St Matthew's UMC Endowment Program

May all who follow find us faithful ...

St. Matthews United Methodist Church 8617 Little River Turnpike Annandale, VA 22003

Summary

- Disclaimer
- History of SMUMC Endowment Program
- Role of endowment programs
- Mission of SMUMC Endowment Program
- Details of SMUMC Endowment Program
- Next Steps

History

- 1957 St. Matthew's UMC chartered ... the legacy begins
- 2002 Endowment Program chartered
- 2008 *UMC Book of Discipline* updated
- 2010 Comprehensive Endowment Program review initiated
- 2011 Changes approved to structure, organization & management practices
- 2012 Re-introduction of Endowment Program

Where Endowments Fit

- Financial resources available to St. Matthews ...
 - Annual stewardship campaign (plus casual receipts)
 - ✓ Designated giving (Lent, Advent, Joy Fund, etc)
 - ✓ Periodic capital improvement campaigns
 - ✓ Endowment or other planned giving programs
- Important & enduring tool in the stewardship of our gifts from God ... over the long-term
- A *long-term focus* is what distinguishes Endowment giving from other giving programs

How Endowments Contrast

- Organizations with endowment programs (churches, schools, foundations, museums, parks, etc)
- Common element fundraising to support worthwhile purposes of the organization
- Special features of St Matthew's Endowment Program ...
 - ✓ Connecting the *program* with the *people*!
 - ✓ Not just the gift ... but the "*personal journey*"
 - ✓ "Your gift Your way"
 - ✓ Creating a "*legacy*" for both the donor & St. Matthews
 - Shared stewardship long-term partnership between St.
 Matthews & its members (past, present & future)

Our Mission ... to make a difference

- ... in three parts ...
- Provide a *permanent endowment of financial support* to strengthen & preserve the ministry and mission of St. Matthews
- Provide a *permanent, living memorial* for the donor or their designee
- Encourage members to ...
 - Establish a *long-term financial plan* ... including a comprehensive estate plan; and
 - Consider the role that "planned giving" can provide in sustaining the value of an estate for both the donor's use and into future generations

Endowment & Planned Giving Committee

- Jim Godlove (Chairman)
- John Crabbe (At Large)
- Mary Dillard (Treasurer)
- Mary Ann Fox (At Large)
- Herb Hopwood (At Large)
- Steve Lingle (Finance)
- Brad Oswalt (Trustees)
- Darold Plate (Past Chairman)
- Bo Tumasz (Missions)
- Rev Denise Honeycutt (Senior Pastor)

Endowment Program Funds

- Goal ... to ensure confidence & trust for program in potential donors
- "Your gift Your way" ... the gift you intend to give becomes the legacy you wish to establish!
- Fund types ...
 - ✓ General Endowment Fund
 - Designated & undesignated gifts in any amount
 - Uses limited to missions, scholarships, and property improvement purposes <u>not</u> included in annual budget
 - Named Permanent Endowment Fund
 - Designated gifts with \$5,000 minimum initial value
 - Subject to MOU between donor and SMUMC
 - Used for <u>any</u> purpose donor specifies in MOU

Gifts to Endowment Program

- All gifts subject to "Gift Acceptance Guideline"
- All gifts structured to reflect wishes & means of donor and best interests of St. Matthew's UMC
- Types of gifts (examples) ...
 - Current / Immediate
 Cash, securities, real or personal property
 - ✓ Deferred
 - > life insurance proceeds or bequest from will
 - Transitional / Lifetime
 - > revocable living trust, charitable remainder trust

Management of Endowment Assets

- Goal ... to ensure gift/legacy will last *in perpetuity*
- Assets managed under "Investment Policy Guideline"
- Investment philosophy based upon ...
 - ✓ Long-term conservation of principal *but also*,
 - \checkmark Growth of net assets and income *using a*
 - ✓ Balance of equity, fixed income, & cash investments
- Asset custodians include Acacia FSB, Vanguard Group and Virginia United Methodist Foundation
- 4% maximum "annual withdrawal rate"
- Withdrawals reflect recent performance of asset portfolio & future expectations

Benefits & Safeguards

• Benefits

- Provides significant tax advantages for donor & family through multiple generations
- ✓ Gift establishes a *permanent legacy* to memory of the donor
- Assets provide *permanent resource* to support long-term mission and ministry of St. Matthew's UMC

• Safeguards

- Detailed program charter including specific management and investment guidelines
- ✓ MOU agreements to assure donor control
- Detailed Donor Bill of Rights to guide relationship between St. Matthews and donor

Other Endowment Resources

- Endowment Program homepage under *Giving* at the <u>www.stmatthewsumc.org</u>
 - ✓ Copies of key Program documents
 - Frequently Asked Questions
 - ✓ Program brochures
 - Legacy Society Membership Record
- Virginia United Methodist Foundation (VUMF) website at <u>http://vaumfgifts.org</u>
- Weekly "*Gift Legacy eNewsletter*" from the VUMF

Future Steps – Parting Thoughts

- Watch for future workshops sponsored by the Endowment Committee
- Consider your long-term financial interests and how on-target you are in achieving desired long-range goals for your family, your retirement and your personal *legacy*
- Consider the mission and ministry of St Matthews most closely aligned with your personal interests & the *legacy* you might wish to perpetuate for that mission or ministry.
- Consider a gift to the Endowment Program ... become a part of something bigger!
- Questions?

Thank You!