



*Unlocking the potential of innovative medicines*

# ***PCI Biotech***

*PCI – An innovative and versatile platform technology for  
therapeutic enhancement and vaccination*

*Ronny Skuggedal,  
Chief Financial Officer  
PCI Biotech AS  
Oslo, Norway*

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## PCI Biotech at a glance

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- A listed cancer-focused biotech company (PCIB, Oslo exchange)
  - Market cap ~\$10 mill.
  - Lean organisation: 10 employees
  - Photochemical internalisation (PCI) technology originates from the Norwegian Radium Hospital
    - Continued close collaboration
  - Collaboration with ETH and University Hospital Zurich
- Clinical Program
    - Phase I/II with the photosensitiser Amphinex<sup>®</sup> for the orphan indication inoperable bile duct cancer
  - Pre-clinical programs
    - Vaccine delivery technology that provides strongly enhanced T-cell responses
    - Efficient delivery of macromolecules, such as nucleic acid therapeutics

# An experienced management team

**CEO**

**Per Walday**



- PhD from the Institute of Biology at University of Oslo
- Previously held the position of Global Head of Project Management at GE Healthcare
- >20 years of senior management experience in pharmaceutical industry; Nycomed, Amersham Health, GE Healthcare
- Experienced in pharmaceutical development, from preclinical research to registration and commercialization of new products
- Extensive international network and thorough understanding of critical success factors in drug development

**CFO**

**Ronny Skuggedal**



- MSc Economics and Business Administration from the Norwegian School of Economics (NHH), Master of Professional Accountancy from BI, State Authorised Public Accountant in Norway
- > 10 years experience from auditing and advisory services, serving clients ranging from Norwegian SME to large international and PE structured clients
- Experience from several M&As and exits, and as management for hire in post M&A phase for international company
- Served as Director at PwC prior to joining PCI Biotech

**CSO**

**Anders Høgset**



- PhD from the Institute of Biochemistry at the University of Oslo
- > 10 years experience with academic research at the University of Oslo (Medical Faculty) and The Norwegian Radium Hospital
- > 10 years Industrial experience from Nycomed and PCI Biotech, as Senior Scientist, Project Leader, Research Director and CEO (PCI Biotech)
- Co-author on some 60 scientific papers and 9 patents/patent applications.

**CBDO**

**Gaël L'Hévéder**



- MSc Bioorganic Chemistry
- >20 years of international pharmaceutical experience in US and EU in major pharmaceutical companies (Aventis, Baxter, Roche), including research, regulatory affairs and >10 years in business development functions including market intelligence and licensing
- Experience in leading clinical-stage licensing transactions on buy side more recently with Roche in Basel, Switzerland as Partnering Director
- Extensive C-level global network

## Scientific Advisors

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**Professor Christoph Huber**, Emeritus Professor of Medicine at the Medical School of the Johannes Gutenberg University in Mainz, Germany



**Professor Jan Vermorken**, Emeritus Professor of Oncology at the University of Antwerp, Belgium



**Professor Andrew Hughes**, Strategy Director of the Experimental Cancer Medicine Team at The Christie, Manchester, UK



**Professor Kristian Berg**, Head of Department of Radiation Biology, Institute for Cancer Research, Oslo University Hospital, Norway

# PCI technology – enabling drugs to reach intracellular therapeutic targets

## STEP 1:

- TPCS<sub>2a</sub> (S) and the active molecule (D) are injected into the body and carried by the blood stream to the cell



## STEP 2:

- TPCS<sub>2a</sub> (S) and the active molecule (D) are taken up by the cell, but D is unable to reach the target (T), as it is encapsulated in an endosome
- S is washed away from the cell membrane, but trapped in endosomes



## STEP 3:

- Light activates TPCS<sub>2a</sub> (S) in the membrane of the endosome
- The membrane integrity is affected and the active molecule released



## STEP 4:

- The active molecule (D) can now bind to its target (T) and initiate the therapeutic response



### The active molecule

- Anticancer agent, e.g. bleomycin, gemcitabine
- Oligonucleotide, e.g. siRNA
- Protein, e.g. antibody-drug conjugate
- Peptide: e.g. antigen



### The PCI component

- Light sensitive component
- Amphinex - TPCS<sub>2a</sub>



### The target

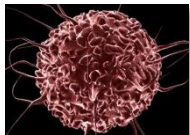
- Target for the active molecule
- E.g. DNA, mRNA, enzyme, microtubuli

