



PCI Biotech's mission is to improve the lives of cancer patients, by developing and commercialising products based on the company's innovative PhotoChemical Internalisation (PCI) platform technology.

PCI is applied to three distinct anticancer paradigms: fimaCHEM (enhancement of chemotherapeutics for localised cancer treatment), fimaVACC (T-cell induction technology for therapeutic vaccination), and fimaNAC (nucleic acid therapeutics delivery). The fimaCHEM programme is nearing commercialisation, consisting of a pivotal clinical study with registration intent in bile duct cancer; the fimaVACC programme has successfully completed a Phase I in healthy volunteers; and the collaborative fimaNAC programme is in preclinical stage with established research collaborations with six key players in the field.

PCI Biotech is a clinical stage biopharmaceutical company headquartered in Oslo, Norway. The company is listed on the Oslo Stock Exchange under the ticker PCIB.

For further information – visit: www.pcibiotech.com

Chief Business Officer

We are looking for an experienced Chief Business Officer (CBO) who will play a key role in the success of PCI Biotech's commercial preparations and business development efforts. The CBO will be a member of the Management Team with the opportunity to help drive strategic decision-making activities within the company and will also be one of the spokespersons for the company in interactions with collaborators, at company presentations, investor meetings, etc.

The CBO is responsible for the conduct of all business and corporate development activities, alliance management, project management of partnership agreements and marketing activities. This strategic role will be supported by a team of functional experts in science, clinical, program management, legal and finance to evaluate opportunities, develop relationships with external parties, and ensure the corporate business development strategy is executed and successful. The CBO will have management responsibility for the company's deal making, provide leadership and execute a strategy that will allow the company to fulfil its scientific/technology mission and build shareholder value. With regards to business development, this position requires diligence, transaction and alliance management experience.

The CBO has the following responsibilities:

Business development

- Develop and execute the business development and commercial strategy
- Lead and execute all commercial and business development activities
- Identify and attract potential partners, building a relevant network
- Lead interaction and build trustful relationships with partners, consistent with commercial and development objectives
- Provide managerial guidance to the company's operational development group as needed

Strategy

- Provide leadership to the overall corporate development and business strategy
- Keep track of and share the impact of trends in business development and deal making
- Provide insight to market access and pharmacoeconomic initiatives
- Help manage corporate executive and investor expectations

Communication

- Support the preparation of and co-present corporate presentations to investors, analysts, shareholders and media
- Keep abreast of and share up-to-date trends and business knowledge in Biotech/Pharma

The key priorities for this individual are licensing deals in relation to the two programmes for the vaccine technology (**fimaVACC**) and nucleic acid therapeutics (**fimaNAC**) at an early stage; and contributing to the marketing strategy and establishing relationship with regional marketing partners as PCI Biotech moves towards commercial stage with its rare cancer asset (**fimaCHEM**) in the next few years.

What we are looking for:

- Advanced scientific degree required, preferably also MBA
- 10+ years of experience, of which the last 3-5 years in a relevant senior leadership role
- Extensive business development and commercial experience in Biotech/Pharma
- Strategic and innovative thinker with broad business experience
- Scientific and regulatory understanding of development of pharmaceutical products
- Strong current international network in the Biotech/Pharma industry
- Experience of working in Biotech, and thriving in the dynamics of a start-up
- Excellent leadership skills, with strong judgment and decision-making capabilities
- Strong desire to work both strategically and hands-on in a committed and dedicated team
- Solution oriented individual with both high integrity and entrepreneurial mind-set
- Excellent communication skills, with ability to communicate to a wide range of audiences
- High proficiency in English, written and spoken

Location and reporting line

The position is full time and ideally the CBO will be based at the company's headquarter in Oslo. Flexibility with regard to working hours and travel is required.

The Chief Business Officer will report to the Chief Executive Officer.

Remuneration

PCI Biotech offers a challenging and exciting role in one of Norway's most innovative pharmaceutical companies. The company offers a remuneration package including base salary, performance bonus and share options.

Please send your application to post@pcibiotech.com within 22 October 2019.

Contact person:**Per Walday**

Chief Executive Officer

PCI Biotech

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