

2015 CAPABILITIES



Athlon SEG is the Perfect Marketing Partner

WE COMMUNICATE THROUGH PASSION POINTS

We have connected with avid sports fans for nearly a half century and we understand how to leverage that connection for you... your **Clients**, **Customers and Prospects** love Sports.

WE DELIVER THE RIGHT AUDIENCE & CREDENTIALS

Athlon Sports leads the sports space with an unparalleled blend of premium content and a virtually unduplicated marketing platform for reaching your target audience.

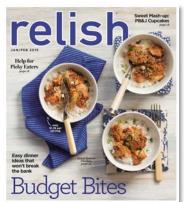
WE HELP YOU BUILD & STRENGTHEN IMPORTANT RELATIONSHIPS

Keep your product message front of mind with a wide range of promotional assets – digital, social, print, experiential. Reach the key demo: **SPORTS FANS**

AMG/Parade Media: Largest Publisher in America















AMERICAN PROFILE'S COMMUNITY TABLE ATHLON SPORTS PARADE RELISH SPRY LIVING

ATHLON SPORTS - An Unrivaled Tradition

Our promise is to help our clients build their business through the power and passion of sports and we have a track record to prove it.





It starts with the **credibility** and **authority** that we have attained with our Print and Digital offerings.

- For the AVID Sports fan, we publish our15 Preseason Annuals that are sold exclusively at Newsstand in more than 60,000 outlets.
- Athlon targets the **CASUAL** Sports fan with Athlon Sports Magazine, the largest men's magazine distributed monthly to 9 million households through more than 500 newspaper partners.
- And our **DIGITAL** platform, AthlonSports.com, is the fastest growing independent sports site in the country.

ATHLON SPORTS - We Specialize in Great Content

OUR EDITORIAL FAMILY FEATURES MANY PROMINENT SPORTS JOURNALISTS

Tyler Kepner, New York Times Lars Anderson, Sports Illustrated Gary Parrish, CBSSports.com Dan Wolken, USA Today Brandel Chamblee, Golf Channel Butch Harmon, Golf Instructor Todd Anderson, Golf Instructor Buster Olney, ESPN Lee Jenkins, Sports Illustrated Jeff Goodman, ESPN Jon Solomon, CBSSports.com Jeremy Fowler, ESPN George Schroeder, USA Today Bill Trocchi, Rivals Andy Staples, Sports Illustrated Bob Harig, ESPN.com Eric Prisbell, USA Today Alan Shipnuck, Sports Illustrated/Golf.com

ATHLON Editorial Accolades

CATEGORY LEADER – SINCE 1999 College Football, Pro Football, Baseball and College Basketball newsstand pre-season annuals

2011 HOTTEST MAGAZINE LAUNCH – Athlon Sports Magazine

awarded by "Mr. Magazine" and MIN





"For Love of the Game", April 2014 Athlon Sports

DECEMBER 2014 NEW YORK TIMES ARTICLE

http://www.nytimes.com/2014/12/12/business/ consolidation-coming-in-sunday-magazines.html?_r=0

The New York Times

Consolia	lation Coming in Sunday Magazines				
DEC. 11, 2014					
Advertising By STUART ELLIOTT	A MASS-MARKET media category that Madison Avenue has perceived as unchanging for what seems like a month of Sundays is suddenly undergoin a significant makeover.				
Email	So many Sundays are germane because the category is nationally distribute newspaper magazines, also known as Sunday supplements. Until a year and a half ago, there wer <mark>e four major publishers</mark> in the field, but come January				
f Share	there will be one, the Athlon Media Group. It <u>is Athlon</u> , which be gan with one entry in the category, Athlon Sports, that has spurred the swift consolidation. First, in August 2013, Athlon bought				
Save	from PGOA Media the print publishing rights to three newspaper magazines: American Profile, Relish and Spry (now Spry Living).				