*PCI mechanism of action – triggered endosomal escape through illumination*

# PCI technology – endosomal escape

## Existing & innovative treatments

### Cells



Cancerous cell



Dendritic cell

### Active ingredient (trapped in endosome)

- Small molecules
- siRNA/mRNA
- Antibody targeted drugs
- Peptides
- Antigens



## PCI enhancement technology

### Photosensitiser (Fimaporfin)



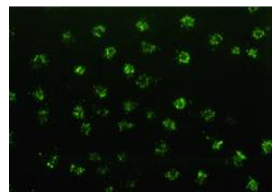
### Light source



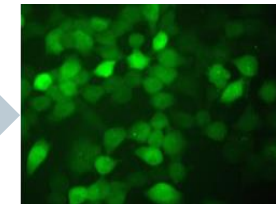
Red light



Blue light



Endosomal escape  
Release of drug in cells

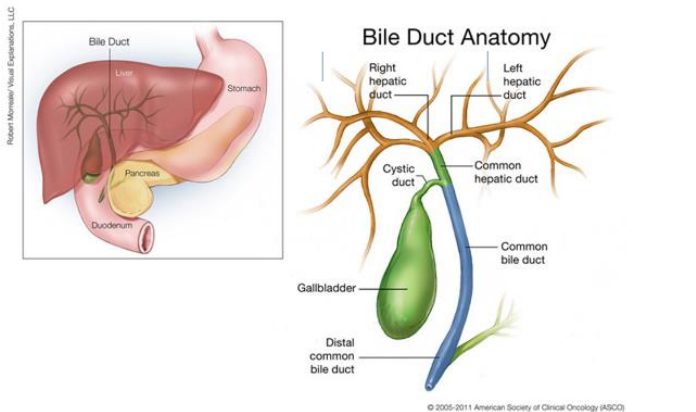




# PCI – a versatile technology with a pipeline of partnering opportunities

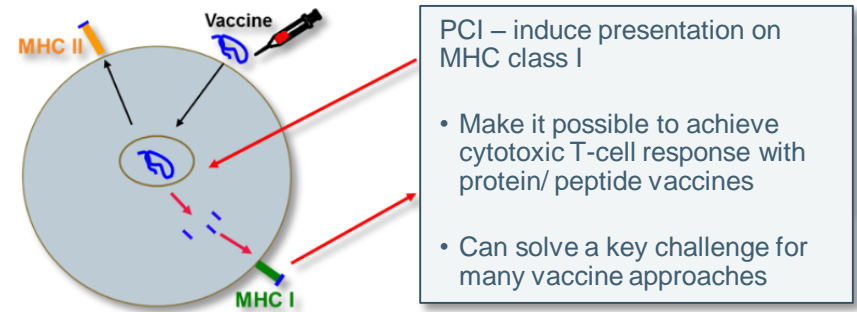
## 1 Local cancer treatment

### ▪ Bile duct cancer



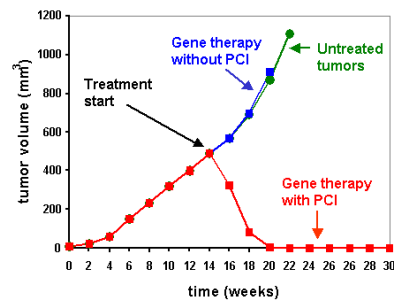
## 2 PCI vaccination technology

### ▪ Focus on therapeutic vaccination

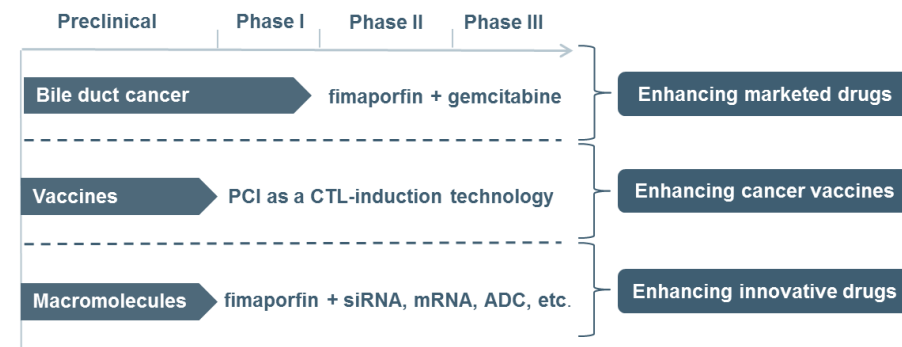


## 3 PCI macromolecule delivery

- siRNA & other oligos
- Gene therapy
- Immunotoxins



## PCI development pipeline





PCI Biotech

*Unlocking the potential of innovative medicines*

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*Amphinex – A New Paradigm for Localised Cancer Treatment*

# Amphinex Phase I summary – well tolerated and promising early signs of efficacy

## Summary of design

- Purpose of study was to assess safety and tolerance of Amphinex
- 22 patients with cutaneous and/or subcutaneous tumours
- Surface illumination and Amphinex in combination with bleomycin across 5 dose groups of Amphinex

