

# MICHAEL POWELL

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- EMPLOYMENT** Kellogg School of Management, Northwestern University  
*Associate Professor of Strategy*, 2016 – present  
*Assistant Professor of Strategy*, 2013 – 2016  
*Donald P. Jacobs Scholar in Management and Strategy*, 2012 – 2013  
Sloan School of Management, Massachusetts Institute of Technology  
*Postdoctoral Fellow in Applied Economics*, 2011 – 2012
- EDUCATION**
- |           |              |                     |      |
|-----------|--------------|---------------------|------|
| Ph.D.     | Economics    | MIT                 | 2011 |
| B.A., M.A | Economics    | UCLA                | 2006 |
| A.A.      | Liberal Arts | West Valley College | 2003 |
- PUBLICATIONS**
- [1] “Organization and Information: Firms’ Governance Choices in Rational-Expectations Equilibrium” (with Robert Gibbons and Richard Holden), *Quarterly Journal of Economics* 127(4), December 2012.
- [2] “An Influence-Cost Model of Organizational Practices and Firm Boundaries,” *Journal of Law, Economics, and Organization*, August 2015.
- [3] “Power Dynamics in Organizations” (with Jin Li and Niko Matouschek), *American Economic Journal: Microeconomics*, Forthcoming.
- REVISE AND RESUBMIT**
- [4] “Productivity and Credibility in Industry Equilibrium” revision requested from *RAND Journal of Economics*, November 2015.
- [5] “Managing Careers in Organizations” (with Rongzhu Ke and Jin Li) revision requested from *Journal of Labor Economics*, March 2016.
- WORKING PAPERS**
- [6] “Behavioral Limitations of Subgame-Perfect Implementation” (with Ernst Fehr and Tom Wilkening) Draft: February 2015 (*Under Review*).
- [7] “Multilateral Cooperation under Uncertainty” (with Jin Li) Draft: September 2015 (*Under Review*).
- [8] “Organizational Fragmentation and Common Agency Problems in the U.S. Health Care System” (with Brigham Frandsen and James B. Rebitzer) Draft: November 2015.
- [9] “Policies in Relational Contracts” (with Daniel Barron) Draft: March 2016 (*Under Review*).
- RESEARCH IN PROGRESS**
- [10] “Implementing Change in Organizations” (with Jin Li, Niko Matouschek, and Xi Weng)
- [11] “Managing Firm Growth” (with Rongzhu Ke and Jin Li)

[12] “Labor-Market Regulations and Workers’ Careers in Organizations” (with Rongzhu Ke and Jin Li)

**AWARDS**

National Science Foundation Graduate Research Fellowship  
Massachusetts Institute of Technology Presidential Fellowship  
UCLA Departmental Scholar in Economics

**PROFESSIONAL  
ACTIVITIES**

Referee: *American Economic Journal: Applied*; *American Economic Journal: Microeconomics*; *Cambridge University Press*; *Computational and Mathematical Organization Theory*; *Economic Inquiry*; *Economic Journal*; *Games*; *International Economic Review*; *International Journal of Health Economics and Management*; *Journal of Economic Surveys*; *Journal of Economic Theory*; *Journal of Economics and Management Strategy*; *Journal of the European Economic Association*; *Journal of Industrial Economics*; *Journal of Labor Economics*; *Journal of Law and Economics*; *Journal of Law, Economics, and Organizations*; *Journal of Political Economy*; *Journal of Public Economics*; *Journal of the European Economic Association*; *Labour Economics*; *Management Science*; *RAND Journal of Economics*; *Review of Economic Studies*; *Quarterly Journal of Economics*; *Theoretical Economics*

Program committee: NBER Organizational Economics Meeting (2009, 2011); North American Winter Meetings of the Econometric Society (2016); 2<sup>nd</sup> Workshop on Relational Contracting (2016)

**TALKS**

International Society for New Institutional Economics, June 2016 (*Scheduled*)  
Columbia Industrial Organization & Strategy Workshop, March 2016  
Chile Workshop on Industrial Organization, Keynote Speaker, December 2015  
MIT Organizational Economics Workshop, October 2015  
CSIO-IDEI Conference, Discussant, October 2015  
Purdue Economics Seminar, September 2015  
Queen’s Economics Microeconomics Workshop, September 2015  
Econometric Society World Congress, August 2015  
NBER Personnel Economics Meeting, July 2015  
Western Economics Association International, July 2015  
International Society for New Institutional Economics, June 2015  
Munich Workshop on Relational Contracts, June 2015  
European School on New Institutional Economics, Invited Lecture, May 2015  
HKUST Economics Seminar, March 2015  
University of Hong Kong Economics Seminar, March 2015  
NBER Organizational Economics Meeting, Discussant, November 2014  
CEPR IMO Workshop, September 2014  
Clemson Economics Seminar, September 2014  
Organizational Economics Workshop Sydney, Keynote Speaker, July 2014  
Goethe University Frankfurt Economics Workshop, July 2014  
European Health Economics Workshop, Discussant, June 2014  
International Society for New Institutional Economics, June 2014  
CSIO-IDEI Conference, May 2014  
CRES Foundations of Business Strategy Conference, May 2014  
Society of Labor Economics Meeting, May 2014

International IO Conference, Presenter and Discussant, April 2014  
Utah Winter Business Economics Conference, March 2014  
University of Regensburg Economics Seminar, December 2013  
LMU Munich Economics Workshop, December 2013  
University of Zurich Economics Workshop, December 2013  
NBER Organizational Economics Meeting, Discussant, December 2013  
Toronto Rotman Business Economics Seminar, November 2013  
MIT Sloan Organizational Economics Lunch Workshop, November 2013  
Chicago Booth Applied Theory Workshop, October 2013  
CEPR IMO Workshop, September 2013  
EARIE Conference, Presenter and Discussant, September 2013  
International Society for New Institutional Economics, June 2013  
CHAIRE-EPPP Conference, June 2013  
Queen's School of Business Organizations Workshop, June 2013  
Northwestern Economics IO Seminar, May 2013  
Econometric Society Winter Meetings, Discussant, January 2013  
NBER Organizational Economics Meeting, December 2012  
Haas-Sloan Conference on Organizations, December 2012  
USC Marshall Seminar, November 2012  
NYU Stern Economics Seminar, September 2012