

It's Just Lunch (IJL) Session

We've found that establishing an agile coaching relationship is about more than coaching skills and experience. It's about the style, cultural, and philosophical match between the prospective coach and the organization.

To that end, we've established a way of getting to know a potential client that is a win-win for both of us. We call it – “It's Just Lunch” (copying the dating service by the same name).

What we like to do is spend nearly a day with you. The format or agenda usually looks something like the following:

- *10:30am – we arrive at your site and get settled in*
- *11am – 1pm – we deliver an “All Hands – Lunch & Learn” for your teams. The topic can either be:*
 - *Intro to Agile & Scrum*
 - *Intro to Agile & Kanban*
 - *Essential Patterns of Mature Agile Teams*
- *All our variations of our ½ day and 1-day workshops that have been tailored to this format*
- *1pm – 1:30pm – Break*
- *1:30pm – 4pm – Various meeting(s) with your leadership team, possibly discussing:*
 - *Strategies for adopting agile*
 - *Strengths & weakness of various agile methods*
 - *Agile organizational models*
 - *Virtually any topic you're interested in...*
- *4pm – depart*

The intent of the IJL is for us to get to know each other better, both at a team and a leadership level. To be honest, it's also for us to assess whether you're ready for and committed to...going agile.

Costs and Commitment

All we ask is that you pick up travel costs for the visit. Other than that, you get a free day of agile coaching and training.

There are no strings attached to the session. We will not follow-up with you and push you for a follow-on engagement. If you like what you experienced, then it's up to you to reach out to establish a game plan.

And certainly we're willing to sign an NDA as part of the visit.

One final point, we schedule IJL sessions at gaps within our calendar and they go-fast. If you're interested in a session, move quickly to pin down our mutual schedules.