

[<Back](#)[Print](#)

eInvoice
 Now available for use with
Prolog Connect Web Services

Ready to experience eInvoice?
Contact Us Today

For all Meridian staff and Partners that work with Prolog

Purpose of this Newsletter

During August we have been in touch with many of you and sent out some general marketing materials related to eInvoice. We have received some great feedback and you will see some other items coming soon. This partner newsletter is for Meridian staff and Partners that work with Prolog to better understand how eInvoice promotes the Meridian bottom line for Prolog...selling Prolog.

Our Goal with eInvoice:

Build a community based invoicing application for the operations side of the construction process while promoting the use of Line of Business (LOB) applications that are built on modern technology. This fits nicely into our perspective (and we believe Meridian's) of how modern technologies should be interoperable, distributed, and role based.

Bottom Line... We believe we have done this and so do our current customers.

The Uncaptured Users:

eInvoice provides the opportunity to expand the Prolog user community substantially. If you consider the average project has 25 companies involved, that means that 25 invoices a month are being processed. From our experience and customer feedback the billing managers at these entities are not currently touching the Prolog product. With current customers we've seen potential for as many as 1,000 new users/month hitting Prolog due to eInvoice.

Bottom line...there's a bunch of potential users or Prolog that you otherwise will likely not capture.

Line of Business (LOB) Application Dependency:

eInvoice for Prolog is a native "bolt on" to Prolog. The Prolog edition requires Prolog Connect and the related license to function. eInvoice has no stand alone capabilities now and there is no roadmap for it to have them in the future. It technically makes no sense. This promotes use of a Prolog license by every user of eInvoice.

Bottom line...if they use eInvoice on a Prolog based project, they use Prolog whether they know it or not.

Why not use Prolog Manager, Prolog Converge, or OBA's?

eInvoice is focused on the needs of people that process project invoices and is ready out of the box. The application has preset but configurable roles, workflow and notifications. Users do not have a consolidated view of all invoice history, contract information and attachments that emulate the common "2 folder" paper system used on job sites.

The Ball in Court (BIC) based list views, cueing, and revise and resubmit features ensure users know exactly what they need to do to keep the process flowing while threaded commenting provides transparency. Final approval posting with consolidated coversheet and attachment archival promote easy governance. Standards based file management allow easy integration into ERP, Accounting and Enterprise Content Management Systems. Last but not least, as with most TCG applications, eInvoice complies with the NIST essential cloud characteristic of Broad Access.

Bottom line...eInvoice simplifies the comprehensive needs of people that collaborate on the project invoicing process.

Competition:

Currently there is really no competition. You may have heard of Textura or a few others that provide 3rd party invoicing tools. eInvoice is different because of its operations collaboration and modern technology focus.

[Learn More](#) 

AEC

Cloud
Blog

Some customers that use our offerings:



Item #72172. Copyright The Cram Group, LLC. All rights reserved.

[Forward email](#)

 SafeUnsubscribe™

This email was sent to mwilliams@thecramgroup.com by bizdev@thecramgroup.com | [Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Copyright | The Cram Group | 419 Lafayette Street, | 2nd Floor | New York | NY | 10003