

MICHAEL POWELL

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- EMPLOYMENT** Kellogg School of Management, Northwestern University
Associate Professor of Strategy, 2016 – present
Assistant Professor of Strategy, 2013 – 2016
Donald P. Jacobs Scholar in Management and Strategy, 2012 – 2013
Sloan School of Management, Massachusetts Institute of Technology
Postdoctoral Fellow in Applied Economics, 2011 – 2012
- EDUCATION**
- | | | | |
|-----------|--------------|---------------------|------|
| Ph.D. | Economics | MIT | 2011 |
| B.A., M.A | Economics | UCLA | 2006 |
| A.A. | Liberal Arts | West Valley College | 2003 |
- PUBLICATIONS**
- [1] “Organization and Information: Firms’ Governance Choices in Rational-Expectations Equilibrium” (with Robert Gibbons and Richard Holden), *Quarterly Journal of Economics* 127(4), December 2012.
- [2] “An Influence-Cost Model of Organizational Practices and Firm Boundaries,” *Journal of Law, Economics, and Organization*, August 2015.
- [3] “Power Dynamics in Organizations” (with Jin Li and Niko Matouschek), *American Economic Journal: Microeconomics*, February 2017.
- [4] “Managing Careers in Organizations” (with Rongzhu Ke and Jin Li), *Journal of Labor Economics*, Forthcoming.
- REVISE AND RESUBMIT**
- [5] “Productivity and Credibility in Industry Equilibrium” revision requested from *RAND Journal of Economics*, October 2016.
- [6] “Multilateral Interactions Improve Cooperation Under Random Fluctuations” (with Jin Li) revision resubmitted to *Games and Economic Behavior*, January 2017.
- WORKING PAPERS**
- [7] “Policies in Relational Contracts” (with Daniel Barron) Draft: December 2016.
- [8] “Sticking Points: Common-Agency Problems and Contracting in the U.S. Healthcare System” (with Brigham Frandsen and James B. Rebitzer) Draft: January 2017.
- [9] “Behavioral Constraints on the Design of Subgame-Perfect Implementation Mechanisms” (with Ernst Fehr and Tom Wilkening) Draft: February 2017.
- RESEARCH IN PROGRESS**
- [10] “Implementing Change in Organizations” (with Jin Li, Niko Matouschek, and Xi Weng)

[11] “Managing Firm Growth” (with Rongzhu Ke and Jin Li)

[12] “Labor-Market Regulations and Workers’ Careers in Organizations” (with Rongzhu Ke and Jin Li)

AWARDS

Eric Zitzewitz Award, Utah Winter Business Economics Conference
National Science Foundation Graduate Research Fellowship
Massachusetts Institute of Technology Presidential Fellowship
UCLA Departmental Scholar in Economics

**PROFESSIONAL
ACTIVITIES**

Referee: *American Economic Journal: Applied*; *American Economic Journal: Microeconomics*; *American Economic Review*; *American Law and Economics Review*; *Cambridge University Press*; *Computational and Mathematical Organization Theory*; *Economic Inquiry*; *Economic Journal*; *Economic Letters*; *Games*; *Games and Economic Behavior*; *International Economic Review*; *International Journal of Health Economics and Management*; *Journal of Economic Surveys*; *Journal of Economic Theory*; *Journal of Economics and Management Strategy*; *Journal of the European Economic Association*; *Journal of Industrial Economics*; *Journal of Labor Economics*; *Journal of Law and Economics*; *Journal of Law, Economics, and Organizations*; *Journal of Political Economy*; *Journal of Public Economics*; *Labour Economics*; *Management Science*; *Quarterly Journal of Economics*; *RAND Journal of Economics*; *Review of Economic Studies*; *Review of Economics and Statistics*; *Theoretical Economics*

Program committee: NBER Organizational Economics Meeting (2009, 2011); North American Winter Meetings of the Econometric Society (2016); 2nd Workshop on Relational Contracting (2016); Society for Institutional and Organizational Economics Conference (2017)

Co-organizer: 3rd Workshop on Relational Contracting (2017)

TALKS

Society for Institutional and Organizational Economics, June 2017 (*Scheduled*)
CSIO-IDEI Conference, Discussant, May 2017 (*Scheduled*)
Cornell Strategy and Business Economics Workshop, March 2017 (*Scheduled*)
ASSA Winter Meeting, Discussant, January 2017
Miami Economic Theory Conference Invited Speaker, December 2016
UCLA Economics Theory Seminar, November 2016
Warwick Economics Theory Seminar, October 2016
Society for Institutional and Organizational Economics, June 2016
Columbia Industrial Organization & Strategy Workshop, March 2016
Chile Workshop on Industrial Organization, Keynote Speaker, December 2015
MIT Organizational Economics Workshop, October 2015
CSIO-IDEI Conference, Discussant, October 2015
Purdue Economics Seminar, September 2015
Queen’s Economics Microeconomics Workshop, September 2015
Econometric Society World Congress, August 2015
NBER Personnel Economics Meeting, July 2015
Western Economics Association International, July 2015

International Society for New Institutional Economics, June 2015
Munich Workshop on Relational Contracts, June 2015
European School on New Institutional Economics, Invited Lecture, May 2015
HKUST Economics Seminar, March 2015
University of Hong Kong Economics Seminar, March 2015
NBER Organizational Economics Meeting, Discussant, November 2014
CEPR IMO Workshop, September 2014
Clemson Economics Seminar, September 2014
Organizational Economics Workshop Sydney, Keynote Speaker, July 2014
Goethe University Frankfurt Economics Workshop, July 2014
European Health Economics Workshop, Discussant, June 2014
International Society for New Institutional Economics, June 2014
CSIO-IDEI Conference, May 2014
CRES Foundations of Business Strategy Conference, May 2014
Society of Labor Economics Meeting, May 2014
International IO Conference, Presenter and Discussant, April 2014
Utah Winter Business Economics Conference, March 2014
University of Regensburg Economics Seminar, December 2013
LMU Munich Economics Workshop, December 2013
University of Zurich Economics Workshop, December 2013
NBER Organizational Economics Meeting, Discussant, December 2013
Toronto Rotman Business Economics Seminar, November 2013
MIT Sloan Organizational Economics Lunch Workshop, November 2013
Chicago Booth Applied Theory Workshop, October 2013
CEPR IMO Workshop, September 2013
EARIE Conference, Presenter and Discussant, September 2013
International Society for New Institutional Economics, June 2013
CHAIRE-EPPP Conference, June 2013
Queen's School of Business Organizations Workshop, June 2013
Northwestern Economics IO Seminar, May 2013
Econometric Society Winter Meetings, Discussant, January 2013
NBER Organizational Economics Meeting, December 2012
Haas-Sloan Conference on Organizations, December 2012
USC Marshall Seminar, November 2012
NYU Stern Economics Seminar, September 2012