



SAE & Associates:
Kids Health Homes and
Care Coordination Modeling

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SAE's Targeted and Tailored Financial Modeling Approach

- *Solid and successful experience* with financial modeling of new service activities for small-, mid-, and large-size organizations.
- *Operational and solution-focused* for modeling your member agency's Care Coordination Services.
- Considers *provider-specific functional needs* for financial infrastructure changes.
- Provides a *roadmap with tailored steps* for revenue management.
- Works directly with your service providers *to build knowledge and skills in a structured format* related directly to new "kids" service activities.



Financial Services Overview

- *Detailed and tailored financial plan templates, developed by SAE, that model revenue and expense projections and control infrastructure risks, such as staffing and program expenses.*
- *Expert guidance on profit and loss potential with new service lines and related Key Performance Indicators (KPIs).*
- *Identifies the most conservative options for management of new service activities to control cost and maximize potential revenue.*

SAE provides direct modeling based on the unique needs of your member agencies.



SAE's Financial Services Deliverable

- *A personalized financial plan* that reflects your organization's needs and objectives:
 - Offers quantitative reports and budget analysis for care coordination service.
 - Indicates when course corrections are required.
 - Identifies growth opportunities and threshold limits of performance activities.
 - Works with program and finance staff to fine-tune your financial plan.

SAE's experienced team of "kids" consultants has operational knowledge and can guide your fiscal management process for new service activities to minimize risk and enhance project revenue.



SAE's Financial Services Modeling

SAE's expertise in financial modeling of new service activities, *guided by extensive knowledge of "kids" services*, provides the functional knowledge your organization needs in order to *manage revenue cycle transitions and projections* for:

- "Kids" Health Home, and
- "Kids" Care Coordination Services

**To schedule a discussion with our
SAE Financial Services Modeling Team, contact:
Susan Liebold at (212)-684-4480**