## Key findings

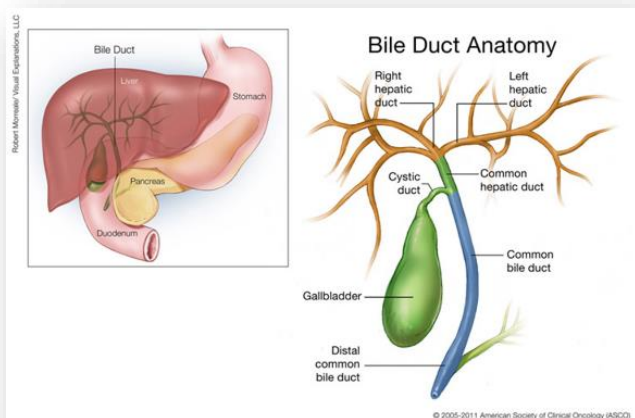
- Very promising early signs of tumour response across a range of Amphinex dose levels
- Apparent strong selectivity for cancer in several patients
- Well tolerated with appropriate pain control and anaesthesia
- Dose limiting toxicities (“DLT”) at highest dose due to skin photosensitivity and wound infection



# Bile duct cancer – introduction and clinical study design

## Introduction to bile duct cancer

- Cancer affecting the cell lining of the bile duct (Medical term: Cholangiocarcinoma)
- Orphan disease – incidence rate of 1-2 per 100,000 in the western world
- Five-year survival rate of less than 5%, and 0% when inoperable
- Incidence and mortality rates are increasing worldwide



## Summary of Study Design

<b>Cancer type</b>	Bile duct (Cholangiocarcinoma)
<b>Phase</b>	Ib/II
<b>Photosensitizer</b>	Amphinex® (PCIB)
<b>Drug</b>	Gemcitabine (Cisplatin)
<b>Light source</b>	Red laser 652 nm (PCIB)
<b>Fixed variables</b>	Gemcitabine and Cisplatin
<b>Variables</b>	Amphinex® and/or light dose
<b>Purpose of study</b>	Open-label, multi-centre study to assess the safety and efficacy of a single treatment of Amphinex® induced PCI of gemcitabine, followed by systemic cisplatin/ gemcitabine. All patients are stented. Phase I to find light and Amphinex® dose. Phase II randomized to compare PCI vs. stenting alone
<b>Patient description</b>	Inoperable extrahepatic bile duct cancer
<b>Treatment modality</b>	Intraluminal illumination
<b>Patient sample size</b>	Up to 45 patients
<b>Primary endpoint</b>	Progression free survival

# Bile duct cancer – an orphan indication with a sizeable market potential

## Immediate target market is as first line treatment

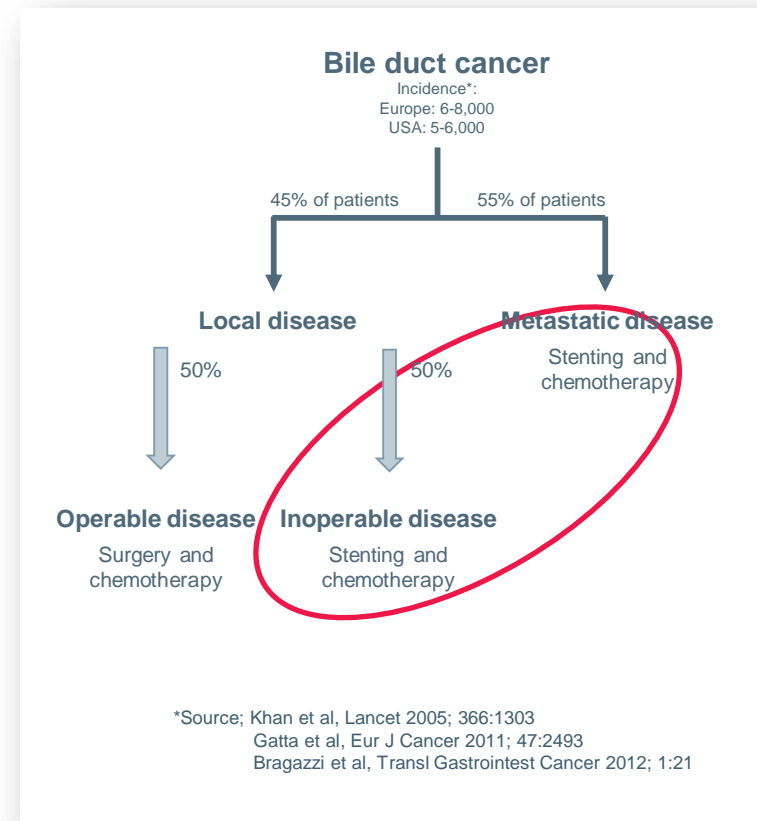
- Target is first-line treatment of inoperable patients
- Approximately 5,000 assumed to be eligible for PCI treatment

## High price potential

- Lack of approved medicinal treatment options
- Orphan indication implies a high price

## Potential significant majority share of the market

- Anticipated benefits
  - No competing marketable treatment alternatives
  - Greater efficacy due to local chemotherapy boost
  - Easy light access through established standard procedures



