

Projacs leverages Collaborative Project Management through ProjectXnet Cloud Hosting Services



The Problem: A Need for a Strong Technological Foundation

Projacs International, a large Pan-Arab project management firm headquartered in Bahrain, is comprised of 21 offices across the world. Delivering projects in 24 different countries requires the corporation to coordinate hundreds of staff across a number of borders, a task that demands sophisticated and reliable technological capabilities.

For some time, Projacs used a locally based provider for their Internet hosting services and e-mail exchange server. Unfortunately, the provider was delivering an unacceptable level of service: The technology was dated, and their system lacked the stability their growing firm needed.

The Solution: Finding Stability in the Cloud

In 2004, Projacs came to learn of The Cram Group and their capabilities, and they felt secure that despite the geographic distance between them, The Cram Group could provide superior Microsoft Exchange e-mail for over 600 hundred users, as well Internet communications. After a smooth transition to The Cram Group's hosting services, Projacs reaped the benefits immediately.

According to Yasser Khreis, an IT manager for the firm, "The Cram Group had newer technology and provided the stability we needed to improve our services. Any concerns about latency due to the distance between us were quickly set aside. In fact, The Cram Group's service was more reliable with better up-time and higher connection speeds than anything available close to home."

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Yasser Khreis,
IT Manager of Projacs

In fact, the switch was so successful, Projacs turned to The Cram Group for additional IT assistance. To begin with, The Cram Group developed and hosted a comprehensive web site for Projacs, and in doing so, helped them to expand their business further in an age when a strong Internet presence is critical.

To further enhance their company's productivity, they turned to The Cram Group and their ProjectXNet Cloud Hosting services, where Projacs began hosting ColumbiaSoft's Document Locator for their document management needs. In addition, the company utilized The Cram Group's expertise to host Primavera's Contract Manager for two years as they developed the National Bank of Kuwait Headquarters Building. On a project of such enormous scale, Projacs was able to achieve better coordination both internally and with their clients, as well as in extensive cost savings by hosting its IT services outside the firm.

"The Cram Group gave us a level of cooperation among our staff and with our clients that exceeded anything we had before," noted Khreis. "And though they are based many miles away, they offered us reasonable costs and overall provided a good value for the IT services we needed."

Furthermore, by providing an "on demand" IT infrastructure, The Cram Group's services allowed Projacs to streamline their IT costs and make their technology efforts more efficient. In an area where quality IT services are hard to come by, the cost savings and increased productivity The Cram Group offered gave Projacs a competitive edge.

About The Cram Group

The Cram Group provides enterprise level Consulting, Hosting, and Development services that enable Corporations and Construction Industry participants to deploy integrated technology solutions for today's ever changing business processes.

For more information, call 212-505-0381, or go to <http://www.thecramgroup.com>.

About ProjectXnet Online Services

ProjectXnet is the industry proven online service focused on the management and support of turnkey solutions for the Architecture Engineering and Construction (AEC) Industry. Over 15,000 users from international and regional companies rely on ProjectXnet technologies daily. Services are available for more than 20 applications from key industry vendors. Other core offerings include, integrated remote desktops based on Microsoft Office & Exchange Email, as well as support for BlackBerry and iPhone mobile devices. Solutions are available in SaaS and Traditional Licensing Models.

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About Projacs

Projacs International is a large Pan-Arab project management firm, boasting 21 offices in 21 major cities in the Middle East, North Africa, Asia, Europe and North America. Established in 1984, they have over 700 professional staff offering customized services to a variety of clients in the public and private sectors. Projacs has successfully delivered hundreds of projects across 24 countries.

Projacs International's corporate headquarters is located in Bahrain while Middle Eastern and international operations are also conducted in Kuwait, Saudi Arabia, UAE, Qatar, Iran, Yemen, Morocco, Tunisia, Egypt, Sudan, Iraq, Jordan, Syria, Lebanon, Spain, Germany, Bulgaria, Bosnia-Herzegovina, Canada, USA, Pakistan, Oman and Guinea.



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