ATHLON SPORTS Preseason Magazines



Most Anticipated Pre-Season Publications

- #1 Preseason publication
- #1 Selling Magazine title at Walmart from June 1 – July 1 – 10 years in a row
- Sold in 60,000 outlets nationwide

 15 titles, with regional covers/coverage (5 regional NCAA Football, 1 National NCAA Football, NFL, NFL Draft, NFL Fantasy, NCAA Basketball, Pro Basketball, MLB, NASCAR, High School and Golf).

AthlonSports.com

Written for the AVID Sports Fan

Comprehensive Sports Coverage, Updated Daily with:

- Reliable previews and predictions
- Today's sports stories and scores
- The latest player & team stats
- Entertaining sports commentary
- Customizable interactive games for every sports season

Monthly unique visitors:: 343,000 Total pages viewed:: 1 Million Male/Female: 90%/10% Median age: 43 Median HHI: \$91,476 Source: October 2013 COMSCORE



AMG/Parade Digital Partners





AMG/Parade Digital Partners offers a critical mass of local consumers on a national scale

- 38 million unique visitors
- 2,000+ Local Newspaper Sites
- Guaranteed relevant
 placements
- Hyper geo-targeting

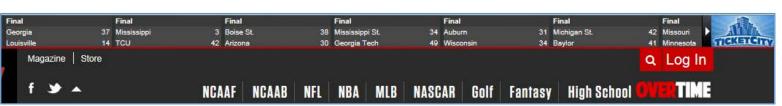


Monthly unique visitors:: 38.3 Million Total pages viewed:: 607 Million Male/Female: 48.1%/51.9% Median age: 48 Median HHI: \$77,471 *comScore Oct 2014

ATHLON SPORTS Digital



Enhanced Content Unit







Weekly Podcast

ATHLON SPORTS Social

C is better on U-verse	a Dite e	-Talk Back
Averto hov at 2014 Gene Stallings University of Average & Rudi Johnson Autorn University	84	You had questions. And they had answers. That officially wraps-up our rookie season of SEC college football on Talk Back. You had lots of great questions - and our SEC guests thad lots of great answers. Thanks to all of you who played along
AMED NOV 22, 2014 Justin Gage University of Massour & Joey Kent University of Technologe		And in case you missed it, check out some of the highlights below
ARED NOV 15,00H Andrew Woodson Orientity of temusty & Will Overstreet		Best of Talk Back See what you've been missing





Athion Sports @AthionSports - 4m







Twitter

ATHLON SPORTS Video



TalkBack Week 8 Featuring Gene Stallings and Rudi Johnson



"Michael Strahan Is Taking Over The World"



"Week 4 Preview: Kentucky Vs Missouri"



"For The Love Of The Game"

ATHLON Attracts Avid and Active Fans

Athlon reaches more avid and active fans and an astounding 8X the number of college sports fans than the US population

Attend Games Pop	Index to U.S.	
Attend College Sports	886	
Attend Professional Sports	176	
Participate in Sports		
Football	648	
Basketball	453	
Baseball/Softball	403	
Golf	366	

Source: 2014 ComScore Plan Metrix; 2011 Annual Buyer Profile Study



ATHLON Attracts the Most Targeted Fans



Athlon SEG Multi-Platform Stats

Tech Fans Pop	Index to U.S.
Apple Store	346
Best Buy	225
DIY'ers	
Home Depot	132
Lowes	147
Home Improvements:	
Outdoor Deck	400
Improve/Remodel Bathroom	259
Improve/Remodel Kitchen	249
Home Improvements: Windows	254

