

Job Description: Analyst / Senior Analyst (New York, NY)

Broadscale is a venture investment firm whose principals have decades of experience focused on our mission of “Disruption for Good”. We partner with leading corporations and other capital providers to invest in and scale the most promising new companies focused on the energy transition, advanced transportation, and sustainable technologies.

Founded in 2012, we operate a Corporate Network of leading global energy and industrial firms, for which we source strategic investments, partnerships, and acquisitions and foster valuable peer-to-peer engagement and collaboration. Since inception, Broadscale has selected over 130 venture-backed startups to engage with our Corporate Network and these firms have gone on to raise more than \$13 billion.

Our Family Office Network of nearly 100 investors, for which we act as general partner, has made more than a dozen ESG investments across energy, mobility, and industry. Portfolio companies include Generate Capital, Getaround, Proterra, Revel, and Via.

In 2021, we launched Broadscale Acquisition Corp. (“Broadscale SPAC”), a \$345 million SPAC, in partnership with HEPCO Capital Management LLC.

As a fast-paced and entrepreneurial firm, Broadscale offers the opportunity to be part of a small team that is working closely with leaders in the startup, corporate, and investment sectors to find new ways to catalyze innovation and achieve meaningful financial results and impact.

Position Summary

We are looking for a full-time Analyst or Senior Analyst to be a core member of our New York-based team. This person will play a key role in analyzing, sourcing, and executing on venture-backed investment and partnerships. This individual will help lead due diligence for new investments, collaborate with existing and prospective portfolio company management teams, and perform reporting and analysis related to existing investments and new opportunities for our Networks.

The ideal candidate will have 1-4 years of experience in venture capital, private equity, investment banking, and/or corporate development and will have a demonstrated interest in sustainable energy, mobility, and industrial transformation.

Responsibilities

- Build on existing knowledge of the energy, mobility, and industrial sectors to derive insights into sector trends, emerging companies, and company performance
- Engage regularly with growth companies, Broadscale Corporate and Family Office Network Members, and thought leaders
- Identify, diligence, and evaluate prospective venture-stage investment and partnership opportunities for Broadscale's Family Office and Corporate Networks, and for the Broadscale SPAC
- Help prepare investment memoranda and oversee investment transactions from initial review and due diligence to close
- Synthesize concise, well-supported recommendations and analyses for presentation to our Networks and other allies
- Maintain high-quality financial models and internal and external analysis
- Make strong contributions to portfolio management responsibilities for Broadscale's investment portfolio including scenario analysis, investor updates, and reporting
- Build on an existing network within the energy, mobility and industrial sectors to cultivate opportunities and advance personal and Broadscale thought leadership

Skills and Qualifications

- Demonstrated understanding of the energy, mobility, industrial, and technology fields with demonstrated interest in innovation and investing
- 1-4 years of relevant work experience; prior work in finance preferred
- Bachelor's degree
- Ability to be a proactive team player in a fast-paced, entrepreneurial setting
- Excellent strategy, problem-solving, modeling, and quantitative abilities
- Excellent time-management and organizational skills; ability to self-start, prioritize, and multitask
- Excellent communication and writing skills for internal projects and regular Network engagements and communications
- Team, project, and client management skills required

Position Location

New York, NY (Midtown East). Flexible / remote start potential.

Position Type

Full-time

Broadscale Group is committed to diversity in its workforce, is an equal-opportunity employer, and ensures the promotion of equal opportunity for all persons employed or seeking employment, without regard to race, color, creed, national origin, sex, sexual orientation, age or disability status. We strongly encourage women and under-represented minorities to apply.

Please submit a cover letter and resume to info@broadscale.com. No calls please.