



New Perspective...New Growth

QUALITIES OF GREAT LEADERS

(Compiled from 'Leadership Secrets from the Executive Office' George Hathaway)

ATTITUDE: A leader's state of mind has a great deal to do with his/her effectiveness as a leader.

SENSITIVITY: Every good leader understands the fact that within the group are individuals. They have feelings, want to be treated with respect and want to be seen and heard.

SALESMANSHIP: Leaders are constantly influencing other people's thinking. Their job is to get work done by others. This sometimes means you must convince people to do things they may not want or feel that they can do.

MOTIVATION: One of the most important roles of an effective leader is to motivate his/her people. Work hard at assuring that the group feels good about their contributions and is acknowledged for their accomplishments.

COMMUNICATION: The best leaders constantly seek ways to get their message out and to articulate their vision while continuing to be good listeners.

SUPPORT: Staying positive and supportive during the good and bad times differentiates a successful leader from a poor manager.

DRIVE: Good leaders are people who get things done, in spite of circumstances. They don't complain about problems along the way or the individuals in the group...they just deliver the goods.

INTEGRITY: Leaders must first be honest, trustworthy, reliable and sincere in all interactions. If your integrity is not secure, you will not be successful in getting anyone to do a good job.

RESPONSIBILITY: All leaders have responsibilities that must be maintained. It is a demanding challenge to juggle so many things at one time, but it is one that must be met head-on.

'Leadership should be born out of the understanding of the needs of those who would be affected by it.'
~Marian Anderson

'In organizations, real power and energy is generated through relationships. The patterns of relationships and the capacities to form them are more important than tasks, functions, roles, and positions.'
~Margaret Wheatley *Leadership and the New Science*

Learner's Edge Consulting
(615) 330-8575



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