





PROTECTING PUBLIC ASSETS.

THIS IS THE TRUST.

PROTECTING

211 Cities and Towns 11 Counties 299 Special Service Districts



MEET THE TRUST MEMBERSHIP

Amalga Town Angell Springs Special Service District Annabella Town Antimony Town Apple Valley Town Ash Creek Special Service District Ashley Valley Sewer Management Board Ashley Valley Water and Sewer Improvement District Aurora City B Ballard Town Ballard Water Improvement District Bear Lake Special Service District Bear River Association of Governments Bear River City Bear River Commission Bear River Health Department Bear River Mental Health Bear River Water Conservancy District Beaver City Beaver County Special Service District #5 Beaver Valley Hospital Benchland Water Company Benson Culinary Water Improvement District Bicknell Town

A Alpine City

Alta Town

Alton Town

Altamont Town

Alta Canvon Sports Center

Big Cottonwood Canyon Improvement District Big Plains Water and Sewer Big Water Municipal Corp. Blanding Cemetery Maintenance District Blanding City Bluff Service Area Bluff Water Works Special Service District Bluffdale City Bona Vista Water Improvement District Box Elder County Special Service Area #1 Box Elder County/Willard Flood Box Elder Mosquito Abatement District Brian Head Town C Cache County Cache County Emergency Medical Service Authority Cache Metro Planning Organization Cache Mosquito Abatement District Cache Valley Transit District Cannonville Town Canyon Land Improvement District Canyonlands Health Care Special Service District Carbon County Carbon County Conservancy District Carbon County Recreation/Transportation Special Service District Castle Dale City Castle Valley Special Service District Castle Valley Town Cedar City

Cedar City Housing Authority Cedar Fort Town Cedar Hills City Cedarview-Montwell Special Service District Centerfield Town Centerville City Central Box Elder Fire Special Service District Central Davis Sewer District Central Iron County Water Conservancy District Central Utah Counseling Center Central Utah Public Health Department Central Valley Town Charleston Town Church Wells Special Service District Circleville Town Clarkston Town Clawson Town Cleveland Town Clinton City Coalville City College-Young Mosquito Abatement District Color Country Community Housing Copperton Improvement District Corinne City Corinne Drainage District Cornish Town Cottonwood Heights City Cottonwood Heights Parks and Recreation Cottonwood Improvement District Council on Aging-Golden Age Center Crescent Cemetery

Daggett County Mosquito Abatement District Daggett Water District Daniel Town Davis and Weber County Canal Company Davis Community Housing Authority Davis County Mosquito Abatement District Davis-Salt Lake Aerial Spray Authority Davis Soil Conservation District Delta City Deseret Oasis Special Service District Deweyville Town Dixie Deer Water Special Service District Duchesne City Duchesne Conservation District Duchesne County Economic Development Duchesne County Mosquito Abatement District Duchesne County Water Conservancy District E Eagle Mountain City East Carbon City East Duchesne Culinary Water Improvement District East Riverton Drainage District East Zion Special Service District Eastland Community Special Service District Eden Park Service District Elk Meadows Special Service District Elk Ridge City Elmo Town Elsinore Town Elwood Town

Emery County

Emery County Fire Protection District Emery County Housing Authority Emery County Nursing Home Emery County Recreation District Emery County Special Service District #1 Emery Town Emery Water Conservancy District Enoch City Enterprise City Enterprise Valley Medical Clinic Ephraim Ambulance Association **Ephraim City** Eureka City F Fairfield Town Fairview City Farmington City Farr West City Fayette Town Ferron City Fielding Cemetery Maintenance District Fielding Town Fillmore City Five County Association of Governments Flaming Gorge Road and Transportation Special Service District Fountain Green City Four Corners Community Behavioral Health Francis Town Freedom Academy Fruit Heights City

Fruitland Special Service District **G** Garden City Cemetery Maintenance District Garden City Fire District Garden City Town Garland City Genola Town Glen Canyon Special Service District Glendale Town Glenwood Town Goshen Town Grand County Grand County Cemetery Maintenance District Grand County Recreation Special Service District Grand County Transportation Special Service District Grand Soil Conservation District Grand Water and Sewer Service Agency Grantsville City Grantsville Conservation District Grantsville Soil Conservation District Green Hills East Water Sewer Improvement District Green River City Green River Conservation District Grouse Creek Solid Waste Special Service District Gunlock Special Service District Gunnison City Gunnison Valley Hospital