# Clinical study with Amphinex in inoperable bile duct cancer is moving forward

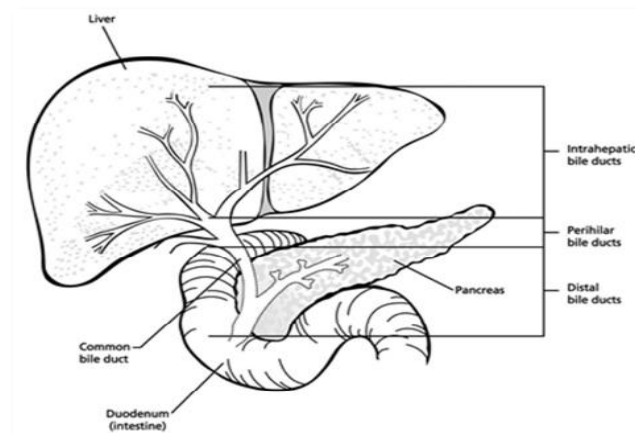
## Why target bile duct cancer?

- Patient population with high unmet medical need
- Orphan indication represents a distinct market opportunity
- Easy access with light through routine endoscopic methods
- No approved medical treatments
- Weak development pipeline

*Attractive due to orphan benefits and absence of satisfying treatments*

## Current status and plans

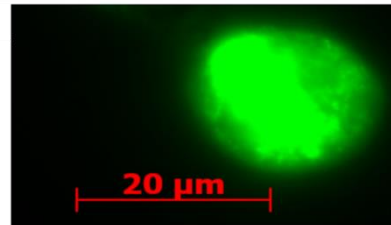
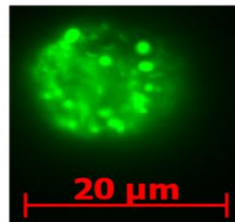
- Safety driven Phase Ib
- Third dose cohort concluded Aug 2015 – no safety concerns
- Patient inclusion for the next dose cohort has been initiated
- 5:2 randomisation in Phase II, 35 pts in total
- Increasing the number of sites in preparation for Phase II



