Phoenix Molecular Designs



DESIGNING PRECISE THERAPEUTICS TO REVOLUTIONIZE

CANCER TREATMENT

Our Team



Dr. Sandra Dunn, Ph.D.
CEO, CSO
UBC Professor 2001-2015
Board: Canadian Breast
Cancer Foundation
85 publications
Cited >4500 times



Dr. Jaipal Nagireddy
MEDICINAL CHEMIST
Vibrant Pharma



Dr. Anna Stratford, Ph.D.

RESEARCH ASSOCIATE

Dunn Lab UBC - 10 years

15 publications on RSK

In breast cancer

RSK Program Inventor



Nick Sharp
BUSINESS DEVELOPMENT
Duke University
Entrepreneur



Dr. Aarthi Jayanthan, Ph.D.

SENIOR SCIENTIST

Preclinical Lead

Kinase drug development lead

18 publications on

Kinases

U of Calgary



Sonia Vasudevan
MARKETING AND
INVESTOR RELATIONS
MBA, Sauder School of
Business

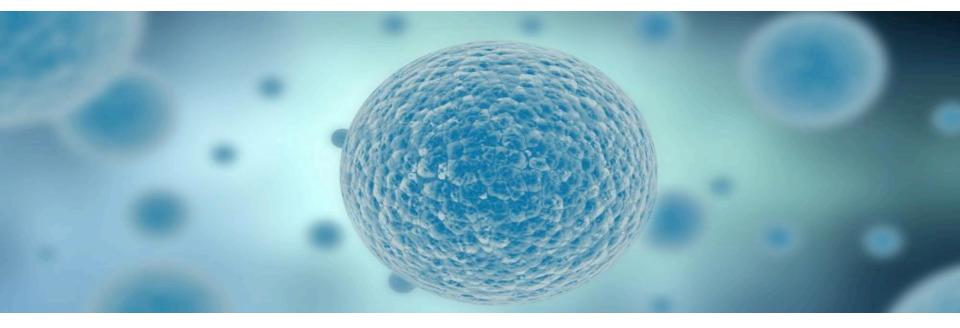


Dr. Zaihui Zhang
MEDICINAL CHEMIST
50 issued patents
SignalChem
Xenon
Angiotech
Kinetek Pharma



Dave Matthews
CFO
GenomeDX
Aspreva
StressGen

The Problem



There are 1.7 Million new cases of breast cancer each year worldwide. 400,000 women are diagnosed with **Triple Negative Breast Cancer (TNBC)** every year.

This is the worst, most fatal kind of breast cancer, which, until now <u>has no targeted</u> <u>treatment</u> making it one of the greatest unmet medical needs in the pharmaceutical industry.

The Opportunity

HER2+ BREAST CANCER

TARGETED TREATMENT

✓ HERCEPTIN – A KINASE INHIBITOR.

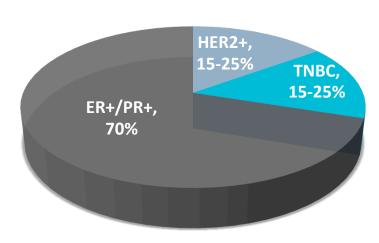
ANNUAL SALES OF HERCEPTIN: \$1.9B

IMPROVED PATIENT SURVIVAL BY ~40%

ER+/PR+ BREAST CANCER

TARGETED TREATMENTS

✓HORMONE BLOCKERS



TRIPLE-NEGATIVE BREAST CANCER

DRUG TARGETS ER, PR and Her-2

TARGETED TREATMENT - NONE

SIMILAR MARKET TO HERCEPTIN

The Big Question: Is there a kinase target for TNBC?

Kinase inhibitors are high value

Kinase inhibitors

- Generate > \$21B in annual revenue
- Generate > \$25B in licensing deals
- Have fewer side-effects than conventional chemotherapy

× The top three cancer drugs are all kinase inhibitors

- Rituximab: \$3.2B annual revenue
- Avastin: \$2.4B annual revenue
- Herceptin: \$1.9B annual revenue