Hanksville Town

Harrisville City

Hanna Water and Sewer District

MEET THE TRUST MEMBERSHIP

Hatch Town Heber City Heber Valley Special Service District Helper City Henefer Town Henrieville Town Herriman City Hideout Town Highland City Hildale City Hinckley Town Holden Town Holladay City Honeyville City Hooper City Hooper Water Improvement District Housing Authority of Carbon County Housing Authority of Salt Lake City Housing Authority of Salt Lake County Housing Authority of Utah County Howell Town Huntington City Huntsville City Hurricane City Hurricane Redevelopment Agency Hyde Park Cemetery District Hyde Park City Hyrum City

Indian Ridge Water Conservancy District Intermountain Power Agency Ivins City

J Jensen Water Improvement District Johnson Water Improvement District Jordan River Commission Joseph Town Junction Town

K Kamas City
Kanab City
Kanarraville Town
Kane County Human Resource
Special Service District

Kane County Task Force

Kane County Water Conservancy District

Kanosh Town

Kearns Improvement District

Kingston Town Koosharem Town

La Sal Recreation Service District Lake Point Cemetery and Parks Service Area Lake Point Improvement District Laketown City Fire and Cemetery

LaVerkin City Leamington Town

Leeds Area Special Service District

Leeds Town
Lehi City
Levan Town
Lewiston City

Lindon City
Logan City
Lone Peak Public Safety District
Lyman Town
Lynndyl Town

Maeser Water Improvement District
Magna Mosquito Abatement District

Magna Water District

Manila Town

Manti Ambulance Association

Manti City Mantua Town Mapleton City

Marriott-Slaterville City

Marysvale Town Mayfield Town Mendon City

Metro Fire Agency

Mexican Hat Special Service District

Midvale City

Midvalley Improvement District

Milford City

Milford Valley Hospital

Military Installation Development Authority

Millard Conservation District

Millville City Minersville Town

Moab City

Moab Mosquito Abatement District Moab Valley Fire Protection District Morgan City
Morgan City Redevelopment Agency
Morgan Conservation District
Morgan County
Moroni City
Mountain Green Fire Protection
Mountain Green Sewer Improvement District
Mountain Meadow Special Service District
Mountain Regional Water Special Service District
Mountainland Association of Governments
Mt Pleasant City
Municipal Building Authority of Vernal City
Mutton Hollow Improvement District
Myton City
Myton City Housing Authority

Naples City

Mona City

Monroe City

Monticello City

Neola Community Park District

Neola Water and Sewer District

Nephi City

New Harmony Town

New Harmony Valley Special Service District

Newton Town Nibley City

North Davis County Sewer District

North Davis Fire District

North Fork Special Service District

North Logan City

North Pointe Solid Waste Special Service District

North Salt Lake City North Sanpete Ambulance

North Sevier Recreation

North Sevier Recreation

North Summit Fire Protection District

North Summit Recreation Special Service District

North Tooele Special Service District

North Utah Valley Animal Services

North View Fire District

Northern Utah Regional Landfill Authority

Oak City

Oakley City

Ogden Valley Recreation Transmission

Special Service District

Oquirrh Mountain Water Company

Oquirrh Recreation/Parks District

Orangeville City

Orderville Town

P Panguitch City

Paradise Town

Paragonah Town

Park City Fire Service District

Parowan City

Paunsaugunt Cliffs Special Service District

Payson City

Peoa Recreation Special Service District

Perry City

Perry-Willard Wastewater Treatment Plant

Pine Meadow Mutual Water Company

Pine Valley Local Administrative District

Pine Valley Special Service District

Pioneer Special Service District

Plain City

Pleasant Grove City

Pleasant View City

Plymouth Town

Portage Town

Powder Mountain Water and Sewer

Improvement District

Price City

Price River Water Improvement District

Price River Watershed Conservation District

Providence City

Provo Housing Authority

R Randolph Fire District

Randolph Town

Recreation and Transportation Special Service District

Redmond Town

Richfield City

Richmond Cemetery Maintenance District

Richmond City

River Heights City

Riverdale City

Riverside Cemetery Maintenance District Riverside Community Special Service District

Riverton City

Rockville Town

Rockville/Springdale Fire Protection District

Rocky Ridge Town

MEET THE TRUST MEMBERSHIP

Roosevelt City Housing Authority Roy Water Conservancy District Rural Water Association of Utah Rush Valley Town Salem City Salina City Salt Lake City Mosquito Abatement District Salt Lake Conservation District Salt Lake County Service Area #3 Salt Lake Urban Search and Rescue Salt Lake Valley Fire Service Area Sandy City Sandy Suburban Improvement District San Juan Conservation District San Juan Counseling Mental Health San Juan County Transportation San Juan County Water Conservancy District San Juan County San Juan Spanish Valley Water and Sewer Special Service District Sanpete Conservation District Sanpete County Fire Special Service District San Rafael Conservation District Santa Clara City Santaquin City Saratoga Springs City Scipio Town Scofield Reservoir Special Service District Scofield Town

