas that would never go anywhere," says Knudson. "The focus was to create a strong framework that clearly articulates the community's vision while offering enough flexibility to make it attractive to potential developers."

Now, say Knudson and Hoyt, it's important to continue the forward momentum.

"Given the opportunity to proceed, the project will turn an eyesore into a diamond," says Hoyt. "It's time to make it happen."

After the initial public hearing on the land use application Feb. 5, the Planning Commission will make recommendations to the City Council. The Council will also



An aerial view of the EWEB Riverfront Master Plan property.

"The focus was to create a strong framework that clearly articulates the community's vision while offering enough flexibility to make it attractive to potential developers."

 Kaarin Knudson project manager at Rowell Brokaw Architects

hold a public meeting, likely in April or May, before voting on whether to adopt the code changes necessary for redevelopment.

"It's important to recognize that agreeing on a vision isn't the end of the process. Good redevelopment takes time. It needs patience and follow-through. If we, as a community, want this to move forward, we

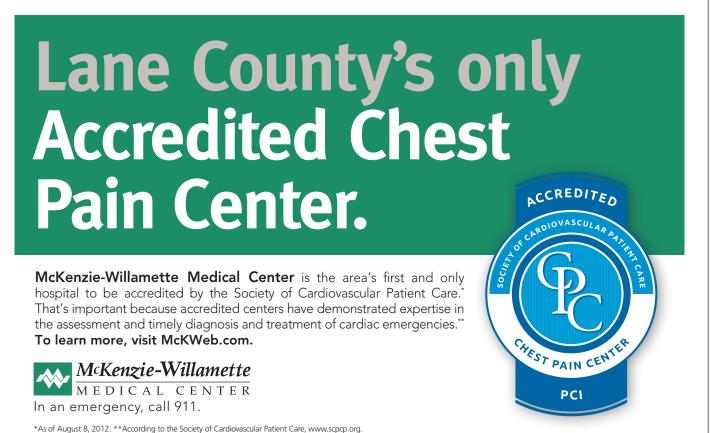
have to stay involved," Knudson says.

Knudson encourages people to write the City Council and to attend the public hearing to endorse the project. Submitting letters to local newspapers can also help build public awareness and show the Planning Commission and City Council there is widespread approval for redevelopment, she adds.

The Chamber is a strong proponent of EWEB redevelopment and also supports the Riverfront Urban Renewal District, which will provide incentive to developers to implement the vision of the master plan.

To learn more about the plan to redevelop the EWEB riverfront property, visit the project website at http://www.eugeneriverfront.com. To find contact information for your city councilor, visit http://bit.ly/RCjKri or submit your comments to the city's public service officer at pso@ci.eugene.or.us or by phone at 541-682-8478.





McKenzie-Willamette Medical Center is directly or indirectly owned by a partnership that proudly includes physician owners, including certain members of the hospital's medical staff.



We believe in Greenpower

Support clean energy that is local, renewable.

Join other local businesses in support of research, education and projects that advance renewable energy and stimulate the local economy. Get started for as little as \$10 per month.

Sign up at eweb.org/greenpower





DOWNTOWN DEVELOPMENT



A rendering of "The Hub," a proposed student housing project on the corner of Ferry Street and East Broadway.

A new courthouse hub

Proposed student housing project and credit union headquarters look to reshape East Broadway area

Two proposed buildings on East Broadway could bring hundreds of new jobs and residents to the city's core by mid-2015. The projects - Northwest Community Credit Union's new headquarters and "The Hub," a student housing project from Core Campus - would also connect planned redevelopment at the EWEB riverfront site to nearby downtown and university neighborhoods.

This spring, Northwest Community Credit Union plans to begin construction of its new headquarters on 1.8 acres of city-owned land at East Eight Avenue and Ferry Street. The 60,000 square foot building will house a branch of the credit union, with two to three stories of office space above. Parking, including some underground, will be provided on site. The credit union's current headquarters in Springfield will

continue serving as a branch location.

Northwest Community is seeking a code amendment to allow a drive-through teller window on the property. The company's move is expected to bring 200 jobs to Downtown Eugene and will generate property tax revenues once the sale

South of the proposed Northwest Community headquarters, Chicago-based Core Campus is tentatively planning a twelve-story student housing complex on the corner of Ferry Street and East Broadway. Named "The Hub," the new project would include approximately 182 units varying from studios to 5-bedroom suites. The building would have about 508

The Hub, which would be one of the tallest buildings in Eugene, would also be one of its most distinctive. Based on preliminary renderings, the building would be a unique, modern addition to the streetscape of East Broadway and complement the nearby Federal Courthouse. It would feature many apartment and community amenities, including an



LFT US HELP YOU... AND YOUR BUSINESS.



