



GENERAL MANAGER REPORT

BOARD OF DIRECTORS MEETING

DATE: 01-10-18

- **Owner Update:**
 - 8 new owners in December. New member have been down the past 2 months. Perhaps we offer an incentive in February for new members.
- **Sales Update:**
 - Sales December \$249,324.63
 - Over \$26,000 in gift card sales the month of December.
- **Staff Update:**
- **Marketing/Advertising Update:**
 - Member Holiday Appreciation December 16, 2017. \$20,000+ day!!
- **Operating Results:**
 - The Operational Budget is complete and being utilized.
 - Our labor is in line with our sales.
- **Financial Report:**
 - As of 01-08-18 our cash position = \$409
 - Payroll Report. December *\$57,971.67*
 - Info from Frontier Payroll on Employees Benefits and WSI.
- **Special Events:**
 - Lea is Working on lots of classes in our Community Room.
- **Other Goals/Concerns/Updates:**
 - UNFI will be in store starting January 22. Two weeks to reset the store. Very exciting. We have been ordering from them for 2 weeks. I am going to email the Membership to let them know of this change.
 - Contacted ECRS about an in store Tech. \$1400/day 3 day minimum. All paperwork has been submitted. They need payment in full and up front to continue.
 - Member Benefits. Starting January 1, 2018. Payment plan \$50 every month. In use.
 - Buffalo Truck \$4,500 plus a membership. He called me on 01-05-18. Was planning to come on 01-06-18. Didn't make it but still wants the truck.
 - Property tax went up \$152.27 per month starting 1-1-18.