Roosevelt City

Sevier Conservation District Sevier County Special Service District #1 Sigurd Town Six County Association of Governments Skyline Mountain Special Service District Smithfield City Corp. Snowville Town Snyderville Basin Recreation District Snyderville Basin Water Reclamation District Solid Waste Special Service District #1 South Davis Sewer District South Davis Water District Southeastern Association of Governments Southern Utah Shooting Sports Park Southern Utah Valley Power Systems South Ogden City South Salt Lake Valley Mosquito Abatement District South Summit Cemetery Maintenance South Utah Valley Electric Service District South Valley Animal Special Service District South Valley Sewer District South Valley Water Reclamation Facility South Weber City South Weber Water Improvement District Southwestern Special Service District Southwest Mosquito Abatement and Control Spanish Fork City Spring City Springdale Town

St. George City

St. George Housing Authority

Stansbury Park Improvement District Stansbury Service Agency Sterling Town Stockton Town Sugar House Park Authority Summit County Summit County Service Area #3 Summit Mosquito Abatement Sunnyside City Sunset City Corporation Syracuse City Tabby Valley Parks and Recreation Special Service District Tabiona Town Taylor/West Weber Water Taylorsville City Teasdale Special Service District Thatcher/Penrose Fire Department Thompson Special Service District Ticaboo Special Service District Ticaboo Utility Improvement District Timberline Special Service District Timpanogos Special Service District Tooele City Tooele Valley Mosquito Abatement District Toquerville City Torrey Town Trans-Jordan Cities Tremonton City

Tremonton/Garland Drainage District

Trenton Town Tridell-Lapoint Water Improvement District Tropic Town U Uintah Animal Control and Shelter Special Service District Uintah Basin Assistance Council Uintah Basin Association of Governments Uintah Basin Narcotics Strike Uintah Care Center Uintah City **Uintah County** Uintah County/Vernal Interlocal Uintah Fire Suppression Special Service District Uintah Health Care Special Service District Uintah Highlands Improvement District Uintah Impact Mitigation Special Service District Uintah Mosquito Abatement District Uintah Recreation District Uintah Transportation Special Service District Uintah Water Conservancy District Unified Fire Authority Upper Country Water Improvement District Utah Association of Conservation Districts Utah Association of Counties Utah Association of Special Service Districts Utah Chiefs of Police Association Utah County

Utah League of Cities and Towns

Utah Local Governments Trust Board

Utah Local Governments Trust

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Utah Municipal Finance #2 Utah Municipal Finance Co-op Utah Municipal Power Agency Utah Valley Dispatch Special Service District UTOPIA Vernal City Vernon Town Vernon Water Works Special Service District Vineyard Town Virgin Town W Wales Town Wanship Cemetery Maintenance District Warren/West Warren Water Improvement District Wasatch County Wasatch County Fire Protection Special Service District Wasatch Front Regional Council Wasatch Integrated Waste Management Wasatch Mental Health Services Special Service District Washington City Washington County Economic Development Council Washington County Water Conservancy District Washington Terrace City Wayne County Wayne County Medical Weber Basin Water Conservancy District

Weber County Housing Authority Weber County Service Area #5 Liberty Park Weber Human Services Weber Mosquito Abatement District Weber/Morgan Narcotics Strike Force Weber Soil Conservation District Wellington City Wellsville City Wendover City West Bountiful City West Corinne Water Company West Haven City West Haven Special Service District West Millard Mosquito Abatement District West Point City West Warren Community Park Western Kane County Special Service District #1 Western States Water Council White City Water Improvement District White Hills Special Service District Willard City Wolf Creek Water and Sewer Improvement District Woodland Hills City Woodruff Cemetery Maintenance District Woodruff Fire District Woodruff Town Woods Cross City Woods Cross City Redevelopment Agency



THE LAW OF LARGE NUMBERS – IT'S IN YOUR FAVOR. THIS IS THE TRUST.

PRESIDENT'S MESSAGE

The Trust insures more than \$3 billion in property values and provides hundreds of millions in general liability and workers compensation protection. • •



2012 MARKS THE EIGHTH CONSECUTIVE YEAR OF UNPRECEDENTED GROWTH AND SUCCESS FOR THE TRUST.

We welcome 10 new members to Utah's premier governmental insurance pool: comprised of cities and towns, counties, and special service districts. A fundamental principle of insurance is the law of large numbers. Your participation strengthens 500 plus members joined to safeguard precious public resources. We leverage size to reduce costs, expand services, and to broaden coverage – providing more for less. At the same time, we increase the spread of risk resulting in more protection and more security for members. Our exceptional results paint the picture.

