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FF16

WWW.FINTECHFINALS.COM #FF16

25-26 JAN 2016 HK

CREATING THE INTERNET OF VALUE

CHRIS SKINNER
REVOLUTION & CHANGE

STEAM POWER → REESE POWER

CHEQUE BOOKS → MAIL → PAYPAL

VALUE WEB
MOBILE TRANSACTION SOCIAL PAYMENTS

VENMO

AFRICA GOES MOBILE
365 MILLION MOBILE PHONE SUBSCRIBERS
40% POPULATION

VODAFONE & MTN
2014 MOBILE LEADING ACROSS 7 COUNTRIES

internet of things

BLOCK CHAIN
OPEN SHARED LEDGER

HERE YOU GO → SEND → GET IT (FUNNY) → RECEIVE

FINTECH STARTUPS STRUCTURE ARE NOT DISRUPTIVE

UNICORN FINTECH STARTUPS AIM FOR "HENRY'S" MARKET

"HENRY'S" HIGH EARNERS NOT RICH YET

USD 1 BILLION COMPANIES PER MONTH

MONETARY VALUE SYSTEMS NEED REGULATORY LICENSING.

PANEL FINANCIAL SERVICES FOR THE NEXT BILLION

SERVICES FOR LOW-INCOME FINANCIAL INCLUSION

REVENUE AS ALTERNATIVE WAYS TO ID

CUSTOMER GLOBAL REACH FASTER ADOPTION

IMPROVED CUSTOMER SERVICE

FINTECH FINALS 2016

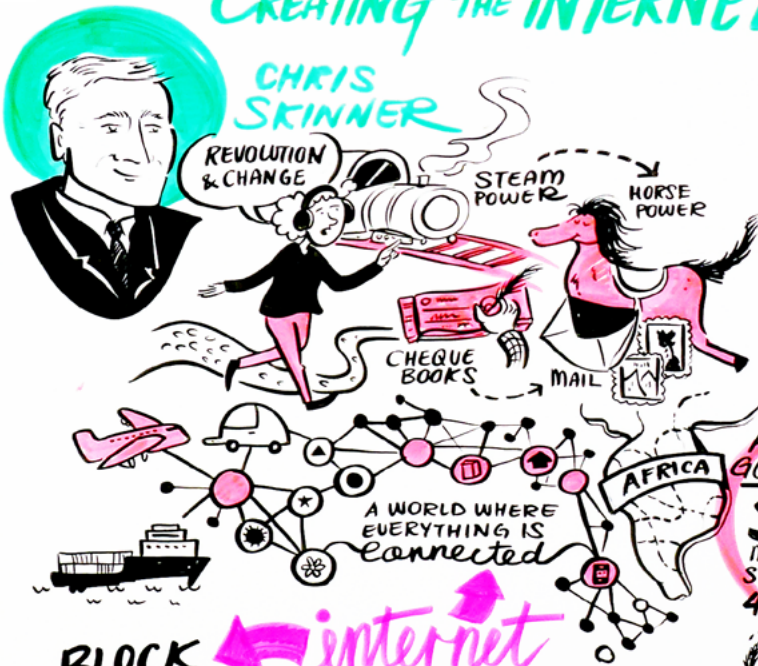
HONG KONG

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CREATING THE INTERNET OF VALUE



VALUE WEB

VENMO

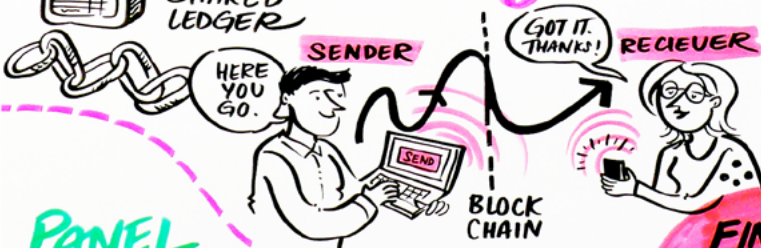
MOBILE TRANSACTION
SOCIAL PAYMENTS.



BLOCK CHAIN

INTERNET-BASED
OPEN
SHARED
LEDGER

Internet of Things



365 MILLION
MOBILE PHONE
SUBSCRIBERS
40% POPULATION

VODAFONE & MTN
JOIN HANDS
IN MOBILE
BANKING
ACROSS 7
COUNTRIES.



FINTECH TARGET MARKET
"H.E.N.R.Y.S"
HIGH EARNERS
NOT RICH
YET

USD 1 BILLION
COMPANIES
OVERNIGHT.

