
Intern Role: Financial Model Analysis Intern **Position ID:** 2016Sp008
Semester: Spring 2016□
Hours: 20-30/week□ (2 Positions Available)
Compensation: Unpaid Position, College Credit or Independent Study with Faculty Advisement Required
Supervisor: Chief Program Officer / Nashville Entrepreneur Center

DESCRIPTION:

The Nashville Entrepreneur Center (EC), fosters innovation and entrepreneurship by Turning Ideas Into Reality, helping to start business and create jobs. As a non-profit 501(c)3 organization, the Center is funded through sponsorships, partnerships, donations and grants. The EC relies on support from leading corporations, successful entrepreneurs and those who have a vested interest in the EC's success.

As startups participating in EC programming such as accelerators to start, launch and grow their businesses, they are required to create financial models to run their businesses and share with potential investors. The Financial Model Analysis Intern will work with select startups involved in EC programming to build financial projections that may be used in pitch decks and investor presentations. Additionally, the Intern will understand present companies with different revenue model approaches.

Responsibilities Include, but are not limited to ...

- Work with startup team to help frame and build a financial projection of their business.
- Assist as needed in competitive and market analysis for support of the model.
- Work with up to four EC program startups.

Requirements:

The perfect candidate will be a self directed, service-driven person with attention to detail. We're looking for candidates that can juggle multiple streams of data while operating efficiently to address entrepreneurs' needs. Candidates should be undergraduate Seniors or Graduate level students who are committed to scheduled office hours. Finance and/or Entrepreneurship preferred.

Skills Needed:

- Ability to use Google Docs and Spreadsheets
- Strong proficiency in Excel REQUIRED
- Proficient in Powerpoint and/or Keynote
- Analytical
- Research skills
- Advanced modeling skills
- Financial modeling, accounting and presentation skills

What You Will Learn:

- Difference in types of Revenue model differences□
- How to pitch model numbers to a potential investor□
- How to translate an idea into a scalable business
- How to frame the market opportunity

As part of your internship you will also be expected to complete a final, student-level deliverable: The final deliverable is to review and present final financial projection model and PPT summary for each company you've worked with.

Deliverable Format: Presentation Deck & Presentation Delivery

If you are interested in this position, apply at www.ec.co/intern by November 23, 2015.