



Excellence in Giving Internship

Bill Gates, Warren Buffet, and Steve Jobs have all said it is harder to give money away effectively than it is to make money. So how can philanthropists turn giving goals into giving strategies that permanently transform lives? They turn to *Excellence in Giving*.

If you want to learn how we do it, **we have the right internship for you.**

Benefits

Learn the art and science of intelligent philanthropy

Excellence in Giving takes an investment approach to analyzing nonprofit organizations that employs the same principles from for-profit business due diligence and Wall Street investing. Interns will have an opportunity to learn and apply *Excellence in Giving's* research and evaluation processes for identifying best practices and the best organizations in diverse social sectors and locations.

Develop your analytical and communication skills

Interns will have an opportunity to apply their skills in research, evaluation, writing, and presentations in an exciting, challenging, high impact environment.

Understand what role philanthropy plays in today's economy and people's well-being

Interns will be exposed to the challenges and opportunities high-capacity donors face as they give significant amounts with the intent of making a lasting difference. Exposure to these issues and the people behind them will provide valuable background for any career in the nonprofit, government, or private sector.

Interact with Excellence in Giving's national and global network

You will interact with key leaders in nonprofit management from across the country who lead organizations that work around the world. You will learn about a whole new set of world-shaping individuals and initiatives.

Internship Details

What? You will assist *Excellence in Giving* staff in building the Intelligent Philanthropy platform. IntelligentPhilanthropy.com helps donors of all sizes identify and evaluate high-performing charitable organizations. Building the platform gives interns an opportunity to interface with organizations involved in diverse social services and development efforts around the world. Interns learn how to gather critical data and analyze governance, finances, strategy, and impact.

Additional research projects which may be assigned to an intern are:

1. Research effective strategies and organizations for development in impoverished contexts. Evaluate different approaches and assess their relative effectiveness. Interview key thought leaders in government, nonprofit, and advocacy groups. Prepare a white paper for *Excellence in Giving* clients and "friends."

2. Research a charity or topic for a client in anticipation of a major gift. This will include analysis of financial reports, leadership, board governance, strategy, and impact. Prepare a written *Organizational Evaluation* using *Excellence in Giving's* template for presentation to a client.

Interns may be asked to assist with other, smaller projects if time allows. The particular background, abilities, and interests of the intern will be considered in the project assignment decision.

Who? Juniors, seniors or graduates with interest in performance-based evaluations and the philanthropic sector. Leadership, business, and/or research experience recommended.

Where? Interns work out of *Excellence in Giving's* office in downtown Colorado Springs. All necessary office space, equipment, and supplies are provided.

When? Spring, summer and fall educational (unpaid) internships last 6-15 weeks based on the intern's availability and school requirements. Full-time, paid internships last 4-12 months.

What Next? Go to www.ExcellenceinGiving.com to learn more about us. If you believe in what we do and think you have what it takes, download and complete an application at least 6 weeks prior to your preferred start date and submit to jbocker@excellenceingiving.com.



Who is *Excellence in Giving*?

We are a full-service philanthropic advisory firm serving high capacity donors since 2002. We help our clients give over \$20 million every year to projects and organizations around the country and the world. Our founder, Al Mueller, has become a leader in the field of philanthropic "portfolio management" after a successful Wall Street career. Our team has a wide variety of experience ranging from participation in White House conferences, to meeting with mission leaders from the jungles of Burma and researching funding strategies for natural disasters. From Main Street to the Middle East, we work with high profile donors and high impact charities.

Excellence in Giving serves clients by first identifying unique passions and priorities for giving. Then we evaluate past giving experiences and develop a Giving Game Plan™. Finally, *Excellence in Giving* manages the client's philanthropic portfolio by: reviewing all incoming grant requests, performing appropriate levels of due diligence, conducting family meetings, establishing success benchmarks for each gift, and gathering measurable post-funding data from recipients. *Excellence in Giving* clients find great joy in knowing that their gifts make a difference, both in their family and in the lives of every beneficiary.

Excellence in Giving also provides project-based research and due diligence for clients making gift decisions or wanting to improve the work of current grantees. The level of due diligence varies from basic organizational overviews to comprehensive evaluations. The goal is to provide donors with all the information they need to confidently make wise giving decisions while improving recipient organizations.



201 E Las Animas St, Ste 101, Colorado Springs, CO 80903 | t. 719.329.1515 | www.excellenceingiving.com

©2015 Excellence in Giving LLC. All Rights Reserved. The Excellence in Giving logo is a trademark of Excellence in Giving LLC.