



TERRY MARCELLUS, J.D. VICE PRESIDENT

Terry has over 40 years of experience, which includes 20 years of experience in program and construction management of major transit and education facility projects in California. He is also a licensed attorney-at-law with more than 20 years private legal practice experience.

Terry has served as Contract Manager on billion dollar-plus infrastructure programs, and as Deputy Program Director on California's first community college Proposition 39 bond program. He has worked extensively with alternate delivery methods and with both vertical and horizontal projects at all phases from initial planning and CEQA/NEPA entitlement through design, construction and closeout.

In addition to serving as Contract Manager on numerous California infrastructure programs, Terry has held various management roles in the PM/CM industry including assignments in the capacity of principal-in-charge, business development manager, chief operating officer and in-house corporate counsel. He has had demonstrated success as a business "chaser/doer" for both private and public sector pursuits.

QUALIFICATION AND ASSOCIATIONS

California State Bar Association

EDUCATION

Juris Doctor, University of California, Los Angeles School of Law

Bachelor of Arts, Political Science, University of California, Los Angeles

LICENSES AND CERTIFICATIONS

California State Bar Association (62006)

INDUSTRY TENURE

40 years

SELECT RELEVANT EXPERIENCE

California High Speed Rail Program Management (\$68.4B)

Terry served as contract procurement support manager on the consulting team that serves as program manager for the California High-Speed Rail Authority. The team he manages has advised the Authority on multiple contracts including three major design-build contracts and the related project / construction management contracts; multiple Regional Consultant environmental and engineering contracts; and various other professional service procurements. Other disciplines that have reported to Terry on the program management team include contract management, labor compliance, insurance compliance, small business outreach and third-party agreements.

Utah Transportation Authority TIGER Grant Program (\$35M)

In July 2016, the U.S. Department of Transportation (USDOT) awarded the Utah Transit Authority a \$20M grant that will be used, along with matching funds, to build hundreds of active transportation programs connecting to the regional rail system. UTA and more than 30 cities and counties, non-profit groups and state and local organizations worked closely together to secure the Transportation Investment Generating Economic Recovery (TIGER) grant funding.

LAX Northside Plan Update (\$100M)

Terry served as a member of the consulting team which reviewed and revised the zoning and entitlement of approximately 350 acres of property owned by Los Angeles World Airports (LAWA) immediately north of the airfield. Acquired through Federal Aviation Administration (FAA) grants in the 1960s and 1970s, development of this property was complicated by the fact it was subject not only to the CEQA, but also the regulations of the FAA, the City of Los Angeles and the county of Los Angeles. Terry was particularly involved in the transit and the community outreach element of the program.

Los Angeles Community College District Bond Program (LACCD) (\$3B)

In 2001 the Los Angeles Community College District launched a \$2B new construction and renovation program funded by passage of the District's Proposition A. The District had never dealt with funding of this size, and in fact had only limited new construction experience in recent years. Further, Proposition A was the very first school facility bond measure passed under the new 55% voter requirement resulting from California voter's approval of Proposition 39 the prior year. Terry served as the initial Contract Manager for the program, and after approximately 18 months on the program accepted a dual role of also serving as Deputy Program Manager.

Terry served as the procurement lead for the prime general engineering consultant to the Utah Transportation Authority. Support included drafting both the Request for Proposals and Request for Qualifications, including the Instructions to Proposers and other key elements of the solicitation documents. Support also included working with UTA's general counsel to evaluate the agency's standard terms and conditions and adjust where necessary to fit the particularities of the project and to incorporate recent changes to Utah's Procurement Code.

Eastside Transit Corridor Study (\$6B)

Terry was a member of the team retained by the Los Angeles County Metropolitan Transit Authority (Metro) to prepare the Major Investment Study and CEQA / NEPA documents for a fixed guideway, light rail transit system to serve the area east of downtown Los Angeles. Challenges faced by the project team included construction of track on city streets in a densely developed, highly constrained urban environment. Factors studied included cost, schedule, procurement methods and contract specifications. Selecting a successful construction method in the face of severe financial constraints was a primary consideration of the study.

Alameda Corridor Development Program (\$2.4B)

Terry served as the initial contracts manager of the Alameda Corridor Engineering Team (ACET), program manager for the Alameda Corridor Transportation Authority (ACTA), for construction of a 20-mile heavy rail freight line from the Ports of Los Angeles and Long Beach to the downtown Los Angeles rail yards. He had overall responsibility for drafting, negotiating, executing and managing the professional service and construction management contracts issued by the Authority. The program successfully dealt with challenges in the coordination with the railroads, environmental assessment and remediation of existing rail facilities, geotechnical investigation, right-of-way acquisition, utility relocation and community relations.