



ECHO/Shindaiwa
Authorized Service Dealer Application

Dealer Name

Address

City

State

Zip

Dealer Signature

Title

ECHO Inc. Dealer No.

Date Submitted (Format): mm/dd/yyyy

The above dealership acknowledges that their current "Retail Posted Shop Labor" is _____ \$ per hour.

Authorized Service Dealer (ASD) status is the minimum requirement to perform warranty repairs. ASD dealers will be reimbursed for warranty repairs at their retail posted shop labor rate, not to exceed \$ 60.00 per hour (or appropriate conversion to Canadian dollars).*

*Where warranty labor reimbursement rates are not subject to state regulation.

STIPULATIONS:

- A. ASD status is only available to those dealers who participate in ECHO/Shindaiwa technical service training. Dealers are encouraged to attend hands-on service training classes annually. However, if the annual hands-on service training class is not completed, the ECHO/Shindaiwa service training requirement can be satisfied by participation in the on-line service training for that year. **Online service training two years in a row does not qualify for ASD status; hands-on service training must be completed at least every other year.** Service Dealers who do not complete this annual training curriculum will be removed as a Service Dealer. The Distributor has the option of retaining this dealer as a Selling Dealer (SD) only.
- B. Posted Retail Shop Labor Rates are only payable to Service Dealers who are registered ECHO/Shindaiwa Business Portal website users.
- C. Shop labor rates will be paid at the prevailing retail labor rate (up to \$60.00 per hour or appropriate conversion to Canadian dollars).
- D. The shop labor rate may be adjusted once per year, on or after the anniversary date of this labor rate schedule by the Distributor Service Manager.

NAME OF DISTRIBUTOR: _____

APPROVALS

DISTRIBUTOR SERVICE MANAGER

By:

Date (Format): mm/dd/yyyy

ECHO Incorporated

By:

Date (Format): mm/dd/yyyy

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ECHO USE ONLY:

Last Service School Attended: _____

Completed application should be uploaded to the Dealer Profile on the Business Portal