



## INSTRUCTIONAL/PILOT SERVICES RATES: Effective August 1, 2017

### CFI QUALIFICATIONS:

- JATO CFIs are dedicated training professionals, many have commercial and/or corporate experience, and all possess a passion for teaching in glass cockpit Technologically Advanced Aircraft (TAA). JATO CFIs are qualified in most single-engine and multi-engine piston aircraft.
- JATO Cirrus Standardized Instructor Pilots (CSIPs) have demonstrated the highest standard of instructional excellence, and are nationally recognized by industry OEMs and other professional organizations. Cirrus Training Center Instructors (TCIs) are held to the same standard of training and excellence as CSIPs. All CSIPs and TCIs actively participate in Cirrus recurrent training throughout the year.
- JATO Turboprop/jet mentor pilots are insurance qualified in a range of turbine aircraft.

### CFI EXPERIENCE:

- Instructor Biographies are available on our website at [www.jatoaviation.com](http://www.jatoaviation.com) and reflect each instructor's experience, specializations, and training philosophy

	HOURLY RATE	DAILY RATES*	QUALIFICATIONS	CFI SPOTLIGHT/SPECIALIZATIONS
<b>PISTON AIRCRAFT CFIs:</b>				
<b>Tara Borton</b>	\$110/HR	\$800/DAY + Expenses	CFI; CFII; Cirrus Standardized Instructor Pilot (CSIP)	Assistant Chief Flight Instructor; Cirrus Curriculum and SOP Specialist
<b>David Cambra</b>	\$95/HR		CFI: CFII	
<b>Matt Fisher</b>	\$100/HR		CFI: CFII	
<b>Bill Frank</b>	\$125/HR	\$750/DAY + Expenses	CFI; CFII; MEI; Platinum Cirrus Standardized Instructor Pilot (CSIP), ; CPPP Instructor; Part 135 Charter Pilot, Turbine Mentor Pilot	Platinum CSIP; Cirrus Curriculum and SOP Specialist; Instrument/ Mountain/ Destination Flying Specialist; Recommending CFI for > 50 Practical Tests/CirrusTransitions
<b>April Gafford</b>	\$125/HR	\$750/DAY + Expenses	CFI; CFII; MEI; Cirrus Standardized Instructor Pilot (CSIP), Part 135 Charter Pilot, Turbine Mentor Pilot	Chief Flight Instructor; Instrument and CFI Training Specialist; Recommending CFI for > 50 Practical Tests/CirrusTransitions; FAA Team Representative
<b>Mark Heidenreich</b>	\$100/HR	\$800/DAY + Expenses	CFI; CFII; Cirrus Training Center Instructor (TCI), Part 135 Charter Pilot, Turbine Mentor Pilot	
<b>Daniel Heraldez</b>	\$95/HR	\$760/DAY + Expenses	CFI; CFII; MEI; Cirrus Training Center Instructor Pilot (TCI)	Research Associate NASA Ames Research Center; Stanford Aviation Safety Lab

	HOURLY RATE	DAILY RATES*	QUALIFICATIONS	CFI SPOTLIGHT/SPECIALIZATIONS
<b>Keith Johns</b>	\$110/HR	\$650/DAY + Expenses	CFI; CFII; Cirrus Training Center Instructor Pilot (TCI)	
<b>Carl Mauck</b>	\$80/HR	\$595/DAY + Expenses	CFI; CFII, MEI, Part 135 Charter Pilot, Turbine Mentor Pilot	
<b>Paul Nissley</b>	\$100/HR	\$800/DAY + Expenses	CFI; CFII; Cirrus Training Center Instructor (TCI), Part 135 Charter Pilot, Turbine Mentor Pilot	
<b>Roy Richardson</b>	\$125/HR	\$750/DAY + Expenses	CFI; CFII, MEI; A&P; IA; Platinum Cirrus Standardized Instructor Pilot (CSIP)	Platinum CSIP; Mountain/Destination Flying Specialist; Recommending CFI for > 50 Practical Tests/CirrusTransitions
<b>Ramon Rick</b>	\$120/HR	\$700/DAY + Expenses	CFI; CFII; MEI; Cirrus Standardized Instructor Pilot (CSIP); EASA Class Rating Instructor	Cirrus Instrument Training Specialist; Mountain/Destination Flying Specialist
<b>Joe Romson</b>	\$100/HR	\$650/DAY + Expenses	CFI; CFII; Cirrus Training Center Instructor Pilot (TCI)	Human Factors/Flight Physiology specialist; Aviation Safety/Incident Investigation; Experimental/Light Sport A/C
<b>Greg West</b>	\$125/HR	\$750/DAY + Expenses	CFI; CFII; MEI; Platinum Cirrus Standardized Instructor Pilot (CSIP)	Platinum CSIP; CPPP Instructor; Recommending CFI for > 50 Practical Tests/CirrusTransitions; FAA Team Representative
<b>Bob Wood</b>	\$110/HR	\$695/DAY + Expenses	CFI; CFII; MEI; AGI; Cirrus Training Center Instructor Pilot (TCI)	CFI Team Leader; ACS and Curriculum Specialist; Ground School Instructor; Recommending CFI for > 50 Practical Tests
<b>Scott Young</b>	\$95/HR	\$500/DAY + Expenses	CFI; CFII; Cirrus Standardized Instructor Pilot (CSIP)	

