



Arborist Fleet Purchase Program

TOP Equipment will offer the following Arborist Fleet Program for qualified Tree Service Companies and Arborists. The Arborist Fleet Discount Program is designed to assist Dealers in securing ECHO and Shindaiwa chain saw sales from companies that purchase multiple chain saws in a given year. This program is not intended for municipal or governmental purchases as they are covered under our current Bid Assistance program. Arborist Fleet pricing will apply to select whole goods. *(Standard ECHO/Shindaiwa Fleet Program still applies for professional landscapers or Commercial end users who wish to purchase trimmers, blowers, hedge clippers, etc).*

ARBORIST FLEET PROGRAMS:

ECHO/Shindaiwa Chain Saws and Power Pruners may be combined to reach purchase requirements.

- **Tier I - Min \$1,500** at retail (MSRP) initial unit purchase – Ends one year from date of original purchase.
- **Tier II - Min \$2,500** at retail (MSRP) initial unit purchase – Ends one year from date of original purchase.

QUALIFICATIONS:

Customer's initial purchase must be a minimum of \$1,500 in value of ECHO/Shindaiwa Chain Saws or Power Pruners.

- Units must be sold for the amounts shown on the attached price list.
- Units sold for more than published Arborist Fleet Prices will not receive rebates.
- Any discount over 20% will be the dealer's responsibility.
- Rebates to dealers will be made in the form of a credit to their TOP Equipment account.

TO RECEIVE CREDIT

When the initial purchase of \$1,500 in unit value is made, the customer must be registered as an Arborist Fleet Purchaser by filling out the Arborist Fleet Purchaser Registration Form.

- ****Must include NAME, ADDRESS, EMAIL ADDRESS & PHONE NUMBER to receive credit.****
- This form along with a copy of the sales invoice must be submitted to TOP Equipment within 60 days for the dealer to receive their rebates.

RE-ORDERS

All re-orders of ECHO/Shindaiwa Chain Saws or Power Pruners qualify for Arborist fleet pricing.

- Tier I – Ends one year from date of original purchase.
- Tier II – Ends one year from date of original purchase.

STANDARD REBATE

Dealer must submit Customer Invoice and Arborist Fleet Registration Sheet to receive the following rebate.

- Tier I – Dealer receives 8% of MSRP (Retail).
- Tier II – Dealer receives 10% of MSRP (Retail).

Any questions regarding the Arborist Fleet Program can be addressed by your Territory Manager or by calling TOP Equipment at (512) 863-2998.



Arborist Registration Form

This form must be completed by any purchaser who wishes to qualify for the Arborist Fleet Purchase Program. Form must be filled out at the time of the first unit purchase.

_____ wishes to qualify for ECHO/Shindaiwa's
CUSTOMER'S BUSINESS NAME Arborist Fleet Purchase Program.

_____ I am purchasing a min. retail value of \$1,500 of ECHO/Shindaiwa Chain Saws or Power Pruners on my first purchase in order to qualify for TIER 1 PRICING.

_____ I am purchasing a min. retail value of \$2,500 of ECHO/Shindaiwa Chain Saws or Power Pruners on my first purchase in order to qualify for TIER 2 PRICING.

I understand that all re-orders of ECHO/Shindaiwa Chain Saws or Power Pruners within program dates will receive Arborist Fleet Program Pricing.

I understand that I must re-qualify for this program in 2017 under the guidelines, which will be determined in 2017. Pricing is subject to change in 2017.

Please attach copy of sales receipt for each unit purchased.

Accepted by:

Customer Authorized Signature

Dealer Authorized Signature

Date of original purchase

Ed Meadows, TOP Equipment

Updated 10/26/15

Please complete the attached form and send to TOP Equipment with in 60 days.

