



## The J Companies Uses ProjectXnet Cloud Hosting Services to Enhance Efficiency and Reduce Operating Costs

### The Problem: A Need for a Strong Technological Foundation

The J Companies, LLC, is a builder that provides construction management, development, and consulting-related services. Headquartered in New York, this family-owned business needed to keep all of its documents organized and its employees connected—whether they were at construction sites or in the office.

“We usually have seven or eight construction, consulting or development projects going on at the same time,” said Allan J. Brot, Principal of The J Companies. “We were having a hard time compiling information, keeping our documents organized, and giving employees and customers access to the information they needed.”

As a small organization, The J Companies recognized the value of outsourcing its Information Technology (IT) needs so it could focus on its core business. The J Companies realized the importance of partnering with a company that understood the construction industry and could support the software it used on a daily basis.

### The Solution: The Cram Group's ProjectXnet Cloud Hosting Services

In 2005, The Cram Group began hosting all of The J Companies' IT needs remotely. It designed a solution that allowed The J Companies' employees to access an integrated package of software that included Office Suite (Microsoft Office and Microsoft Exchange bundled with Columbiasoft's Document Locator), Sage's Master Builder, and Prolog Manager from Meridian Systems.

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This solution gave online access to an integrated package of virtual desktop, document management, accounting, and project management tools. And employees could access them from the main office, a job site, or their home office.

“The Cram Group demonstrated great knowledge of the Architecture Engineering and Construction industry, and the products that we use every day,” Brot said. “They are sensitive to the nature of our business and understand the importance of being ‘up and running’ all the time.”

The J Companies appreciates the high quality, reliable support The Cram Group provides. “We know we have tech support 24 hours a day, seven days a week,” Brot added. “If there’s a problem, we can call a qualified person who can help us right away.”



**The Cram Group has also enhanced The J Companies' document security. “We can customize our security and set up different groups and levels of security based on our needs”.**

Dianna Aviles, Executive Assistant.  
The J Companies



Since working with The Cram Group, The J Companies has experienced better organization in its document management. The company has many blueprints and large documents that are shared by different users. Document Locator provides an unlimited library of all their documents, and gets files out to those who need them quickly and efficiently.

The Cram Group has also enhanced The J Companies' document security. “We can customize our security and set up different groups and levels of security based on our needs,” said Dianna Aviles, Executive Assistant. “We never have to worry about our information being secure.”

By outsourcing its IT services, The J Companies can maintain lower operating costs while increasing productivity and efficiency. It also gives the company a competitive edge and the ability to expand its IT needs as business grows.



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Principal of The J Companies



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“Because we have our systems with The Cram Group, we can compete more effectively with larger companies in our industry,” Brot said. “As we continue to grow, we can easily add other projects—expansion is seamless. We plan to keep working with The Cram Group to host our IT services.”

## About The Cram Group

The Cram Group provides enterprise level Consulting, Hosting, and Development services that enable Corporations and Construction Industry participants to deploy integrated technology solutions for today's ever changing business processes.

For more information, call 212-505-0381, or go to <http://www.thecramgroup.com>.

## About ProjectXnet Online Services

ProjectXnet is the industry proven online service focused on the management and support of turnkey solutions for the Architecture Engineering and Construction (AEC) Industry.

Over 15,000 users from international and regional companies rely on ProjectXnet technologies daily. Services are available for more than 20 applications from key industry vendors. Other core offerings include, integrated remote desktops based on Microsoft Office & Exchange Email, as well as support for BlackBerry and iPhone mobile devices. Solutions are available in SaaS and Traditional Licensing Models.

## About The J Companies

The J Companies, LLC, is a builder that provides construction management, development, and consulting-related services. Headquartered in New York, the company is managed by brothers Allan J. Brot and David J. Brot. The company has extensive experience in construction, development, pre-construction planning, consulting, and construction monitoring.

For more information, visit [www.TheJCompanies.com](http://www.TheJCompanies.com)



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