*Unlocking the true potential of new treatment paradigms*

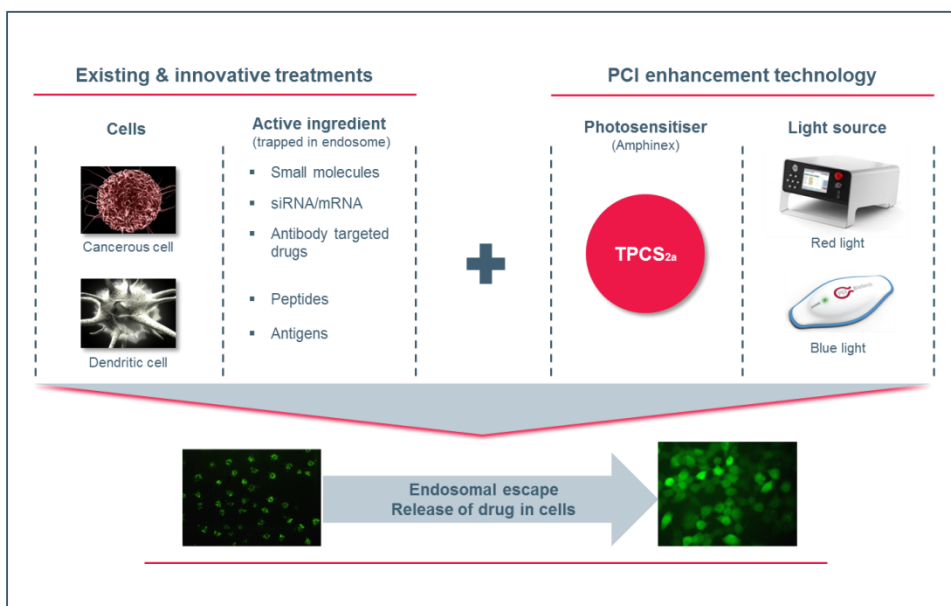
*Immunotherapy*

*Macromolecules*



# Unlocking the true potential of new treatment paradigms

## Enhancement of therapeutic vaccination and delivery of macromolecules



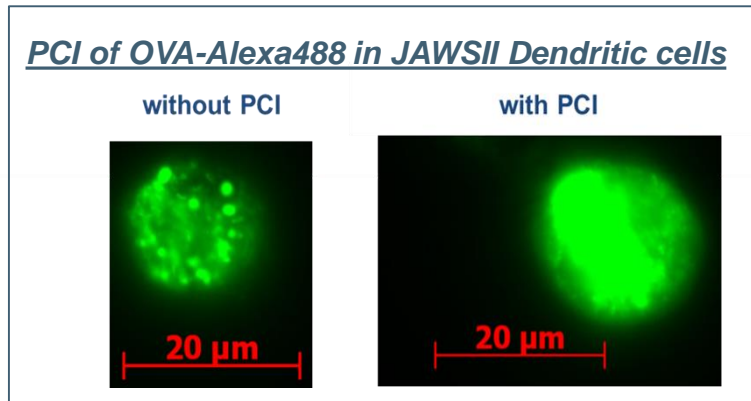
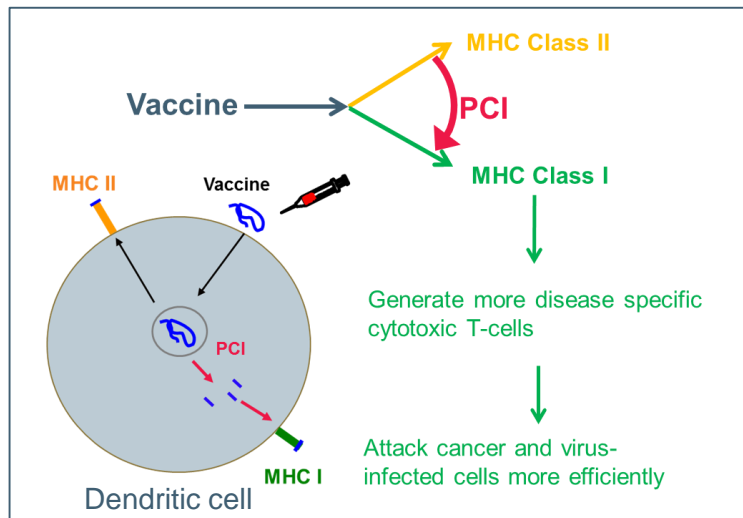
- PCI is a clinically proven endosomal escape technology that may realise the true therapeutic benefit of innovative medicines
- Strong preclinical efficacy evidence
  - Potentiation of responses considered key for effective **therapeutic vaccination**
  - Effective localised delivery of a range of **macromolecules**
- Value will be captured through licensing deals and strategic R&D alliances

*PCI may realise additional therapeutic potential of innovative medicines and increase their coverage of unmet need in certain disease areas*

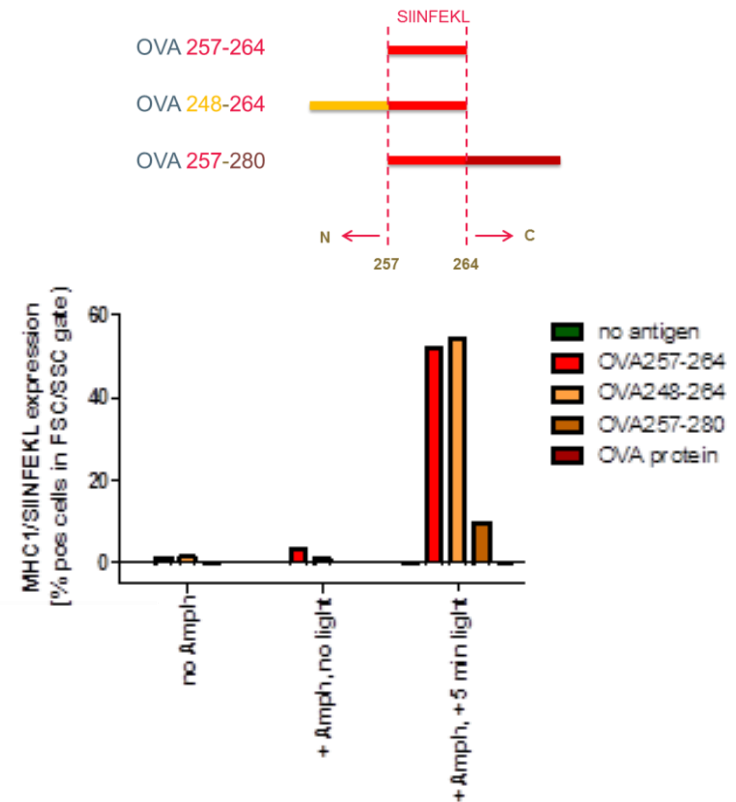


# PCI vaccination technology – enhancing vaccine induced cytotoxic T-cell response

*PCI-induced endosomal antigen escape enhance MHC Class I presentation*



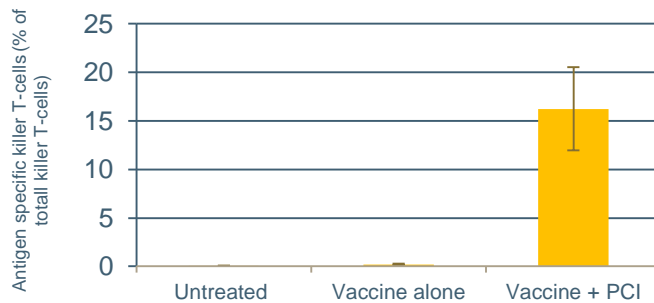
## MHC1/SIINFEKL expression in B6 macrophage



