

DAVID WHYTE

Managing Director at DCW Management Ltd

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- High level commercial and corporate leadership professional, with extensive insurance and financial services industry experience from Australia, New Zealand, and the UK.
- Trusted visionary and innovative problem solver with a history of driving change using an inclusive approach.
- Engaging leadership style that establishes respect and confidence with all stakeholders.

Clients include:-

Fairway Resolution Ltd

New Zealand Institute of Directors

DNA Behavior International Ltd

Southern Response Earthquake Services Ltd - (non-Exec. Director).

Product Care (NZ) Ltd (Chairman)

FAME Solutions Ltd (Chairman)

Ginger Group - (Executive Director & CEO)

Fidelity Life - (non-Exec. Director)

AIG Life - Australia (Executive Director & CEO)

ISO - Insurance & Savings Ombudsman Scheme - (Industry Representative)

ISI - now Financial Services Council (Company Representative)

Specialties: Leading organisations, Board participation, change leadership, business development, promoting enterprise, transferring knowledge, making a difference.

EXPERIENCE

DCW Management Ltd

January 2012 to Present

Managing Director

Providing Board and Strategic Management services to selected private clients.

Enterprise Risk Management (ERM) analysis and reporting services.

Providing research-based in-depth client profiling for Professional Advisers

Fairway Resolution Ltd

July 2014 to Present

Member of Financial Dispute Resolution Advisory Council

FDRS is an independent approved dispute resolution scheme for settling disputes between people and businesses, and the organisations that provide them with financial services and advice.

New Zealand Institute of Directors

July 2014 to Present

Course Facilitator - Strategy Essentials

The Institute of Directors aims to be the pre-eminent professional body for boards and board members in New Zealand. This Institute's mission is to raise the standard of governance in all areas of New Zealand business and society.

DNA Behavior International Ltd

March 2014 to Present

Country Representative

DNA Behavior International Ltd was established in 1999 to lead the behavioral awareness revolution worldwide in financial planning for unlocking human potential. The company currently has a client base of more than 2,000 leading international, Fortune 500 and financial services businesses that use the online suite of human behavior solutions and Advisory services. DCW Management Ltd has been retained to bring these solution to the New Zealand market.

FSB 4 Financial Ltd

November 2013 to

Chairman

Present

A well established Wellington Financial Planning business, FSB4 Financial has been providing practical financial planning services and advice to a range of clients across the Wellington region since 1996.

Product Care (NZ) Ltd

April 2013 to Present

Chairman

Product Care (NZ) Ltd manages the extended warranty insurance product for a major Australasian retail client.

Chairman of the Board of Directors and member of the Risk & Audit Committee.

Southern Response Earthquake Services Ltd

April 2012 to June 2014

Non-Executive Director

The Company formed by the Crown to manage the earthquake claims in Christchurch following IAG's purchase of AMI.

Chair of HR Staff Remuneration & Retention Committee.

Member of Capital Management Committee

Member of CEO Review Committee

Member of H&S Committee

FAME Solutions Ltd

April 2013 to

Chairman

December 2013

FAME Solutions Ltd aimed to provide Business Management support for corporate organisations and professional advisory firms.

Ginger Group

October 2010 to

Executive Director & CEO

January 2012

Led the merger of three companies through the formative stages of existence to one cohesive entity. Built infrastructure foundations and provided direction to Board on corporate governance, compliance, and regulations.

Fidelity Life Assurance Company Ltd

March 2009 to

Non-Executive Director

September 2010

Served as non-Executive Director to one of NZ's most respected Life Companies.

AIG Life Australia

December 2002 to

Managing Director

March 2006

Revived an ailing organisation providing strategy, direction, and leadership. Lifted

performance to leading-edge production and transformed culture to success.

ISI (now Financial Services Council)

1998 to 2002

Board Member - Company Representative

The Investment Savings and Insurance Association is the major trade body representing providers of financial services products. It was recently re-named the Financial Services Council (FSC), and members companies manage in excess of \$50 billion in savings and provide other financial services on behalf of more than 1.5 million New Zealand investors and policyholders.

Insurance & Savings Ombudsman Scheme

October 2000 to
December 2002

Board Member - Industry Representative

Representing the product providers body - now the Financial Services Council - and assist with relevant governance issues within the ISO as a board member, and latterly as Chairman-elect.

AIA New Zealand

October 1994 to
December 2002

General Manager

Rebuilt AIA into a dynamic, vibrant, and respected organisation. A culture of success, achievement, and progress prevailed, as reflected in the company's sales figures.

Sovereign

1989 to 1994

General Manager, Sales

One of the founding managers of the organisation. The first BDM and first General Manager (Sales) - responsible for establishing the network of advisers and brokers which successfully took Sovereign through the early years.

Countrywide Bank

1988 to 1988

Financial Adviser

Hired as a financial adviser on arrival in NZ. This provided an insight into the local financial services industry.

EDUCATION

Waikato University

2013 to 2014

Postgraduate Certificate in Corporate Governance

Massey University

1999 to 2004

Master of Management

University of Aberdeen

1970 to 1974

M.A. (Hons)

Aberdeen Grammar School

1962 to 1968

SKILLS

Leadership Management, Leadership Development, Product Development, Product

Design, Distribution Management, Relationship Development, Restructuring, Strategic Partnerships, Organizational Development, Business Networking, Stakeholder Management, Performance Improvement, Business Coaching, Enterprise Risk Management, Business Strategy, Insurance, Management Consulting

LANGUAGES

Spanish (Elementary proficiency)