

Networking Skills Workshop

Book a 90~120 minute **Lunch and Learn** to ensure you and your team make the most out of Networking opportunities

Whether you are;

- Inviting clients to lunch/dinner or holding an event for them
- Representing your organisation at industry, professional or supplier events
- Breaking out of your silo at your internal events and get together

Or all of the above – make sure your networking works! (and you get a return on the investment of your time and money this year).

If you consider networking to be daunting and awkward, cluster with people you already know, or you are often unprepared and just show up, you are probably not getting the most out of the investment of your time and money.

Business Networking Academy™
Networking that works

BOOK a LUNCH & LEARN TODAY

Approach

Led by a networking relationships specialist, you will examine the 6 biggest networking mistakes, develop a strategy to counter them and learn how to create high performing networking relationships that work for you long term

Outcomes

Networking strategically is a learnt skill. Imagine walking into your next event with;

- A strategy of who best to connect with
- The confidence to start charismatic conversations
- The tact of leaving a conversation without seeming rude
- An understanding of the impact of non-verbal body language on first and lasting impressions
- The right methods of how to follow up to build reciprocal business relationships

+ much more...

Details

- Open invitation for your staff – no cap on numbers
- This session can be held as **breakfast, lunch or a cocktails session** if preferred.

Contact Us 1300 785 815 / info@BusinessNetworkingAcademy.com.au

"Having worked with the Business Networking Academy over the last two years, I am pleased to say that participants from all departments have shown a remarkable improvement in their ability to network. In particular we can see an improvement in their proactive networking activity levels and their follow up after an event. Participants also feel more confident thanks to implementing a more strategic approach.

Learning & Development Manager
- Sara Lee Australia

For more testimonials visit:
<http://businessnetworkingacademy.com.au/clients-testimonials/>

About the Business Networking Academy

We specialise in networking, communication and relationship management. Our Courses and Programs provide essential strategies that enable every interaction to be meaningful, ensuring all clients form natural and reciprocal business relationships and through doing so, positive personal and business outcomes will result.

MORE: BusinessNetworkingAcademy.com.au

Our Clients



Networking that works