\* Daily rates are for Part 91 instructional trips and include up to 8 hours of flying and no greater than 10 hours duty-time; duty days between 10 hours and 14 hours will incur hourly charges above the daily rate, and must be agreed upon in advance of the trip departure.

**JATO Pilots/CFIs are qualified in the following aircraft (and more...):**

**Piston:**

- Cirrus SR20/SR22/SR22T
- Cessna 172/182/206/210
- Columbia/Corvalis/TTx 350/400
- Beech Bonanza/Baron
- Diamond Aircraft

**Turbine**

- Pilatus PC12
- Citation Mustang/Citation 500 Series
- Piper Meridian/Malibu Jet Prop/Matrix
- TBM 700/850/910
- King Air 90/200
- Phenom 100

**AIRCRAFT MANAGEMENT/DATABASE UPDATE SERVICES RATES: Please inquire**

**Five locations to serve you:**

620 Airport Drive, Suite #8, San Carlos, CA 94070  
1901 Embarcadero Road, Suite #99, Palo Alto, CA 94303  
19990 Skywest Drive, Suite #1, Hayward, CA 94541  
550 Airway Boulevard, Livermore, CA 94551  
500 Sally Ride Drive, #530, Concord, CA 94520

Tel: [650.654.5286](tel:650.654.5286)

[www.jatoaviation.com](http://www.jatoaviation.com)

[ops@jatoaviation.com](mailto:ops@jatoaviation.com)



**TURBINE PILOT/MENTOR SERVICES RATES: Effective August 1, 2017**

	HALF-DAY RATES**	DAILY RATES*	QUALIFICATIONS
<b>TURBOPROP AIRCRAFT Mentor Pilots:</b>			
<b>Pilot/Mentor Pilot</b>	\$450/ HALF-DAY + Expenses	\$695/ DAY + Expenses	JATO Professional Turbine Mentor Pilots have extensive mentoring experience backed up by a first-rate professional Flight Operations department
<b>JET AIRCRAFT Mentor Pilots:</b>			
<b>Pilot/Mentor Pilot</b>	\$550/ HALF-DAY + Expenses	\$875/ DAY + Expenses	JATO Professional Turbine Mentor Pilots have extensive mentoring experience backed up by a first-rate professional Flight Operations department

\* Daily rates are for Part 91 instructional trips and include up to 8 hours of flying and no greater than 10 hours duty-time; duty days between 10 hours and 14 hours will incur hourly charges above the daily rate, and must be agreed upon in advance of the trip departure.

\*\* Half-Daily rates are for Part 91 Turbine Aircraft instruction only and include up to 4 hours of flying and no greater than 5 hours duty-time

**JATO Pilots/CFIs are qualified in the following aircraft (and more...):**

**Piston:**

- Cirrus SR20/SR22/SR22T
- Cessna 172/182/206/210
- Columbia/Corvalis/TTx 350/400
- Beech Bonanza/Baron
- Diamond Aircraft

**Turbine**

- Pilatus PC12
- Citation Mustang/Citation 500 Series
- Piper Meridian/Malibu Jet Prop/Matrix
- TBM 700/850/910
- King Air 90/200
- Phenom 100

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