541 684 7500 SUMMITBANKONLINE.COM 96 EAST BROADWAY EUGENE, OR 97401

FDIC @

on-site fitness center, bike closets in every unit, covered parking and high-end finishes that would make it one of the most luxurious student housing projects in Eugene.

The Hub would also be a sustainable infill project. The property previously housed a gas station, and the new building would transform the brownfield site into an active, mixed-use block. Core Campus intends to pursue LEED Silver certification for the building.

Core Campus has applied for a Multi-Unit Property Tax Exemption from the City of Eugene. If approved, the project could be ready for student occupancy by summer 2015.

The Eugene Chamber of Commerce strongly supports the Northwest Community and Core Campus projects and believes both will have a positive influence on the vitality, economic health and aesthetic appeal of Downtown Eugene. Email your comments to the City of Eugene's public service officer at pso@ci.eugene.or.us to encourage the City Council to support downtown redevelop-

DOWNTOWN DEVELOPMENT

Eugene city hall to remain downtown

In the past year, Downtown Eugene has seen a resurgence of activity as businesses reinvest in the core. In December, the City Council began paving the way for another important project in the city's center: City

After months of considering whether to stay downtown or move to EWEB's riverfront property, the Council has committed to keeping City Hall at its current location on 8th and Pearl. The decision to remain downtown is an important step toward reestablishing a central location for city services and supporting the revitalization of downtown. The Council will pursue a city hall design to rebuild on the current cite while retaining the council chambers, existing parking (to the extent possible) and public art. City staff will move forward

to understand what the feasible options for this site are. As this work continues there will be ongoing public involvement.

The Eugene Chamber of Commerce has supported keeping City Hall down-

A downtown City Hall is vital to keeping thousands of jobs downtown. City employees enliven the core and provide needed support to local small businesses. Their continued presence will encourage additional development in the city's center.

Rebuilding the 8th and Pearl building also provides the opportunity to better and attend the next public meeting. Check utilize the site. For example, creating better access and public spaces at the new City Hall will increase street-level activity and

with analysis and design work necessary drastically improve important entrances to downtown

A strong presence at the hub of the Eugene's transportation network also ensures that all residents can easily access City Hall's services. Just as significant, City Hall town and is pleased with the Council's should be one of a city's most important civic buildings. Rebuilding City Hall presents a unique opportunity to strengthen the city's identity. A refreshed City Hall in the heart of town will better represent our shared vision for the community.

> The Chamber will continue to engage in this process as it moves forward. To voice your opinion, contact your city councilor the city's website at http://www.eugene-or. gov/ for updates to the City Council meeting schedule and agenda.

THANK YOU

Thank you to the following chamber members who supported the Eugene Chamber's annual membership dinner, Celebrate Business 2013. More than 600 of the region's most influential leaders of business, government and the community celebrated the inspiring stories of business and its commitment to the region.

PRESENTING SPONSOR: Siuslaw Bank

"FRIENDS OF THE CHAMBER" TABLE SPONSORS: Arnold Gallagher Percell Roberts & Potter; Bigfoot Beverages; CAWOOD; Cappelli Miles; Chambers Construction; KEZI 9 News & Chambers Communications; Eugene Area Radio Stations (EARS); Evans, Elder & Brown; Funk/Levis & Associates; Gaydos, Churnside & Balthrop; Harrang Long Gary Rudnick; Hershner Hunter; Hilton Eugene & Conference Center; Isler CPA; Jones & Roth CPAs and Business Advisors; KeyBank; KVAL -TV; Lane Community College; Lane Community College Foundation; Lane Electric Cooperative; Northwest Christian University; Northwest Community Credit Union; Oregon Community Credit Union; PBP Insurance; PeaceHealth; PIVOT Architecture; Selectemp Employment Services; Siuslaw Bank; Trillium Community Health Plan; University of Oregon; Wildish Land Company

ADDITIONAL SUPPORT PROVIDED BY: 99 Productions; Broadley Vineyards; Hilton Eugene & Conference Center; Imagine Group; KEZI 9 News & Chambers Communications; KVAL-TV; Sweet Cheeks Winery; The Flower Market; Valley River Center; Past Eugene First Citizens



It's personal

Financial Planning | Investment Management | Corporate Retirement Plans



Fred Sittner, MBA, CFP | Todd Nelson, CPA, CFP | Sarah Brooke, CFP

497 Oakway Road, Suite 300 Eugene, OR 97401 | 541.636.4001 | www.sittnerandnelson.com

Securities and Advisory Services offered through KMS Financial Services, Inc.