Auto Fans

Own Any vehicle	111
Own 2+ vehicles	129

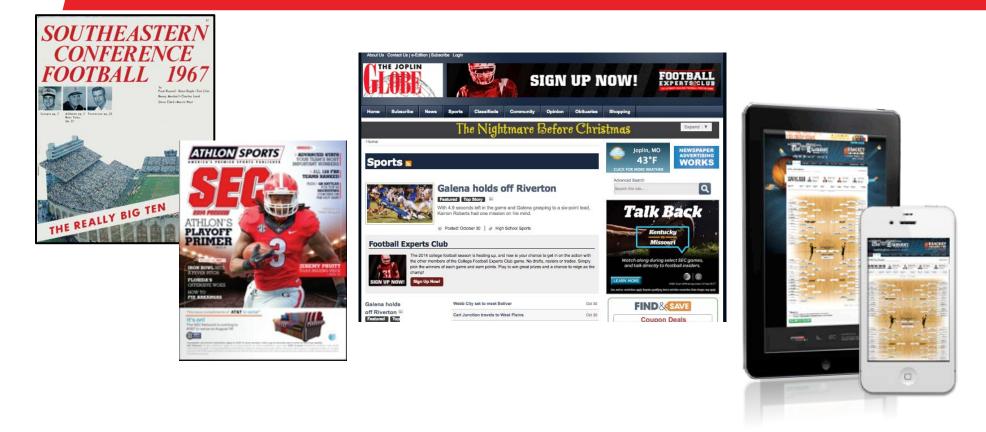
Source: 2014 ComScore Plan Metrix; 2011 Annual Buyer Profile Study



CONNECTING BRANDS WITH FANS



ATHLON SPORTS & ENTERTAINMENT GROUP



Athlon Sports is THE leader in sports content with a rich heritage of authoritative predictions and analyses. Founded in 1967, Athlon presents content - by the largest staff of sports experts in the country - through a variety of high-profile media and promotional platforms-including **digital**, **social**, **print**, **experiential**, and **marketing assets**. We can customize a program to meet any marketing objective.

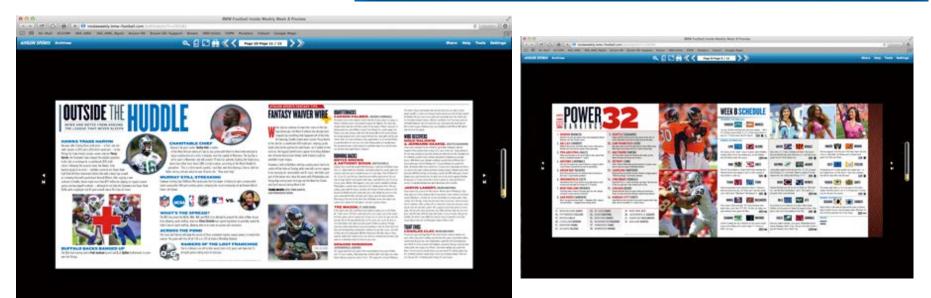
Sports Content Platform – Digital Editions



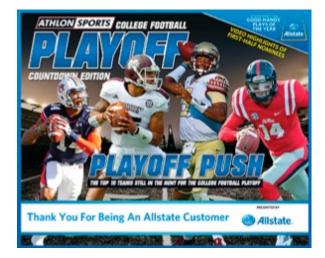








Sports Content Platform – Digital Editions



AND REPORTS FROM THE



Co-branded Digital Editions

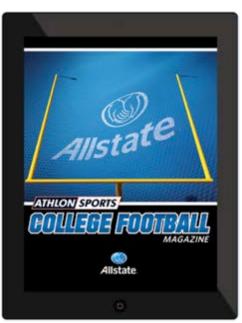
Athlon's publishing capabilities extend beyond the printed page and can be optimized for desktop, tablet and mobile options

- Co-branded communication tool
- Ability to leverage any of Athlon's existing publications (National, SEC, Big Ten, Big 12, ACC, and Pac-12)
- Or Athlon can create specific digital editions around sports or events that are important to your brand
 - World Cup
 - MLS
 - Hockey
- Every digital edition contains the Athlon Sports expertise
 - Great writing
 - Great photos
 - Previews, Predictions and Prognostications

Sports Content Platform – Digital Editions







Tablet Optimized





Digital Flip Book

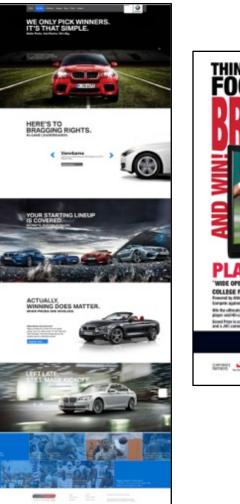
Sports Content Platform – Digital Games

Athlon Sports captures the passion of sports fans and provides it to you in a powerful online package to help you communicate to your customers.

