

## Due Diligence Fellow Info Page

### ABOUT 118 CAPITAL'S FELLOWSHIP

118 Capital believes innovative entrepreneurs can help solve society's greatest economic, social, and environmental challenges.

We catalyze the development of entrepreneurs who employ business as an instrument to measurably improve socioeconomic conditions for underprivileged groups throughout the Americas. 118 Capital's nonprofit business model leverages financial and human capital to achieve this mission. As a result, student and young professional interest is channeled through our Fellowship program to create skilled, focused technical support for portfolio clients and the 118 Capital investment process in general. By invigorating its experience with training and professional, field-level mentorship, the 118 Fellowship seeks to prepare Fellows for leadership positions within impact investing and social entrepreneurship. Our impact investing serves to create shared value with promising social enterprises for the existing and emerging impact ecosystems they support.

▶ Find out more at [118capital.org](http://118capital.org) ◀

**Due Diligence Fellow Position** – Participate directly in the investment process.

Interested in joining the impact investing arena? A critical aspect of any investment organization is ensuring that the proper due diligence is performed prior to participating in a venture. Moreover, it is even more important to maintain a robust venture pipeline by identifying and establishing relationships with key investment sourcing partners. As a Due Diligence Fellow, you can gain first-hand exposure to all processes performed prior to investment by:

- ▶ Examining potential partnering organization financials, core business models, and processes
- ▶ Recommending investment opportunities or other ventures to 118 Capital's Advisory Board
- ▶ Performing market research supporting entry into new geographies or industries specifically geared toward social enterprises
- ▶ Promoting 118 Capital's organizational growth strategy by supporting internal activities

### FELLOW RESPONSIBILITIES

Fellows aim to generate deliverables throughout tenure, and most deliverables are identified in tandem with the specific project scope at the beginning of the Fellowship.

#### *Standard Deliverables*

- ▶ Creation of a detailed project plan to define key milestones/artifacts to be delivered (i.e., detailed proposal created in first week)
- ▶ Development of finalized presentation materials that are '118 Capital Certified' for use by client organization
- ▶ Bi-weekly reports to 118 Capital mentor and client liaison

#### *Due Diligence Fellow-Specifics*

- ▶ Identification of industry/region pain points that require market entry
- ▶ Completion of due-diligence 'packages' for each examined social enterprise
- ▶ Pitch of investment recommendation to 118 Capital leadership

## WHO CAN HELP?

We are looking for passionate graduate students seeking to devise business solutions for development challenges, social entrepreneurship, and impact investing. Successful Fellows add value to 118 Capital's investment process, current portfolio clients, and future partners. Fellows must be willing to commit at least 10 hours per week of solid, focused effort toward project work. Preferably, a Fellow comes equipped with two years of professional experience and, when applicable, has relevant language abilities and sector or geographic exposure. A background in finance, business, consulting, or development within social sectors can enhance a Fellow's acclimation to working within impact investing.

As a Due Diligence Fellow, an ideal candidate would have the following characteristics:

- ▶ Experience in financial modeling (i.e., within the banking or financial services industries)
- ▶ A strong interest in examining core business models and business processes
- ▶ Confident capacity to identify market trends across a regional/industry basis, specifically for use by internal associates
- ▶ "Client-ready" presentation and communication skills

Read about our current Fellows [here](#).

## BENEFITS OF PARTICIPATION

Time is a young professional's most valuable and sensitive commodity. 118's Fellowship is designed to offer a level of immersion in impact investing and social entrepreneurship that protects a Fellow's dedication to educational and institutional commitments. In addition to providing a competitive stipend for valued work, Fellowship with 118 Capital rewards its constituents with unparalleled opportunities to gain exposure to the complex challenges facing impact ecosystems, particularly those supported by 118 Capital. Establish and grow your professional network within the industry. Gain access to personalized mentorship with industry experts. Reinforce your professional development through meaningful social impact.

## HOW TO APPLY

Ready to make an impact?

Fill out the application form at [118capital.org/apply](http://118capital.org/apply). Interview opportunities will then be extended to select candidates. Please be aware a minimum of 10 hours per week of commitment is expected of Fellows toward project work.