

ROI CALCULATOR



Backup, Recovery & Continuity: Traditional Tape/Disk vs. Modern Appliance/Cloud

Economic Analysis

	2013 B&R Costs	2014 B&R Costs	2015 B&R Costs	Exp. 3 Yr Impact from Disasters	NET IMPACT TO BUSINESS VERSUS TAPE/DISK
Tape/Disk	\$ 20,240	\$ 20,240	\$ 21,320	\$ 723,000	----->
Quorum Appliance/Cloud	\$ 58,750	\$ 8,750	\$ 8,750	\$ 22,500	Sales Impact \$ 700,500 Cost Difference \$ (14,450) NET IMPACT \$ 686,050

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Best Option

* Results based on calculations in "TCO of DISK_TAPE" and "TCO of QUORUM" tabs; option 2 costs used

Tape/Disk Backup & Recovery Cost Assumptions

- Annual expected impact: 2 events/year, 8 hrs/event, \$15,000/hr + data entry for lost transactions
- Annual B&R cost: tape/disk solution in place (\$0), 5 hr/week IT staff (\$13k/yr) + vendor support, testing, tapes, transportation, storage, & standby equipment
- Operations: manual disk-to-tape backup and transportation, manual recovery

Quorum Appliance/Cloud Backup, Recovery & Continuity Cost Assumptions

- Annual expected impact: 2 events/year, 15 mins/event, \$15,000/hr
- Annual B&R cost: new system deployed (\$50k), 15 mins/week IT staff (\$650/yr) + vendor support
- Operations: up-to-date ready-to-run virtual clones of your systems, apps & data

WHAT DEPENDENCE DO YOU HAVE ON YOUR BUSINESS APPLICATIONS?

Financial Services

- Advent
- Constellation
- Emerson
- Fiserv
- LoanMaster
- Sungard

Healthcare

- Cerner
- Epic
- GE
- McKesson
- Philips
- Siemens

Legal

- Aderant
- Equitrack
- Worldox

Manufacturing

- Dassault
- Epicore
- GE
- Great Plains
- Intergraph
- Rockwell

Other

- Autodesk
- Blackboard
- Infor
- Harris
- Intuit
- Kronos
- Lawson
- Microsoft
- Pitney Bowes
- Remedy
- Sage
- SAS
- Visma