

## Fly Fishing Collaborative Profit & Loss January through December 2017

	Jan - Dec 17
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Direct Public Support</b>	
Corporate / All	50,823.66
Farm Restricted Donations	141,473.27
Individuals	38,796.83
Local Initiative	19,381.18
Salary Restricted Donations	240,189.35
<b>Total Direct Public Support</b>	490,664.29
<b>Fundraising Events Income</b>	
<b>MAC fundraiser</b>	
Buy A Seat	5,625.00
Donations / Paddle Raise	16,500.00
Raffle Tickets	1,400.00
Sponsor A Table	13,850.00
MAC fundraiser - Other	80,470.00
<b>Total MAC fundraiser</b>	117,845.00
<b>Other Fundraising Income</b>	
Eugene - IF4	7,215.53
Guided Trips	1,300.00
Other Fundraising Income - Other	1,119.85
<b>Total Other Fundraising Income</b>	9,635.38
<b>Total Fundraising Events Income</b>	127,480.38
<b>Sales Income</b>	
. Shipping for online orders	511.00
<b>Apparel Sales</b>	
Ebbetts Vintage Hats	150.00
H&H Hoodies	700.00
H&H T-Shirts	300.00
H&H Trucker Hat	100.00
H&H UPF Shirt	120.00
Apparel Sales - Other	68.00
<b>Total Apparel Sales</b>	1,438.00
Mayfly Landing Net	155.00
Misc. Inventory purchases	986.00
<b>Saddleback Leather</b>	
Floatant Holders	144.00
Fly Keeper Wallet	890.00
Fly Rod Tubes	3,992.00
Reel Bag	198.00
Reel Case	1,515.00
Rod Tube Skins	198.00
Saddleback wholesale purchases	1,611.50
Wallets	4,329.00
<b>Total Saddleback Leather</b>	12,877.50
<b>Wallets</b>	
No Fly Wallet	200.00
Standard Trout Fly Wallet	1,500.00
Wallets - Other	1,000.00
<b>Total Wallets</b>	2,700.00
Sales Income - Other	384.00
<b>Total Sales Income</b>	19,051.50
<b>Total Income</b>	637,196.17
<b>Cost of Goods Sold</b>	
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<b>Apparel</b>	
Ebbetts Field Flannels	0.00

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 Cash Basis

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H&H Outfitters	1,148.43
Misc Items	90.93
<b>Total Apparel</b>	<b>1,239.36</b>
Bank/Stripe/PayPal/wt fees	1,002.48
Nets	
Hackle Gear - Nets	125.00
<b>Total Nets</b>	<b>125.00</b>
Sales Discounts	1,730.00
Shipping / Handling	1,830.54
Wallets	
Supplies / Mfg for Wallets	5,654.53
Wallets - Other	0.00
<b>Total Wallets</b>	<b>5,654.53</b>
Cost of Goods Sold - Other	0.00
<b>Total Cost of Goods Sold</b>	<b>11,581.91</b>
Rods / Reels	
Rajeff Sports LLC	616.06
<b>Total Rods / Reels</b>	<b>616.06</b>
Saddleback Leather	0.00
<b>Total COGS</b>	<b>12,197.97</b>
<b>Gross Profit</b>	<b>624,998.20</b>
<b>Expense</b>	
Awards and Grants	
Donations / Cash Awards	3,600.00
<b>Total Awards and Grants</b>	<b>3,600.00</b>
Contract Services	
Accounting Fees	6,070.08
Professional Services	607.50
<b>Total Contract Services</b>	<b>6,677.58</b>
Farm Facilities/Program Service	
Aquaponics Training	1,092.45
Farm Sites	
Kenya, Eldoret #1, East Africa	275.00
Kenya, Eldoret #2, East Africa	33,981.28
Nepal, Kathmandu	4,701.76
Thailand, N / Zoe Int'l	92,840.83
Uganda, East Africa	39,948.73
<b>Total Farm Sites</b>	<b>171,747.60</b>
Gear / Supplies for Trips	27.17
Medical / Immunizations / etc.	804.72
<b>Total Farm Facilities/Program Service</b>	<b>173,671.94</b>
Fundraising Expenses	
Direct Fundraising Expenses	
Auction Meals/food	442.88
Fundraising professional servic	9,221.82
Meetings	365.09
Office Expense	1,540.07
Other Expenses	34,231.96
<b>Total Direct Fundraising Expenses</b>	<b>45,801.82</b>
Guided Tours	264.90
Local Intiative expenses	3,921.68
<b>Total Fundraising Expenses</b>	<b>49,988.40</b>
<b>Operations</b>	

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**Fly Fishing Collaborative**  
**Profit & Loss**  
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	<u>Jan - Dec 17</u>
Admin Fees	220.42
Advertising Expenses	3,108.52
Automobile Exp	4.47
Bank & donations Fees	11,287.52
Business Expenses	
Business Registration Fees	50.00
<b>Total Business Expenses</b>	<b>50.00</b>
Conservation Support	2,090.50
Dues / Subscriptions / Bkgrd ck	814.75
Education / Training	500.00
Insurance	
Medical	2,973.60
<b>Total Insurance</b>	<b>2,973.60</b>
Licenses / Passports	140.00
Marketing Expense	10.00
Office Expense	1,672.04
Parking / Permits / Day use	82.00
Payroll Expenses	
Payroll	170,998.10
Payroll Taxes Employer	
IRS	
MC	1,203.64
SS	5,146.40
<b>Total IRS</b>	<b>6,350.04</b>
OR - SUI	1,711.38
<b>Total Payroll Taxes Employer</b>	<b>8,061.42</b>
<b>Total Payroll Expenses</b>	<b>179,059.52</b>
Postage / Mailing Service	239.85
Printing / Copying / Engraving	573.85
Product design	175.68
Promotional / Donor appreciatn	3,754.00
Software expense	59.95
Staff Development / Training	2,642.23
Taxes	
Filing Fees	220.00
<b>Total Taxes</b>	<b>220.00</b>
Telephone / Telecommunications	4,728.01
Training	160.10
<b>Total Operations</b>	<b>214,567.01</b>
Travel and Meetings	
Conventions / Events	
Montreal	542.95
Conventions / Events - Other	2,247.05
<b>Total Conventions / Events</b>	<b>2,790.00</b>
Meetings/ Conferences/ Networkg	4,336.26
Trips - Air/lodging/meals exp	2,414.16
<b>Total Travel and Meetings</b>	<b>9,540.42</b>
<b>Total Expense</b>	<b>458,045.35</b>
<b>Net Ordinary Income</b>	<b>166,952.85</b>
<b>Net Income</b>	<b>166,952.85</b>