BUSINESS NEWS

PROMOTIONS/NEW HIRES

Photos appear left to right from top

Christopher R. Page and Jennilyn K. Aston have joined the law firm of Hershner Hunter LLP. Both will focus on litigation and business transactions. www.hershnerhunter.com







The Eugene Symphony has elected new members to its board including **Dunny Sorensen** president, Citycounty Insurance Services; Dr. Matthew Shapiro, vice

president, Slocum Center for Orthopedics and Sports Medicine: Zachary Blalack. Merrill Lynch; and **William Starbuck** (not pictured) University of Oregon and Ezra Alltucker, (not pictured) Marist High School student, who will also serve on the Symphony's Advisory Council. www.eugenesymphony.org





Volunteers In Medicine has named Dottie Chase, FriJos, and Joe Hawes, Hawes Financial Group as its annual fundraising campaign co-chairs. Both longtime supporters of the agency, Chase and Hawes will lead the agency's efforts to raise nearly \$630,000 from individual donors by Sept. 30, 2013. www.vim-clinic.org



Café Yumm! has hired Marne Dunder to fill the newly created position of assistant marketing director. He will help Café Yumm! maintain a consistent brand image.

www.cafeyumm.com

Home Federal Bank is pleased to announce that **Doug Earl** has joined the bank as vice president and commercial relationship manager. Based in Eugene, Earl is responsible for developing and managing commercial relationships throughout Western Oregon. www.myhomefed.com

BUSINESS NEWS

Prominent Eugene ophthalmologists Dr. I. Howard Fine and Dr. Richard S. Hoffman welcome Dr. **Annette Chang Sims** as a partner. Dr. Sims joined the practice in January following Dr. Mark Packer 's decision to pursue a new career path. www.finemd.com



Umpqua Bank has hired Adrienne Weiss as a mortgage loan officer in the Home Lending Division serving Lane County. She will be working from Umpqua's newly expanded

office in the Oakway Center. www.umpquabank.com



Kelly Services welcomes Lindsev St. Clair, staffing supervisor. Lindsey recruits and places temporary and direct hire employees in a variety of positions and industries in the Eugene

www.kellyservices.com

Charles Schwab has hired Christian Beck as vice president and financial consultant for their Eugene branch. He holds his Series 7 and 66 securities licenses. www.schwab.com







Pearl Buck Center welcomes three new members to its board of directors: **Scott Bales**, Royal Refuse; Bonnie Merten, BjM Presentations; and George Rogers, Valley River Inn. www.pearlbuckcenter.com



Nate Oeming of D.A. Davidson & Co. has been named senior financial consultant in recognition of his high quality service to clients www.davidsoncompanies.com



Gleaves Swearingen LLP is pleased to announce that Michael T. Faulconer, who has ten years of experience representing clients in business and real estate transactions of all types and

sizes, is now a partner in the firm. www.gleaveslaw.com



imagine Imagine More!













Signs. Banners. Tradeshows.

Vans. Trucks. Wrans.

People. Places. Products.

ImagineGroup.com

990 Garfield • Eugene, OR 97402 • 541.485.2994



Ordinary Tasks Extraordinary Service







Janitorial Service

Carpet & Flooring

Specialty Cleaning

Environmentally Responsible "Healthy Building" Cleaning Service

(541) 338-0101 www.smcommercialclean.com





Morgan Stanley welcomes financial advisor Mark Richanbach www.smithbarney.com



Mara Hooker has been promoted to director, marketing & business development at **Summit** www.summitbank

online.com

Springfield/Eugene Habitat for Humanity is pleased to announce three new board members: Ryan Bishop, Professional Global Exchange; Zack Hegge, Fresh Directions LLC and **Jonathan Price**, gLAs Architects. www.sehabitat.org



Lonnie Iholts (pictured) has been appointed chief executive officer of **Siuslaw Bank**, a position held by Johan Mehlum since Siuslaw was chartered 49 years

ago. Iholts has been president of the bank

since 2001 and was also appointed to the bank's board of directors. Mehlum remains chairman of the bank board and chairman and chief executive of the holding company.

