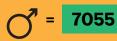


A visual guide to progress within several key areas in the profession - to inform and enable evidence-based decisions. guiding AIA California Council's planning and actions.

Demographics

Average age of members: 50









*435 Blank/decline to state Source: California Architects Board

2300 Firms

63% are under 5 people

Share of firms
29.0%
34.0%
16.0%
9.0%
7.0%
3.0%
2.0%

Source: AIA Firm Survey

Market Penetration



Professionals

of AIA members (as of July 1, 2016)



Associates



Licensure



46% penetration

368 Licensees 75 AIA Licensed Associates

Deceased

Complaints against architects FYTD 2016-17 (as of Aug 31, 2016)

45 received - 7 citations issued

Most common complaints by consumers:

unlicensed practice, professional misconduct, negligence, contract violations

YTD 2015-16 (as of August, 31, 2016)

Licensing Exam Pass Rate

10 accredited schools

of graduates

ARE 4.0 Pass Rate (Fiscal 2015/2016)*

Programming, Planning & Practice 58%

Site Planning & Design 58%

Building Design & Construction Systems 58%

Structural Systems 66%

Building Systems 63%

Construction Documents & Service 53%

Schematic Design 70%

CSE Pass Rate (Fiscal 2015/2016)* 68%

*Source: California Architects Board

Architectural Education

College/University	Bachelors	Masters	Doc
Academy of Art University	15	54	
Cal Poly, Pomona	58	8	
Cal Poly, San Luis Obispo	166	12	
CC of the Arts	22	25	
NewSchool	54	45	
SC Institute of Architecture	45	97	
UC Berkeley	135	67	5
UCLA	21	80	2
USC	117	51	
Woodbury University	107	22	

Source: http://nces.ed.gov/collegenavigator/

Advocacy

Number of Regular Session Bills introduced in 2016: 2041

Categories we use to describe bill issues:

Planning	Sustainable Design
Transit	Liens
Water	Redevelopment
Storm Water	Liability
Building Codes	Professions
CEQA	Interior Design
Disabled Access	Public Works
Energy	Infrastructure
Health Facilities	Alternative Project
School Facilities	Delivery Methods
Housing	Contracting Out
Affordable Housing	Seismic
Urban Design	Taxes
Infill	

Number of Bills AIACC Monitored in 2016 50

Number of Bills AIACC Actively Lobbied in 2016 14

Legislative Outcome

8 favorable outcomes 6 unfavorable outcomes

Sponsored Legislation in 2016

- the Architect-in-Training bill (SB 1132), which passed the L egislature, but was vetoed by the Governor

Firm Prosperity Survey Prosperity -a dimension that expands

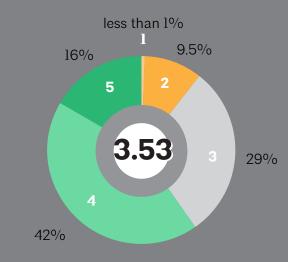
beyond simple financial security to include such elements as well-being and quality of life, education and mentorship, generosity and giving back to the community, and environmental stewardship.

Firms were asked to participate in a survey to better understand their perception of prosperity now and in the future. These are some of the results.

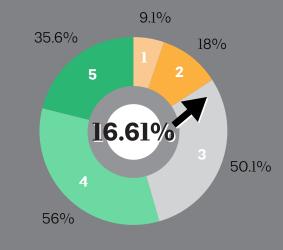
How prosperous was your firm?

Please rank your general feeling / outlook related to your firm's prosperity over the next 12 months:

from least to most optimistic



FUTURE Prosperity:



Profitability

What factors will most affect your profitability over the next 12 months?

33.6% of the responses were related to "ability to generate new work"

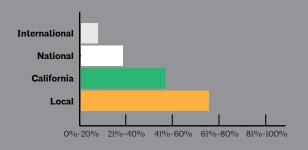
28.0% of the responses were related to "business management"

24.8% of the responses were related to "economy"

13.6% of the responses were related to "politics"

Revenues

What percentage of your firm's revenue do you estimate is currently derived from each of the following areas:



Ownership Transitions

Will your firm be going through an ownership transition:



38% of respondents indicated that an ownership transition was either underway, or anticipated within the next 5 years, while 60% indicated that they have no plans for an ownership transition.

How can AIACC help increase your prosperity?

13% of the responses were related to "fee issues"

22% of the responses were related to "legislative/regulatory issues"

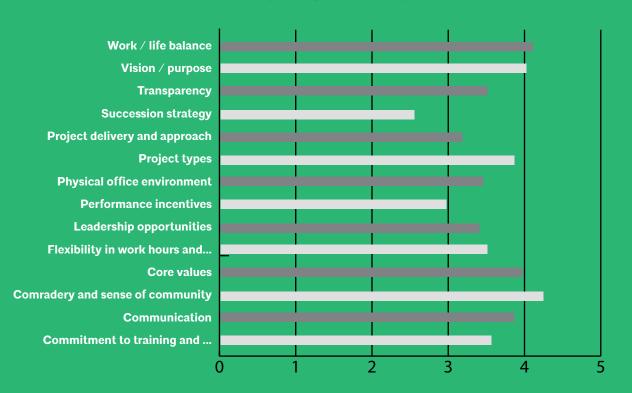
26% of the responses were related to "liability issues"

28% of the responses were related to "other issues"

20% of the responses were related to "public awareness"

What Impacts Prosperity?

What factors will most affect your profitability over the next 12 months?



What Influences Prosperity in Your Firm?

Which of the following do you view as being more important to your firm's prosperity?

