

P.I.N.K

Thank you for helping me share why Mary Kay is enriching women's lives! Thank you for listening, giving feedback, helping me build my business, and allowing me to share why I love what I do. Tell me about your family, job, hobbies, etc.

What puts a smile on your face? _____
Tell me about a time you felt successful. What did you like most? _____

Fast forward a year. What unfulfilled dream would you like to come true? Where are you with achieving that?

P.erks _____ **I.ncome** _____
N.othing to lose _____ **K.it** _____

How would you rate your interest level in Mary Kay based on the information you heard today?
___A | Absolutely love what I've heard! What is my next best step to get started?
___B | I believe this is something I would enjoy. I have some questions.
___C | I love being your customer, and I love paying full price.

What, if anything, would hold you back from starting today? _____

Consultant Name: _____
Your name & phone number: _____ | Best time of day to reach you? _____

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