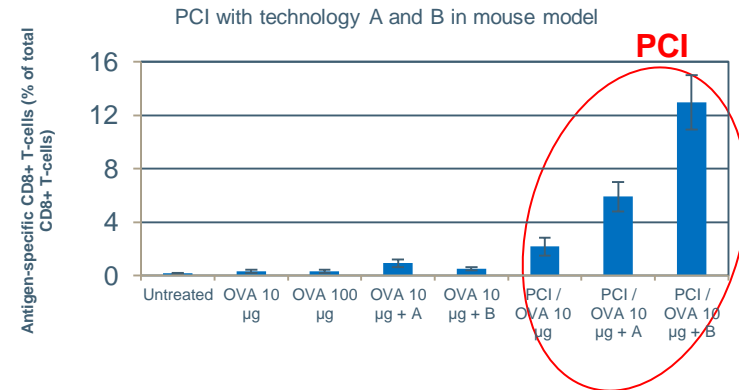
# Therapeutic cancer vaccines – PCI as a powerful CTL-induction technology

## 1 An effective immune-potentiator,

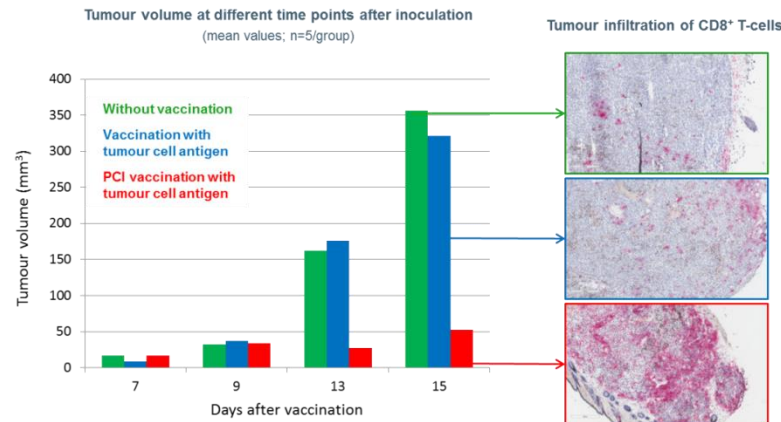
PCI *in vivo* vaccination in mouse model



## 2 that works in synergy with state-of-the-art vaccine technologies



## 3 and translates into therapeutic effect in disease models.



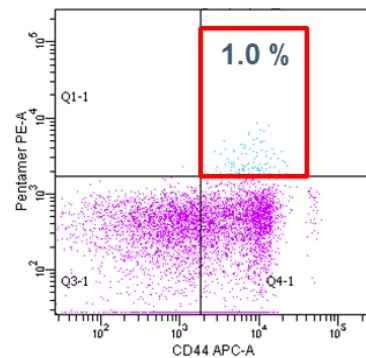
# PCI with HPV peptide antigen – antigen specific CD8 T-cells in blood and tumour regression

## HPV peptide – intradermal vaccination with Poly(IC)

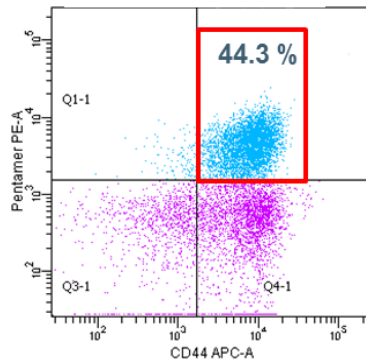
(3 i.d. vaccinations)

Without PCI:

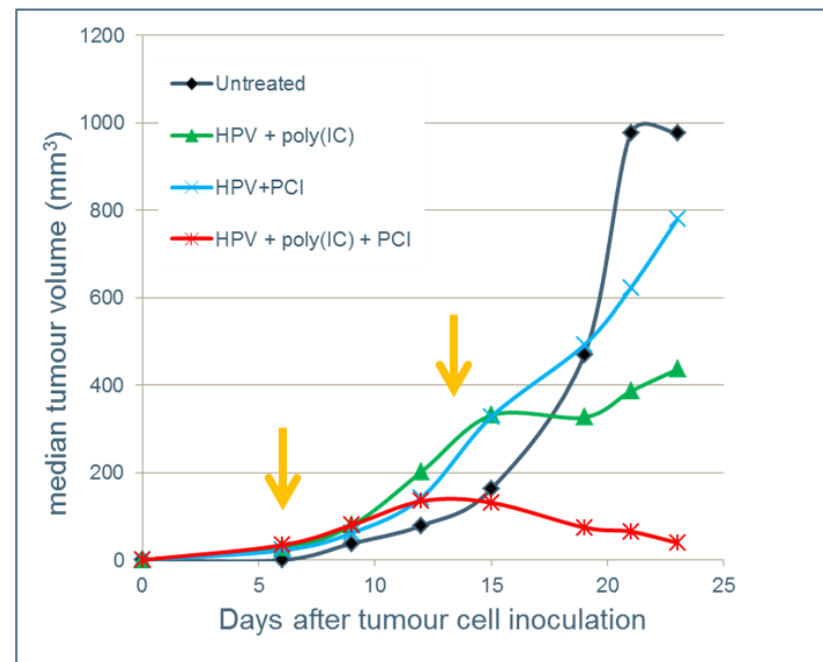
Antigen specific CD8 T-cells in blood



With PCI:



