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FROM THE PRESIDENT

Mother Nature has decided to be kind this fall. September may go down as the 5th warmest in history. Corn silage is being made, 3rd & 4th crop hay harvest is moving along rapidly, cranberry harvest is in full swing along with the apple harvest. Carrots and onions are being harvested with good yields, sweet corn and snap bean harvest is wrapping up. Yields have been good on these crops but some sweet corn acreage has been passed because of northern corn leaf blight. This is the worst I have seen northern leaf blight, not only was it a problem with sweet corn but field corn as well.

Potato harvest has been slow because of the warm temperatures. The yields and quality are great but as usual when this happens, prices are affected.

Steve and I, along with our staff at T H want to thank you for your support again this year. We wish everyone a safe and bountiful harvest this fall.

Sincerely,

Robert L. Zimpel
President



IN APPLE NEWS....



Apple harvest is progressing nicely at Hillcrest. We have completed Macs and Cortlands and are starting our second picking of Honey Crisp. We are also harvesting Empire and should be able to harvest Snow Sweet soon. I am very pleased with our crop this year and we have been able to market it at decent prices.

Now is the time to start thinking about mouse bait and also fall weed control. I have been putting on a fall herbicide application in the fall and it has worked well. Give me a call if you have any questions on your fall program or need recommendations.

Robert L. Zimpel
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CHRISTMAS TREES

Fall Herbicide Applications

Fall is a great time to apply herbicides if it fits in to the growers schedule. Fall application can save time in the spring, especially if weather becomes an issue and you can't get out in the field.

Rates of herbicides should be increased by approximately 10%, **but never over the allowed rate on the label.** This rate will assure weed control in the following year.

Fall is also a good time to kill tough weeds that cannot be controlled by pre-emergent herbicides. These weeds are taking up reserves in the fall and will also be more receptive to herbicides such as 2,4-D or glyphosate. Care should be taken to avoid spraying on the trees when doing this. Give us a call if you have questions or need to place an order!

Winter Convention

The 2016 WCTPA will be held the weekend of January 23 in Fond Du Lac, WI at the Holiday Inn. Watch your mail for details. See you there!

VYDATE UPDATE

Growers had a difficult time this past year in obtaining all their Vydate CLV and Vydate L needs because of a fire at the DuPont facility in Texas. DuPont will again start production of these products in the spring of 2016. DuPont has stated that they will probably not have enough product for every growers needs.

If you are thinking about using these products let us know what amounts you are looking at. We will do our best to help meet your needs for these products. First come first served!

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***Vydate CLV and Vydate L are registered trademarks of DuPont.*

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IF YOU CUT CORNERS, EXPECT LESS!

When planning for 2016 it is important to remember SabrEx for every acre. What it does is make you money. Returns of 6:1 are very common in corn. So how does it work? SabrEx is a root inoculant and patented biological agent. They help colonize the root system and change the plants physiology, which alleviate stresses such as disease and dry weather. Both of which we had in 2015. Get your seed out of the ground quicker and off to a faster start. *Who wouldn't want an extra 8 bushel at harvest.*

So I raise soybeans, do I really need inoculant? Trials indicate 3 bushels more for inoculated soybeans over untreated, even in a corn/soybean rotation. We can give you even more with GraphEx or Marauder, they have easy to work with formulas.

Don't get caught with the wrong product, we have the multiple year private research to back it up. Get ready to grow more!

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***SabrEx, GraphEx and Marauder are registered trademarks of Advanced Biological Marketing (ABM).*

WE HAVE THE SEED YOU NEED

At T H we sell Legacy seed and have for some time now. So who are they? One of the few independent, family owned companies left. Legacy Seeds operates out of Scandinavia, WI, they have the only private alfalfa breeding program still operating at Evansville, WI. Being independent, they can provide the best corn, soybeans, alfalfa, wheat and cover crops for your farm because they have multiple lines to pick from.

Legacy is not the "one size fits all" type of company. Their motto states "Integrity in Every Bag". Whether you need a conventional corn or a silage variety - they have them, Roundup Ready alfalfa to the economy blend, (you get what you pay for).

Great early cash discounts are available until November 15th. Give us a call to see top yield varieties.

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***Roundup Ready brand is a registered trademark of Monsanto.*

THE FERTILIZER SAGA CONTINUES....

Slow buying from farmers around the world continues to erode fertilizer prices. However some of the companies are cutting production in response, but supplies still remain adequate. Below are comments posted as of Sept 28th.

- ◆ Ammonia: Prices eased last week and fears of tightening supply chain so far haven't panned out. Lower Phosphate production (10-34-0) would reduce demand even further.
- ◆ Urea: Cost dropped at gulf last week. Prices would stabilize if wheat and corn would rally. Prices should remain flat thru winter. Dealers up the Mississippi River have to get product in before the river closes, so look for deals.
- ◆ UAN: Prices also eased last week. Plenty of inventory available. Look for a reduction from last year's prices.
- ◆ Phosphates: Prices remain surprisingly firm, even though the prices should be decreasing. Both retail and wholesale prices remain tightly range bound. Current fundamentals suggest a lower price should be coming. Patience will likely be needed before getting the best deal.
- ◆ Potash: Prices continue to drop, down around \$75/ton from earlier this spring. Companies are cutting production in Canada. Fall is still the best time to apply.

So what does this all mean? It will be hard on the budget, but we can't raise crops without at least some of the crops needs. We may be able to hold off on some of the luxury nitrogen. If you have room to take full semi loads, we can deliver to your farm. There are booking prices available with spring or fall delivery. Let's hope the current pricing trend continues to soften as it may be the only way we make money on the 2016 crop.

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