Among other things, the Trust insures more than \$3 billion in property values and provides hundreds of millions in general liability and workers compensation protection. The structure of our pool provides this protection and benefits members by allowing us to tailor coverage to meet needs.

When it comes to insurance, we know you have options. We listen to you and we partner with you to deliver results and to earn your loyalty. At the end of the day, member retention tells the story best – running at nearly 100% for six years. The common thread in our success is your commitment to our partnership and to the principle of the law of large numbers. Thank you for placing your confidence with the Trust. We're the finest pool in the state of Utah and among the finest in the country. We pledge continued operational expertise, transparency, accountability, and progressive leadership.

—Steven A. Hansen, President and CEO, Utah Local Governments Trust

THE TRUST



THE UTAH LOCAL GOVERNMENTS TRUST WAS ORGANIZED IN 1974. IT WAS TIME SOMEONE STEPPED UP.

Started with \$112,745 and a dedicated team of public servants, the Trust has grown from 16 members to over 500 – more than doubling in size over the past five years. We provide the best products and services at the best price possible. We partner with members and work together to reduce injury and loss. As public fiduciaries we protect and preserve public resources.

As of December 31, 2012, the Trust holds \$81,160,409 in assets. Trust member equity is \$47,447,546. Superior financial strength allows us to expand coverage and services. This strong position allows us to withstand volatile markets, stabilize premium, and reduce economic uncertainty for members.

LOSS PREVENTION



SNOW PLOWS TO FIRE ENGINES, ICY SIDEWALKS TO SEWER SYSTEMS, WE'VE GOT YOU COVERED.

Each member of our team has extensive academic and field qualifications – including professional designations of: ARM, ARM-P, CIH, and CPSI. We help members develop and strengthen a culture of safety and accountability. We partner with members top down – fully recognizing that executive leadership and executive commitment to accountability are key to reducing loss and preventing injury.

With executive buy-in and a culture of accountability, safety and loss prevention initiatives yield results. More than 150 members have earned the Trust's Excellence in Risk Management Certification (ERMC). Many are working towards the ERMC. This program provides broad-based training in risk management and helps members become skilled in loss prevention measures. Here's what one member said, "I didn't realize how much impact I could make by being more accountable. I just want to make sure I don't spend the rest of my life knowing that a serious injury may have been avoided if only I'd done something."

CLAIMS HANDLING



WHAT DOES IT MEAN TO BE A TRUSTED FIDUCIARY? IT MEANS WE'VE GOT YOUR BACK.

We handle claims with commitment, transparency, and accountability. We look to provide coverage. We protect member resources by promptly paying claims for which members are liable. We protect member resources by vigorously defending claims for which members are not liable. We value members' insight, feelings, and perspective. We communicate throughout the claims process and provide information and tools to keep members informed.

Members value meaningful and accurate information. We invest heavily in technology to meet member needs. Members receive summary claims information showing the latest developments. Members have access to the Mobile Risk Manager App for the iPhone and iPad. These tools provide real-time information on claims activity for all lines of insurance, including adjuster notes. We're committed to leveraging the best technology available to keep you informed.

THERE'S BEING COVERED, AND THEN
THERE'S BEING TAKEN CARE OF. THIS IS THE TRUST.



FINANCIAL STATEMENTS

ASSETS	2012	2011	
CURRENT ASSETS:			
Cash	\$ 202,166	\$ 3,780,215	
Investment in State of Utah Public			
Treasurers' Investment Fund	19,114,309	17,218,920	
Receivables:			
Premiums	453,137	616,986	
Investment income	386,867	373,828	
Administrative fees	55,277	93,575	
Reinsurance recoverable on paid claims	3,744	34,100	
Other	22,995	109,579	
Prepaid reinsurance premiums	762,881	843,674	
TOTAL CURRENT ASSETS	\$ 21,001,376	\$ 23,070,877	
NON-CURRENT ASSETS:			
Investment in debt securities	50,235,244	44,371,824	
Investment in debt securities held by state treasurer	3,998,166	1,998,575	
Capital assets:			
Land and construction in progress	701,867	1,137,362	
Depreciable, net of accumulated depreciation	4,585,909	2,722,833	
Deposit with Constitution State Services LLC	112,552	-	
Deposit with NLC Mutual Insurance Company	525,295	525,295	
TOTAL NON-CURRENT ASSETS	\$ 60,159,033	\$ 50,755,889	
TOTAL NON CORRENT ADDLES			