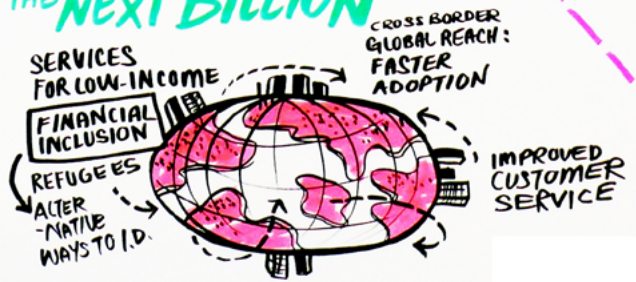
"UNICORN"
FINTECH
STARTUPS
AIM FOR
"HENRYS"
MARKET

FINTECH STARTUPS
STRUCTURES
ARE NOT
DISRUPTIVE

BECAUSE

MONETARY
VALUE SYSTEMS
NEED REGULATORY
LICENSING.

PANEL FINANCIAL SERVICES FOR THE NEXT BILLION



ML DILL - VISA

THE NEW PAYMENTS LANDSCAPE

EAST MEETS WEST

POPULAR THEMES
1. PAYMENTS
2. BIG DATA
3. LENDING

BBVA OPEN TALENT
BUY PARTNER
BUILD PARTNER

JENNIFER CAO - BBVA
ACCELERATE INVEST

DIGITAL TRANSFORMATION
150+ YEAR OLD INSTITUTION

VISA HAS STAKE IN

POS POINT OF SALE

SERVICES THAT SUPPORT VISA
CHAIN STRIPE
SQUARE
APPLE PAY
ANDROID PAY
LOOPPAY

DIGITAL MONEY WILL BE A UNIVERSALLY ACCEPTED GLOBAL CURRENCY - HOCKISM

DEE HOCK - VISA

VISA Quid

VISA SINGAPORE DESIGN LAB

VISA TOKEN SERVICES
VISA DEVELOPER PROGRAM

020 ONLINE TO OFFLINE China

RIDE SERVICES, ORDER AHEAD, FOOD DELIVERY ETC.