BUSINESS NEWS

With its recent DBE (Disadvantage Business Enterprise) certification, Pacific Benefit **Planners** is the only agency certified for business consulting, bonding and commercial insurance headquartered in Oregon. The change in their name - PBP **Insurance** - represents a new direction. Contact Marvin Révoal, CIC; Seth Révoal, CLCS; Darby Giannone, PhD; Christine Wallace, CSR; and Anna Johnson, CISR. www.pbpinsurance.com

AHM Brands won a prestigious Gold Award in the Pixie Awards for a television commercial created for the 2012 U.S. Olympic Team Trials Track & Field. www.ahmbrands.com

KUDOS

The Oregon Community Foundation made a total of \$1,045,000 in grants to Southern Willamette Valley nonprofits during their

recent fall grant cycle. Local recipients included **FOOD For Lane County**, (\$12,500) to support operations and to purchase an emergency generator, and University of Oregon School of Law, (\$100,000) to complete start-up funding for its nonprofit legal clinic

As school districts battled budgetary woes this fall, **Kendall Auto Group** renewed its support of local schools with the Toyota Drive for Education program. Together, the Bethel and Eugene 4J districts receive over \$20,000 each month from the partnership. Community members can also earn money for their neighborhood schools by participating in the points program. Points can be earned by visiting Kendall Toyota and servicing or purchasing a vehicle. This fall, \$12,000 was divided amongst nine recipient schools including Spring Creek, Danebo, Yujin Gakuen, and Willagillespie Elementary Schools; Meadow View K-8; Shasta Middle School; and Churchill, Sheldon and South Eugene High Schools. To learn more about how your school can earn points and cash, visit www.kendalldriveforeducation.com.

Join our organized, employer-sponsored program designed to help employees lead a healthier life.





> Four-Week Complimentary Trial

Fitness Assessments & Personal Trainers

> Reduced Fees, Increased Perks & the **Support System of Your Entire Office!**

YOUR SOLUTION AWAITS - CONTACT MEMBER SERVICES TODAY! 999 WILLAMETTE ST. EUGENE, OR. 97401 • 541-484-4011 • DOWNTOWNAC.COM

BUSINESS NEWS



A \$5,000 donation from Wells Fargo to the Jordon Schnitzer Museum of Art (JSMA) will help fund a unique training program for up to 30 K-12 teachers from Lane, Linn and Benton Counties. This winter, teachers will attend two professional development workshops at the JSMA focusing on the museum's new Thinking Through Art program. The program incorporates an internationally-recognized approach called Visual Thinking Strategies that uses art to teach critical thinking, communication skills and visual literacy. Workshop participants will learn how to use this method of in the classroom. The funds will also provide follow-up coaching for the teachers.

Court Appointed Special Advocates (CASA) has received the following

foundation grants over the past several months to train and support new volunteer advocates: Oregon Community Foundation (\$20,000); Spirit Mountain Community Fund (\$20,000); The AllState Foundation (\$1,000); The Autzen Foundation (\$2,500); Wells Fargo (\$1,000); Weyerhaeuser Company Foundation (\$1,000); and Three Rivers Foundation (\$5,000). The Science Factory Children's Museum

and Exploration Dome has received grants totaling \$7,300 from the Jane and Howard Glazer, Koons Family, and Fred W. Fields funds of the Oregon Community Foundation, as well as a \$2,000 contribution from the US Bancorp Foundation to develop a new integrated outreach program to serve elementary schools in Eugene and surrounding communities.

Business News covers promotions, hires, awards, business giving and business news. F-mail items to businessnews@eugenechamber.com.

NEW MEMBERS

When you join the Eugene Area Chamber of Commerce, you become part of a vibrant and prosperous community of creative entrepreneurs, forward-thinking innovators and visionary business leaders. We're pleased to welcome these new members who have chosen to take advantage of the Chamber's tools, resources and expansive network to grow their businesses:

All Comedy 1450

www.cleancorporatecomic.com

Alzheimer's Association - Oregon Chapter www.alz.org/oregon

Ambient. Inc.

www.ambientit.net

Baker's Shoes & Clothing

www.bakershoe.com

Barnhart Associates Real Estate

www.barnhartassociates.com

Becky S. Giacomazzi CPA

www.bgiacomazzi.com

BitInc Systems

www.BitIncSystems.com

Buck's Sanitary Service

www.bucks-sanitary.com

Chase

www.chase.com

Country Gardener LLC

www.mycountrygardener.com

Cranial Path Mystery School

www.shamanicbridger.org

Emerald Media Group, Inc.

