

The following information is needed to provide an accurate loan quote:

I. Project Summary

1. Proposed development budget (*land, hard costs and soft cost estimates*).
2. Site plan/leasing flyer.
3. Purchase contract.
4. Proposed funding date, loan amount and requested loan term.
5. Demographics and demand generators near site.

II. Lease Details

1. Proposed lease terms or LOI:
 - a. Term of lease and options.
 - b. Net rent and rent escalators.
 - c. Pass-through expense treatment (*NNN, NN, GSA or modified gross lease*).
 - d. Any complex or challenging lease issues.
2. Proposed lease form, draft or signed lease.
3. Tenant profile including:
 - a. Business summary, including years in business and total number of locations.
 - b. Tenant financial summary and guarantor information.

III. Borrower Information

1. Developer profile and experience (*years in business, previous projects, etc.*).
2. Developer's relationship with tenant.
3. Developer's and Guarantors' financial summary.

FOR MORE INFORMATION:

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