Midwest Business Solutions d/b/a Pactola Commercial and Agricultural Lending

SBA LOAN APPLICATION
BUSINESS PROFILE

Please complete all required information. Use additional pages if necessary or attach additional relevant information as seperate exhibits or provide this in a seperate written document.

BUSINESS PROFILE

Name of Applicant
Operating Company Name (☐ Check here if attaching a business plan and projections)
Outlook for Operating Company
How will this loan benefit your company?
Will funding this loan create new employment opportunities? ☐ No ☐ Yes If Yes, state how and how many employees you expect to hire within 24 months and at what wages, if your application is approved
Customer profile: What are the primary markets who use your products?
List key customers(Name, City, State, and Percentage of Revenues
List major competitors
List major suppliers
Future Plans: What is your growth strategy? (Rapid (>10%), moderate, or maintain market position.) How will you achieve this?
What are the impediments that may impact your success?
Major Past Accomplishments: How does your business differ from the competition? What are your competitive advantages?

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MARKETING ANALYSIS & STRATEGY What are your promotional, pricing, and distribution strategies?

NUMBER OF EMPLOYEES at your business and including subsidiaries and affiliates

	Business	Affiliates or Subsidiaries
At time of application		
If loan is approved		
Totals		

KEY CONTACTS, VENDORS OR PARTNERS

Accountant Name	Phone
Attorney Name	Phone
Business Insurance Agent Name	Phone
Residential Insurance Agent Name	Phone
Certified Development Corporation Name	Phone
Real Estate Agent Name	Phone

PLEASE ANSWER THE FOLLOWING QUESTIONS

Have you or any officer of your company ever been involved in bankruptcy or insolvency proceedings or defaulted on any debts? (If yes, please provide details.)	☐ Yes ☐ No
Do you or your spouse or any member or your household, or anyone who owns, manages, or directs your business or their spouses or members of their households work for the Small Business Administration, Small Business Advisory Council, SCORE, ACE, any Federal Agency, or the participating lender? If yes, please provide the name and address of the person and the office where employed.	☐ Yes ☐ No
Do you buy from, sell to, or use the services of any concern in which someone in your company has a significant financial interest? If yes, please provide details.	☐ Yes ☐ No

Use this space to provide additional information on any of the questions to which you responded "Yes."

BY SIGNING BELOW, I hereby certify that all information I have provided on this form or in connection herewith is true, correct, and complete.

Signature	Printed Name	Date