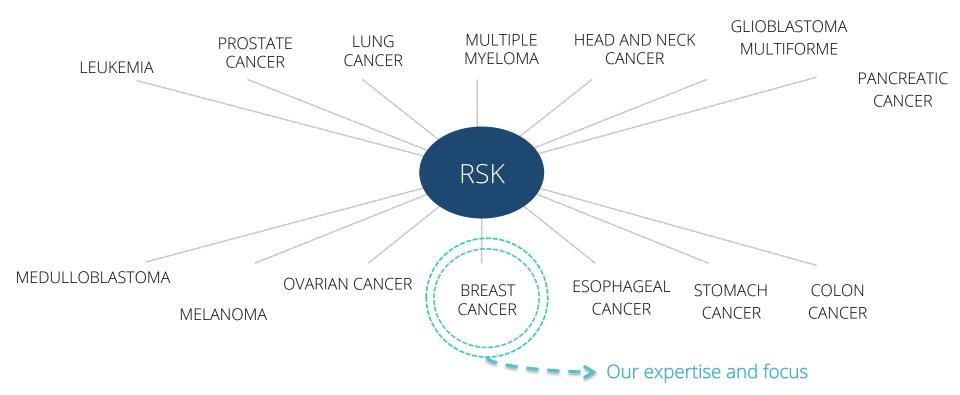
We have identified a cancer drug target called **RSK** (p90 ribosomal S6 kinase) by individually inhibiting each of 518 human kinases to find the best one

RSK inhibition **selectively kills TNBC** but not normal cells

RSK inhibition uniquely eliminates cancer stem cells which contribute to cancer recurrence

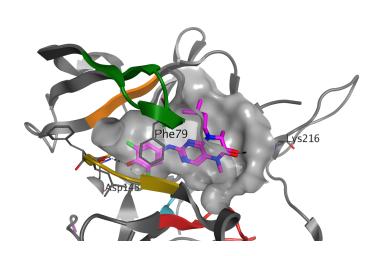


RSK is essential for the growth of many cancers



Our research identified RSK as being the best drug lead for TNBC the most aggressive form of breast cancer (Phoenix^{MD} patent pending).

Precise RSK inhibitor design



RSK inhibitors are being designed using medicinal chemistry and computational informatics



We developed a series of potent small molecules (ex. PMD-016) that selectively inhibit RSK



Our inhibitors are easily taken up by TNBC cells

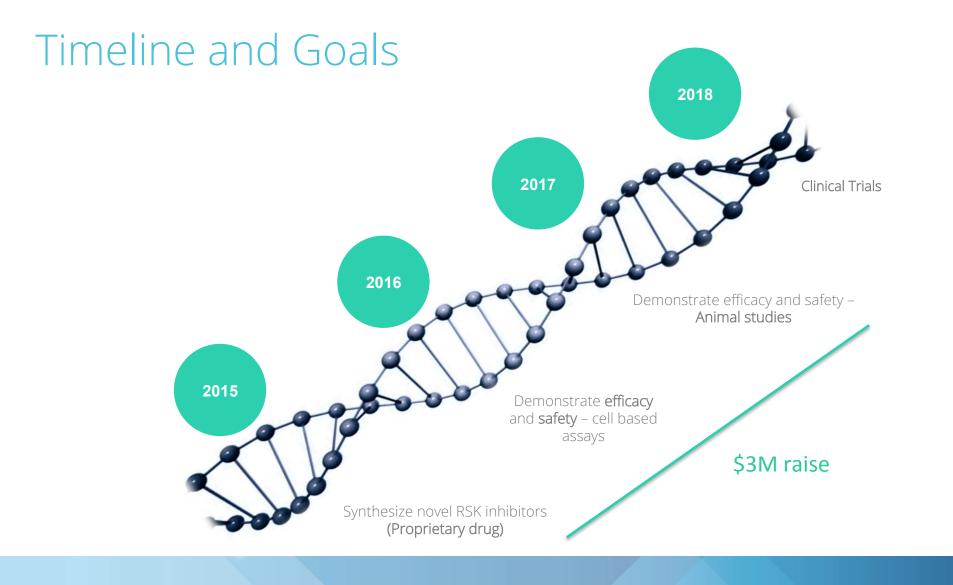


Once they are delivered to the TNBC cells they die.



They have the added benefit of also

- 1) Inhibiting the growth of the other types of breast cancer (ER+/PR+ and Her-2+).
- 2) Cells that have developed resistance to conventional therapies such as Herceptin and taxanes



Why we will succeed

MARKET OPPORTUNITY

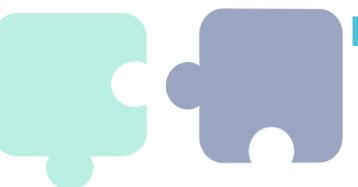
Oncology therapy market worth > \$100B

RSK targeted therapy for TNBC Estimated market ~\$1.9B

RSK inhibitors can be applied to treat other types of cancer

EXPERIENCED TEAM

Our team has 24 years of experience In developing cancer
Therapeutics



TECHNOLOGY PLATFORM

Extensive know-how around development of novel inhibitors of RSK

FAVORABLE REGULATIONS

FDA Breakthrough Designation

Orphan drug status <200,000 cases/year in the US

Vision

First to market effective, personalized medicine for the most aggressive type of Breast Cancer



For more information: www.phoenixmd.ca