

Faces Take You Places

PURPOSEFULLY PUT THE PRODUCT ON 30 FACES & WATCH YOUR BUSINESS TAKE NEW HEIGHTS THIS SEMINAR YEAR!

| Totals for the Month | |
|----------------------|--|
| # of New Faces | |
| Total Retail Sales | |
| Interviews Held | |
| Guests I brought | |
| New Recruits added | |
| Total Whsl. Orders | |

| Name | Sales | Name | Sales |
|------|-------|------|-------|
| 1 | | 16 | |
| 2 | | 17 | |
| 3 | | 18 | |
| 4 | | 19 | |
| 5 | | 20 | |
| 6 | | 21 | |
| 7 | | 22 | |
| 8 | | 23 | |
| 9 | | 24 | |
| 10 | | 25 | |
| 11 | | 26 | |
| 12 | | 27 | |
| 13 | | 28 | |
| 14 | | 29 | |
| 15 | | 30 | |



| To Be a Star | | |
|--------------|-------------|-------|
| Star | Weekly Sell | |
| 1 | \$1,800 | \$250 |
| 2 | \$2,400 | \$334 |
| 3 | \$3,000 | \$417 |
| 4 | \$3,600 | \$500 |
| 5 | \$4,800 | \$667 |

*Based on 12 weeks & reinvesting 60%.

STAR DEADLINES

- 1st Quarter: June 16th-Sept.15th
- 2nd Quarter: Sept. 16th-Dec. 15th
- 3rd Quarter: Dec. 16th-Mar. 15th
- 4th Quarter: Mar. 16th-June 15th

All Star CONSISTENCY

Which of these prizes will you earn to show the world that you're a star? With a commitment to building your Mary Kay business and consistent Star Consultant status for the 2017-Seminar 2018 year, you'll be eligible to pick up one of these awesome prizes when you attend Seminar 2018!

- Pearl - 19,200**
Kate Spade New York Satchel
- Emerald - 14,400 - 19,199**
Kate Spade New York Purse
- Diamond - 12,000 - 14,399**
Kate Spade New York Crossbody
- Ruby - 9,600 - 11,999**
Kate Spade New York Wallet
- Sapphire - 7,200 - 9,599**
Kate Spade New York Makeup Bag



Track your 6 interviews!

| Name | Phone Number |
|------|--------------|
| | |
| | |
| | |
| | |
| | |
| | |

Take the challenge!

WITH A \$600 WHOLESALE ORDER EARN THIS MONTHS R.J. GRAZIANO DESIGNER BRACELET!



Let's Go Places
Grand Prize Achievers

The five Independent Beauty Consultants in each Seminar affiliation with the highest number of qualified** new personal team members over the six-month challenge period (July 1 - Dec. 31, 2017) will each earn a trip voucher valued at \$5,000. The Independent Sales Directors and Independent National Sales Directors of the five Independent Beauty Consultant achievers will also each earn a trip voucher valued at \$5,000.