We're not about games. We're about online marketing tools... they just happen to be disguised as online sports games.

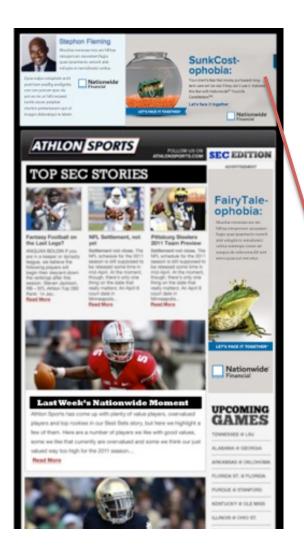
- Expert Content
- Expert Competition
- Stay Connected with your target
 audience
- Brackets and Standings





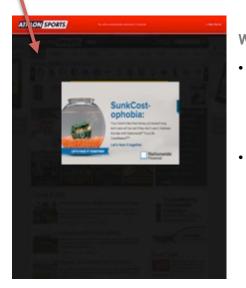


Sports Content Platform – E-Newsletters



IN-SEASON DIGITAL COMMUNICATION

- Customized, single-sponsor newsletters for YOUR customers
- Top Stories pulled from the AthlonSports.com website
- Delivered as a custom-sponsored content newsletter
- Embedded Ad Unit (160x600)
- Your content or brand message



What happens when a user clicks a link?

- They are directed to the full story on AthlonSports.com, but they are presented with a custom-branded interstitial ad first
- 550x400 creative unit can be customized each week and will link to destination of YOUR choice

Sports Content Platform – Magazine Mailings



Internal Promotional Incentive

Special B2B Dealer Manager Program Kit - a targeted magazine mailer box for each dealer leadership team – including custom marketing tools like a sales letter, co-branded Athlon Sports annual, coupons, program info sheets, handbooks, etc.

Sports Content Platform – Custom Covers



Custom Cover Branding

Integrated content opportunities in Athlon's best selling newsstand titles - Each title appeals to the local market customer with team-specific regional covers

- These glossy, perfect bound titles become the centerpiece of a brand mailing

Branded National Pro or College Football Covers featuring Top Players

• Front cover call out and 3 full page cover positions on covers 2, 3 and the back cover.









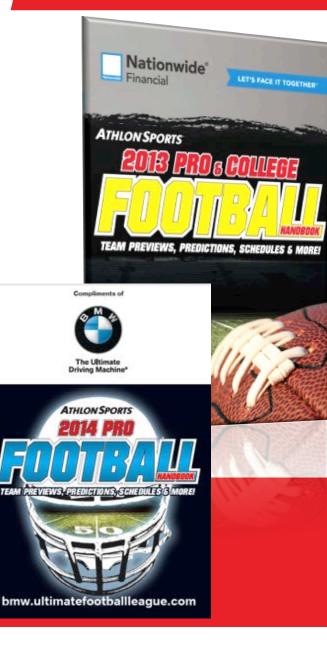
Sports Content Platform - Newsletters

In-season College or Pro Football Newsletters (August thru December 2015)

Each week, your contacts will receive a Sponsored Inside Saturday College or Inside Sunday Pro Football* Newsletter. The newsletter is a bridge from the preseason to current news in College or Pro Football. It includes weekly rankings as well as key games and match-ups for the week. – plus our national sportswriters make their picks for the upcoming week's games. Newsletters can be customized and delivered in a branded envelope or produced as a self-mailer.



