









Gen and her husband, Benjamin, built this house with input from Lucy, 15, and Oden, 9, left. The couple modeled classic Southern architecture and incorporated a reclaimed banister and mantel with other vintage finds, such as contemporary paintings and midcentury furniture, far left. Gen's favorite color-a vibrant redorange—appears in every room, including the kitchen, below.



## Meet Gen Sohr—a mother, wife, and entrepreneur vintage items with chic retail finds is

With a background in merchandising for retailers such as Old Navy and Victoria's Secret, Gen has unique insight about how people shop for style. That "insider knowledge" spills into her Nashville home, where she spends time with her family and guests, and works with clients through Pencil+Paper Development Co., the design

business she and husband Benjamin founded. "Our aesthetic, our home, is very, very personal," she says.

Gen and Benjamin help clients with any creative endeavor from house renovations and interior design to retail development. After moving to Benjamin's hometown of Nashville in 2003, they saw a spot for their modern

## with style to spare. Her mix of not-too-precious accessible and fun. Here's how she does it.

viewpoint amid the city's Southern red-brick charms. They bought their first house and immediately remodeled. "I painted everything white, even the fireplace," Gen says. "The painter thought I was crazy, but we had confidence that it would transform the space."

Gen put the same practice into play in the house she and Benjamin then built, creating

a blank canvas for artwork. The dark-stained floor visually recedes, and neutral upholstery lets Gen play with the finishing layer, which includes sapphire blue and an orange-red, her signature hue. "I'm not scared of color and pattern," she says. "But I like flexibility. I'm able to change accessories whenever I want. I might want to be more subtle in the





winter and layer in red for the summer." Every accessory is an iteration of that palette, so pink and turquoise also crop up.

Gen believes in taking advantage of easy options. "Retail has great furniture that you can have in your house in a few days," she says. "There's a lot to be said for that." What you pair with the basics, Gen says, makes the look personal. That's where incorporating secondhand items comes in. She visits local thrift stores weekly and works antiquing into most of her travels. Fabric remnants and wallpaper samples become pillows and framed art, and old sofas and chairs are given new upholstery. "You can get a really sophisticated look with vintage," Gen says, "and it's a way to get something that feels special."

Bold art and whitepainted brick pavers make the covered courtyard, opposite, a happy spot for hosting. Gen takes advantage of a hallway, above, turning it into an easyto-change memory wall. The Sohrs call friends who own the Crankees Pizzeria truck, above right, when they want easy entertaining. An old office-style table, right, pulls up to a banquette with pillows in vintage fabrics Gen buys online.







Signature Style
Get Gen's vintagemodern look

Stepping inside Gen's closet is like walking into a boutique full of one-of-a-kind dresses and jewelry. Here's how she gets the look she loves:

FIND YOUR MUSE Gen's mother sewed clothes that emulated highfashion magazines; Gen admired both her style and her can-do spirit. "Part of me imagined becoming a fashion designer," she says. "With vintage things, I can do that."

**ZERO IN ON YOUR FAVES** When she can't get to a thrift store, Gen scours etsy.com: "I try to source a particular color or fabric, so I search 'hot pink silk dress' or 'vintage brocade dress," she says. "It's also a great resource for jewelry and home accessories."

## **REIMAGINE, RECAST, REINVENT**

Gen restrings necklaces to current lengths. She has a tailor alter her dresses, scooping out backs or tapering waists. "I'm drawn to classic silhouettes," she says, "but I want to make them feel fresh and new."





A linen-covered headboard, far left, is a neutral backdrop for bedding, and it doesn't compete with fleamarket art and accessories. Containers for jewelry, left, reinforce Gen's homedecor palette. Her closet window, below, was a must-have. "I need natural light. It's my





Gen found the retro sofa for the secondfloor playroom, above, before there was a house. "It's from a local thrift store I hit every week to see what has come in," she says. Gen also shops while traveling: "I never enter an airplane cabin without a bulky, fragile, hard-to-carry flea market score!" Oden is similarly fond of unique finds. For his bedroom, right, he chose a graphic letter from an old sign. ■

## Blend new with vintage Gen Sohr gives the secrets to success on

secrets to success on our Style Spotters blog. BHG.com/VintageTips

For buying information see page 208.