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LIABILITIES	2012	2011
CURRENT LIABILITIES:		
Estimated unpaid claims and claims		
adjustment expenses	\$ 11,472,221	\$ 11,525,348
Unearned premiums	6,549,254	6,002,268
Accounts payable and accrued expenses	783,387	1,452,863
State premium tax payable	57,102	76,430
TOTAL CURRENT LIABILITIES	\$ 18,861,964	\$ 19,056,909
NON-CURRENT LIABILITIES:		
Estimated unpaid claims and claims		
adjustment expenses, net of current portion	14,850,899	12,435,261
adjustment enpenses, net of earrent portion	11,030,077	12,155,201
TOTAL LIABILITIES	\$ 33,712,863	\$ 31,492,170
NET POSITION		
Invested in capital assets	\$ 5,287,776	\$ 3,860,195
Unrestricted	42,159,770	38,474,401
TOTAL NET POSITION	\$ 47,447,546	\$ 42,334,596

We honor our fiduciary responsibility—financial strength guarantees our ability to deliver on our promises in times of need. The financial statements shown in this report are derived from the Trust's audited financial statements for 2012 and do not include notes. A complete audited financial statement can be obtained from the Trust upon request.

REVENUES & EXPENSES	2012	2011
OPERATING REVENUES:		
Gross premiums earned	\$ 20,672,586	\$ 19,049,023
Reinsurance premiums	(2,984,554)	(3,271,856)
NET PREMIUMS EARNED	\$ 17,688,032	\$ 15,777,167
OPERATING REVENUES:		
Administrative fees	658,745	869,959
Other revenue	2,255	2,212
TOTAL OPERATING REVENUES	\$ 18,349,032	\$ 16,649,338
OPERATING EXPENSES:		
Claims and claims adjustment expenses	11,175,780	12,264,377
State premium tax expense	468,318	607,143
General and administrative expenses	3,595,959	3,859,453
TOTAL OPERATING EXPENSES	\$ 15,240,057	\$ 16,730,973
OPERATING INCOME (LOSS)	\$ 3,108,975	\$ (81,635)
NON-OPERATING REVENUES:		
Investment income	1,820,479	3,521,813
Other income	183,496	1,108,717
TOTAL NON-OPERATING REVENUES	\$ 2,003,975	\$ 4,630,530
CHANGE IN NET POSITION	\$ 5,112,950	\$ 4,548,895
NET POSITION AT BEGINNING OF YEAR, AS RESTATED	\$ 42,334,596	\$ 37,785,701
NET POSITION AT END OF YEAR	\$ 47,447,546	\$ 42,334,596

BOARD OF DIRECTORS

JOE L. PICCOLO
CHAIR, EXECUTIVE COMMITTEE
Mayor, Price City

JOANN B. SEGHINI EXECUTIVE COMMITTEE Mayor, Midvale City

GARY L. HATCH
EXECUTIVE COMMITTEE
Manager, Davis County Mosquito
Abatement District

JEFFREY W. HORROCKS EXECUTIVE COMMITTEE Commissioner, Emery County TODD S. BEUTLER General Manager, Cache Valley Transit District BLAKE L. FRAZIER Auditor, Summit County

W. DEAN HOWARD
Mayor, Hyrum City

E. KENT SUNDBERG
Civil Division Chief,
Utah County
Appointed

RUSSELL D. WALL
Director, Public Works and
Regional Development,
Salt Lake County
Appointed

TRUST STAFF

STEVEN A. HANSEN PRESIDENT AND CEO

ADMINISTRATIVE SUPPORT

MARILYNN BEESLEY
Executive Assistant

ACCOUNTING

JODY PETTET Manager

JESSA ANDERSON Accounts Payable

DENISE FOWLER
Accounts Receivable

CLAIMS

CHRIS ROZELLE Manager MEMBER SERVICES TEAM

TRAVIS GARTON
Manager

JILL JOHNSON Account Manager

SUZIE POPE Account Manager

MEMBERSHIP DEVELOPMENT TEAM

RYAN HATCH Manager

GREG BAUMGARTNER
Account Executive

JOSH MCKELL
Account Executive

DARIN PALMER
Account Executive

LOSS PREVENTION

Jason Watterson

Manager

Doug Folsom Consultant

LANCE MERGENS
Consultant

INFORMATION TECHNOLOGY

Brady Loveland

Technician

TEAMWORK / DEDICATION / PASSION 28



PROTECTING YOUR BUDGET ON THE FRONT END AND THE BACK. THIS IS THE TRUST.



North Salt Lake, UT 84054

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