

FRESH AIRE BUDGET

	2012 Actual		2013			
INCOME						
CLIENT FEES			RATE	HOURS		
EX DIR	\$48,290	80%	\$66	750	\$49,500	45%
THERAPIST 1	\$2,952	5%	\$66	437	\$28,850	26%
THERAPIST 2	\$1,330	2%	\$66	437	\$28,850	26%
Fees	\$52,572			1,624	\$107,200	
				86%		
PARTNERSHIP CHURCHES	\$435	1%			\$2,000	2%
OTHER/CONTRIBUTIONS	\$7,464	12%			\$2,000	2%
TOTAL INCOME	\$60,471				\$111,200	
EXPENSE						
SALARY						
EX DIR		68%	15%		\$42,315	43%
THERAPIST 1		50%	50%		\$14,425	15%
THERAPIST 1		50%	50%		\$14,425	15%
EXEC ASSISTANT					\$2,000	2%
FICA & MEDICARE		9.65%			\$2,977	3%
Salaries	\$55,735	83%			\$76,142	
SUPERVISION	\$510	1%			\$1,500	2%
PROFESSIONAL FEES	\$850	1%			\$3,000	3%
SAMARIATN INSTITUE FEE	\$4,800	7%			\$4,757	5%
LIABILITY INSURANCE	\$1,354	2%			\$2,000	2%
ADMIN/SOFTWARE	\$1,941	3%			\$2,500	3%
MARKETING	\$0	0%			\$5,000	5%
CONTINUING ED/CONF	\$1,566	2%			\$2,500	3%
RENT/OFFICE	\$0	0%			\$0	0%
TOTAL EXPENSE	\$66,756				\$97,399	
PROFIT (LOSS)	(\$6,285)	-9.4%			\$13,801	14.2%

Total Available		260
Time Off		
Vacation		14
Holidays		5
Education		5
Other		5
		29 11%
Adjust	1	1 - Adjust for time off 0 - No Adjustment

2014 Hours		
Exec Director	780	15*52
Therapist	1040	20*52