TC-1 mouse tumour model



- Intradermal vaccination at days 6 and 13 after tumour cell inoculation
- 5 animals per group

**Effective CTL-induction with associated tumour regression with a clinically relevant HPV peptide antigen**

# Cancer therapeutic vaccines – competitive advantages and user-friendly PCI solutions



**Safety** – TPCS<sub>2a</sub> tested in Phase I study (i.v. inj.) at much higher doses than what will be used for vaccination

**Stability** – TPCS<sub>2a</sub> can be autoclaved and is stable at room temperature, also in solution

**Innovation** – Unique mode of action; indication that TPCS<sub>2a</sub> provides CTL-induction by MHC class I antigen presentation in dendritic cells and macrophages

**Cost effectiveness** – Simple and cost effective synthesis of TPCS<sub>2a</sub>

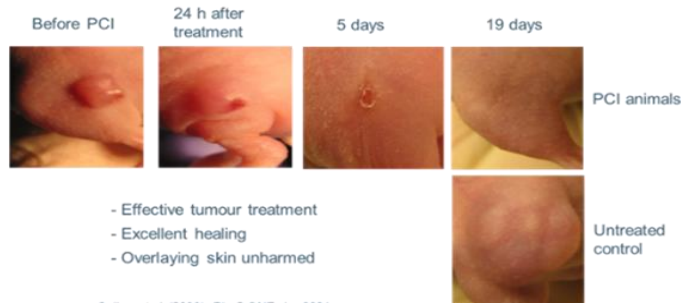
**Broad applicability** – Peptide and protein antigens as well as particulate antigen formulations; Prophylactic & therapeutic vaccination, *in vivo* & *ex vivo*



**Clinical safety and preclinical efficacy evidence, combined with a comprehensive patent estate on PCI-mediated CTL-induction (products, uses and devices)**

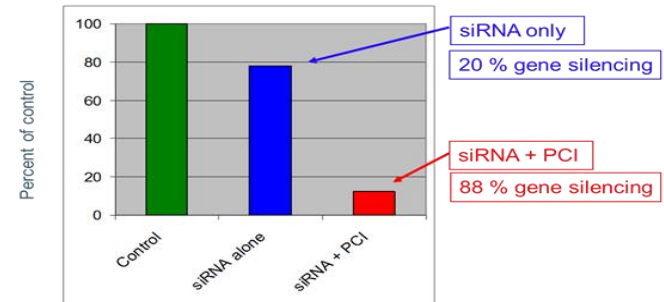
# Macromolecules – endosomal escape of a range of potential partner products

## 1 Intracellular delivery of immunotoxin – *in vivo*



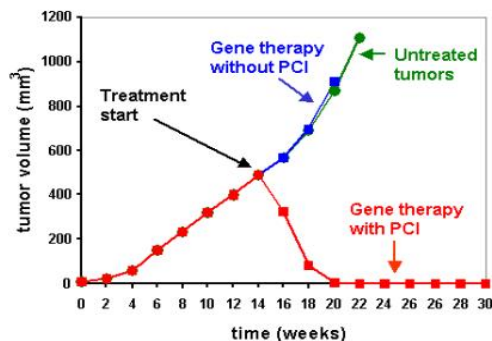
Selbo, et al. (2009). *PLoS ONE*, 4, e6691

## 2 Intracellular delivery of siRNA



Bee, S., Longva, A.S. and Hovig, E. (2007). *Oligonucleotides* 17, 166-73

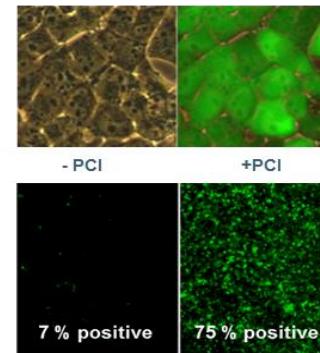
## 3 Intracellular delivery of gene therapy – *in vivo*



- Therapeutic gene (p53)
- Head & neck tumours (p53 mutated)
- Local injection

Ndoye et al. (2006) *Mol. Ther.* 13:1154-1162

## 4 Intracellular delivery of mRNA



• EGFP mRNA

Bøe, S et al. (2010) *Oligonucleotides* 20:1-6

**Effective intracellular delivery of a range of promising classes of innovative macromolecules**

## Nucleic acid therapeutics – agreement signed with a top-10 large pharma

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- **Sept. 2015 – signed pre-clinical agreement with undisclosed top-10 large pharma**
  - Purpose to determine whether PCI has the potential to enhance the therapeutic effect of their nucleic acid technology platform
  - The original evaluation period spans over 9 months