PAYMENT = PLATFORM
QR CODES

GOOD TIME TO BE *the customer* DISCOUNTS! -%

PAYMENT MATTERS

HELLO FIRESIDE Chat

WF ACCELERATOR
SAN FRAN → HK
WELLS FARGO

DAVID LYNCH - DBS BANK

US TRIP
SAN FRAN NEW YORK
FIN + TECH

GET PLUGGED IN!!
ACT MORE LIKE A START UP / TECH COMPANY / E-COMMERCE / MAINTAIN BANK LEVEL TRUST

WHAT WE LEARNED
PARTNERED WITH nest
DEDICATED FINTECH WORKSPACE IN WANCHAI HK
5,000 sqft SPACE

10 STARTUPS SELECTED
130+ APPLICATIONS
30 COUNTRIES

ROBOTIC AUTOMATION
DEPLOYING COGNITIVE COMPUTING IBM WATSON

APIs

open Sourcing OF FINANCIAL SERVICES

DATA ANALYTICS → BIG DATA → CONTEXTUAL DATA

ENGAGE REGULATORS SOONER THAN LATER

DBS Omni

TIME LINE SPENDING
BUDGET ALERT
INSIGHT SPENDING PATTERNS

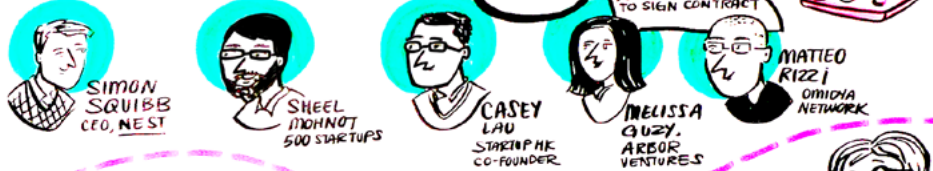
NEW AUTHENTICATION METHODS
BIOMETRICS

VISUALISING DATA

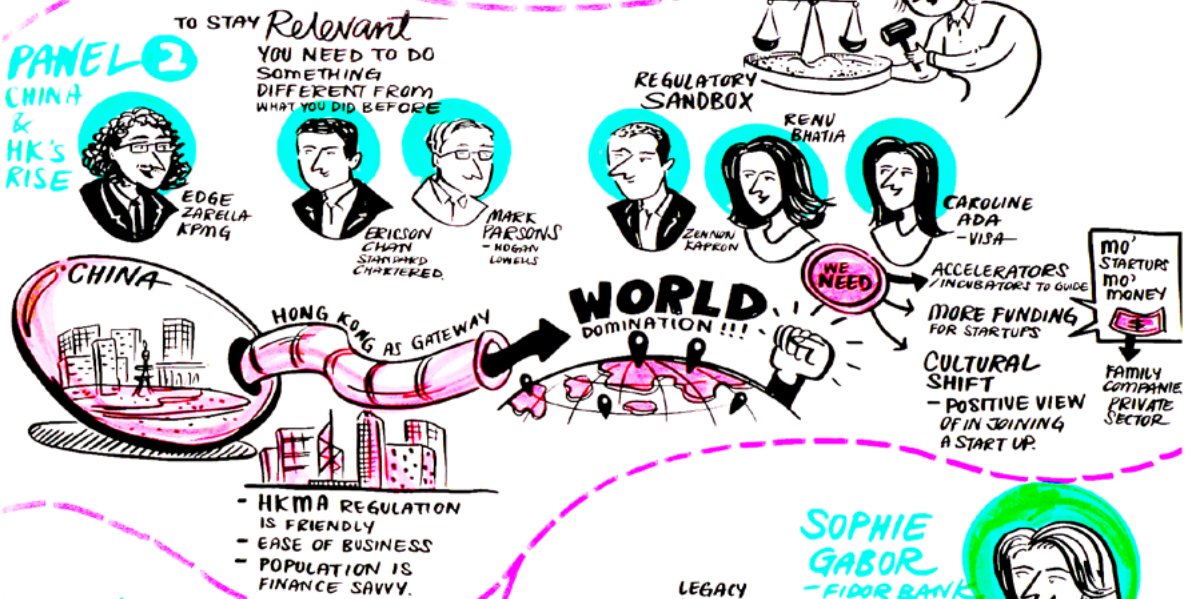
MAKING BANKING JOYFUL

"STRAIGHT THRU-PROCESSING"

PANEL 1 THE ENTREPRENEUR DEFICIT



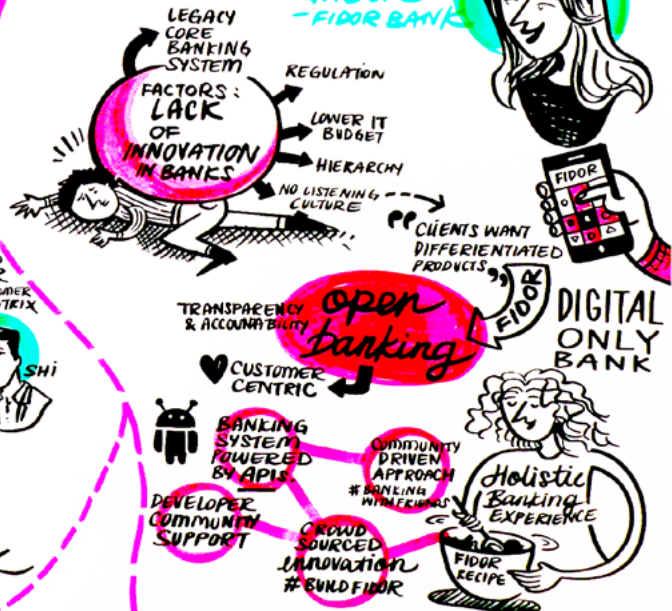
PANEL 2 CHINA & HK'S RISE



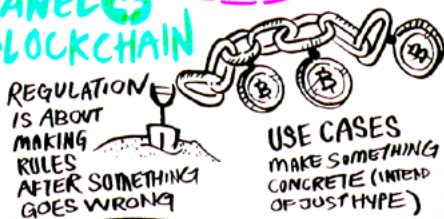
PANEL 3 OIL & WATER



SOPHIE GABOR - FIDOR BANK



PANEL 4 BLOCKCHAIN



HELLO

WE ARE SKETCH POST.
OUR VISUAL RECORDINGS SIMPLIFY
COMPLEX IDEAS TO ENGAGE PEOPLE,
MAKING YOUR IDEAS STICK.

WHAT WE CAN DO

We listen to your ideas and transform them into live, hand-drawn visuals that brighten up events. Our graphic recordings simplify complex ideas to engage people, making your ideas stick.



SAY HELLO

Sketch Post is the handiwork of Bernie Quah and friends. To find out more about what we're up to, connect with us,

WWW.SKETCHPOST.COM

We are based in Singapore, Hong Kong and Malaysia. If you want to have a chat about a project or are curious about our work, get in touch with Bernie,

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