www.dailyemerald.com

Ferguson Wellman Capital Management Inc.

www.FergusonWellman.com

Global Delights LLC

Homeless Outreach Team

Illuminated Journeys

Impact Grantmaking, LLC

www.impactgrantmaking.com

Langenburg Water

www.langenburgwater.com

Lockwood Research

www.lockwoodresearch.com

Mary Kay Independent Beauty Consultant-Chandra Gilbert

www.marykay.com/chandragilbert

Meltebeke Construction

www.meltebeke.com

OfficeMax

www.officemax.com

On Demand Stress Solutions

www.ondemandstresssolutions.com

Partnered Solutions IT

www.partneredsolutions.it

PBS Engineering and Environmental

www.pbsenv.com

RallyCause

www.rallycause.com

Review Eugene

www.revieweugene.com

RVCSA

State Farm Insurance-Mike Tingue

Strapworks LLC www.strapworks.com

Thrivent Financial

www.thrivent.com

Universal Comfort Heating & Cooling

www.universalcomforthvac.com

www.cassandracampbell.bodybyvi.com

William Rose Wines LLC

www.williamrosewines.com



FOOD FOR THOUGHT | BY DAVE HAUSER

EWEB redevelopment an unparalleled opportunity

EWEB site along the Willamette River represents the collision of an unparalleled redevelopment opportunity and a good public process, creating enormous potential for our community.

I had the privilege of serving on the EWEB Riverfront Master Plan Citizen Advisory Team (CAT) with seven other community members. Working from a foundation of shared principles, we selected a design team to lead our efforts and together with our consultants embarked on the creation of a master plan for the

ne creative process has been described as two objects colliding and generating a third. The former

To avoid the unproductive "parks or development" debate, we worked hard to identify and articulate common goals. Hundreds of community members participated in interviews, a design charette, presentations and public workshops, giving us critical insight and feedback. The resulting vision carefully balances our community's love for the river with high quality development and public spaces that celebrate what makes Eugene unique.

Most understand that our community's social, ecological and economic goals are interdependent. We cannot advance our aspirations for more sustainable development if projects never get off the ground because fiscal realities and economics were ignored. While developing the master plan, we tried to think big while keeping a firm grip on reality. Improving public access that safely accommodates everyone; balancing mixed uses that complement downtown and other neighboring districts; interweaving new development with a restored riparian environment; and creating flexibility to allow new ideas to emerge over time were key components.



Hauser

The master plan was unanimously endorsed by the CAT and approved by the EWEB Board of Commissioners in 2010. Since then, design consultants have been developing a land use application package that will pave the way for new residential and commercial development downtown, places to eat and shop along the river and new open space for the public to enjoy.

If approved by the City Council, the EWEB Riverfront Master Plan will create a clear, prominent connection between the river and downtown. As we continue to shake off the lingering effects of a down economy, it's also important to recognize the economic benefits offered by the plan. The sale of the EWEB property will create value for ratepayers, and along with several bold developments proposed for the Courthouse District, redevelopment of the EWEB site will spur further economic development in the heart of Eugene.

Our community generously contributed thousands of hours of time to create an EWEB Riverfront Mater Plan with broad public support. It's time to honor this effort by moving the land use application forward and committing to continuing to work together to achieve our vision of a vibrant waterfront destination that connects downtown to the river.

Dave Hauser is the president of the Eugene Area Chamber of Commerce, an award-winning 1,100-member organization dedicated to promoting a healthy local economy.



EUGENE AIRPORT

The internet. Mobile apps. Information at your fingertips. We live in a fast-paced world. Being in Eugene allows us to keep up, but still enjoy a great culture of creativity, innovation and inspiration. It's the perfect place to call home while serving clients all over the world.

To help them create and maintain their presence, we need to be able to move quickly too.

That's why we use the Eugene Airport. In a world that never stops moving, it fits my pace.





PO Box 1107 Eugene, OR 97440-1107



Steve Ritchie was born to be a strategic leader.

In a tax and audit environment that changes daily, Steve listens, learns and responds with viable ideas and options. He sees the big picture to help you work smarter instead of harder. If your business could benefit from having the most thoughtful, knowledgeable and forward-thinking team of advisors ready to act in a moment's notice, call Kernutt Stokes today, and let us improve your strategy.

KERNUTTSTOKES

Certified Public Accountants & Consultants