*“I’m delighted to announce this research agreement with one of the largest pharma companies in the world. We believe that the PCI technology has the potential to play a role in the realisation of several new therapeutic modalities, including cancer immunotherapy and mRNA therapeutics. This agreement shows that external players share this view”. Per Walday, CEO.*

PCI Biotech

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*Financial key elements*



- **Three rounds of financing 2008-2015, totalling to \$27 millions**
  - mainly Norwegian private and institutional investors
- **Additional \$6 million non-dilutive funding**
- **Current market cap \$11 million**
- **Financial runway towards end of 2016 at current cost base**

PCI Biotech

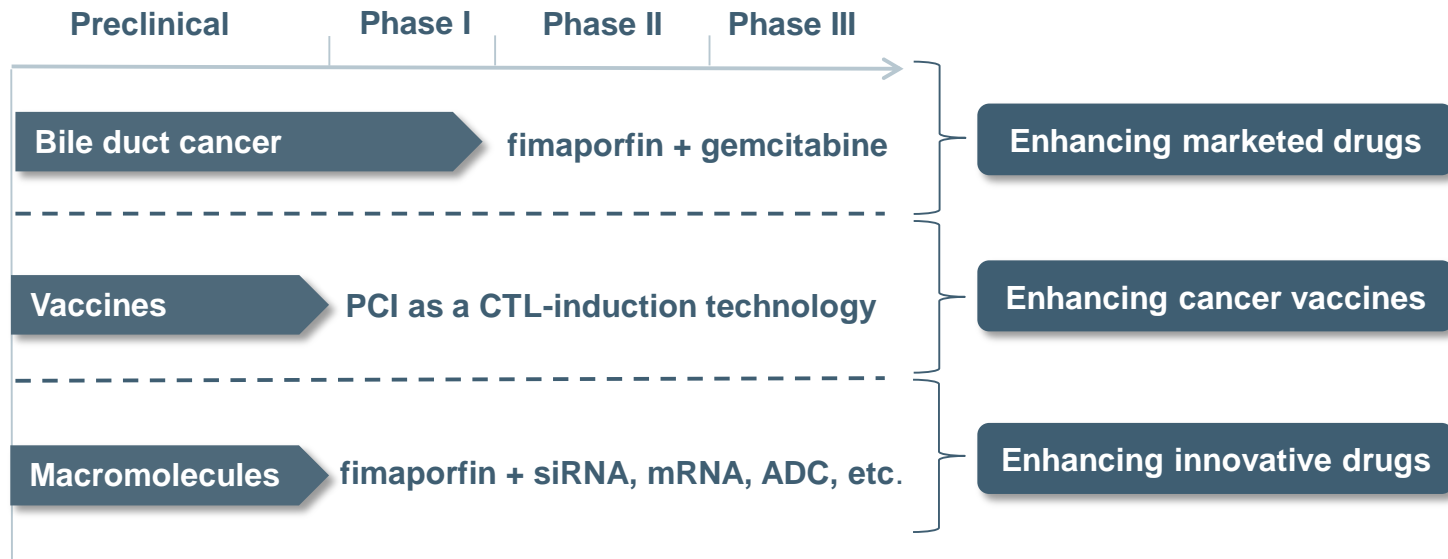
*Unlocking the potential of innovative medicines*

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*Outlook and Strategy*

# PCI Biotech: versatile platform allows for diverse applications in the cancer field



# Development and commercial strategy; Execution plan and future milestones

2015

2016 - 2017

## Bile duct cancer

- Progress clinical Phase I dose-escalation part and prepare for initiation of Phase II randomised study

- Orphan drug designation
- Complete bile duct cancer Phase II study and initiate licensing

## Vaccines & Macromolecules

- Document immune-potential in relevant animal models and strengthen products/IP
- Position PCI in second generation cancer immunotherapy regimen
- Strategic R&D alliances and licensing

- Strategic collaboration to facilitate further vaccine product development in pre-clinical testing
- Enter clinical Phase I

*Focus on research leadership and licensing of the unique proprietary PCI technology*

## Enquiries

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### PCI Biotech Holding ASA

CFO Ronny Skuggedal

Cell phone: + 47 940 05 757

Telephone: +47 67 11 54 03

E-mail: [rs@pcibiotech.com](mailto:rs@pcibiotech.com)

CSO Anders Høgset

Cell phone: +47 905 02 732

Telephone: +47 67 11 54 04

E-mail: [ah@pcibiotech.com](mailto:ah@pcibiotech.com)

CBDO Gaël L'Hévéder

Cell phone: +41 79 52 94 282

Telephone: +47 94 00 58 09

E-mail: [gl@pcibiotech.com](mailto:gl@pcibiotech.com)

CEO Per Walday

Cell phone: +47 91 79 34 29

Telephone: +47 67 11 54 02

E-mail: [pw@pcibiotech.com](mailto:pw@pcibiotech.com)

[www.pcibiotech.com](http://www.pcibiotech.com)