Sports Content Platform - Handbooks



Co-branded College / Pro Football Handbooks

Athlon Sports captures the excitement and power of Pro & College football in a pocketsized guide that lasts the entire season. Custom Football Content:

- Season Schedules
- Previews and Predictions
- Team/Player/Conference Profiles

Branding Opportunities:

- Branding on all four covers
- Multi-page center insert can be added to include promotional messaging

Sports Content Platform – Newspaper Broadsheets

Newspaper Partner Broadsheets

- Athlon Sports provides editorial content to our newspaper partners beyond the pages of the monthly magazine
- There are individual content schedules for each sport:
 - College Basketball 12 weeks
 - NASCAR 40 weeks
 - MLB 31 weeks
 - College Football 17 weeks
 - Pro Football 21 weeks
- One-time previews for pro basketball (season & playoffs), golf (US Open & Masters), hockey playoffs, women's college basketball and the Olympics
- They are sent to partner papers in PDF Format so they run as is, with Athlon and advertiser branding
- Ad Size is 2" x 5"
- Estimated circulation: 650M, Audience 1,300M per issue



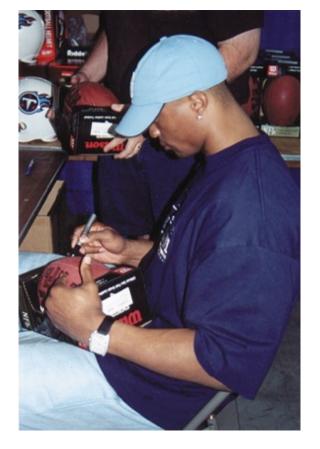
Sports Content Platform – Retail Integration



Sports Content Platform – Athlon Collectibles



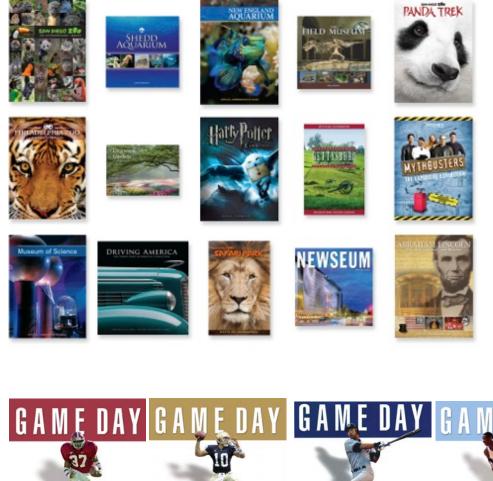
The Athlon Sports Online Store is home to thousands of unique autographed items from the world's most notable athletes – in every major sport. These collectibles are the perfect enhancement to your marketing initiatives.





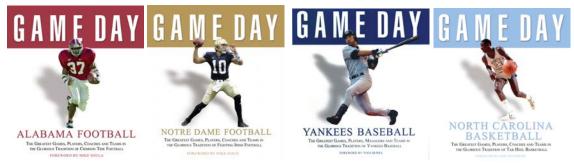


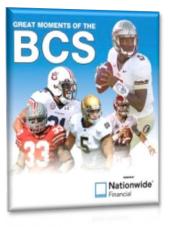
Sports Communication Platform - Custom Books



A Custom Book is a unique way to connect with your customers

- Co-Branded
- Sports Themed
- Celebrate a Company Milestone
- Premium/Souvenir Item
- Educate your audience
- Cause Marketing
- Hardbound
- Custom photography and content





Sports Content Platform – Experiential / Talent

Leverage Athlon's access to famous coaches and players

- Provide an unforgettable experience
- Keynote speeches
- Private appearances with autograph sessions
- Meet and Greets
- Suite Events



John Parker Wilson and Felix Jones On set of AT&T Talkback



ee Corso, Keynote Speaker

ATHLON SPORTS



Braden Gall Interview with John Parker Wilson

Barry Sanders at Sales Summit

http://youtu.be/sSkTB-0gSaE

Sports Content Platform – Experiential / Events





Tailgate Tours



Special Events

Ticket Programs



Incentive Trips



VIP Seating & Suites



Athlon SEG is the Perfect Marketing Partner

WE COMMUNICATE THROUGH PASSION POINTS

WE DELIVER THE **RIGHT AUDIENCE** & CREDENTIALS

WE HELP YOU BUILD & STRENGTHEN IMPORTANT CUSTOMER RELATIONSHIPS



