

Page 34: Going corporate
Free tools will force corporate advisers to focus on value

Business

Ivan Lyons

INVESTMENT SOLUTIONS WEALTH MANAGEMENT

COMPANY PROFILE

Sussex-based Investment Solutions gained chartered status at the beginning of 2013. Managing director Ivan Lyons says clients have taken notice. 'More clients are seeking a firm of financial planners with the highest level of qualifications,' he says. He says the firm has benefited from the retail development review (RDR) because it has operated on a fee-based model for several years. 'Next year is looking favourable as the company continues to develop its links with professional introducers in connection with Sifa,' he says.



Job title:

Managing director

Contact:

T 01903 214640
E ilyons@graftonhouse.net
W www.investment-solutions.co.uk

Address:

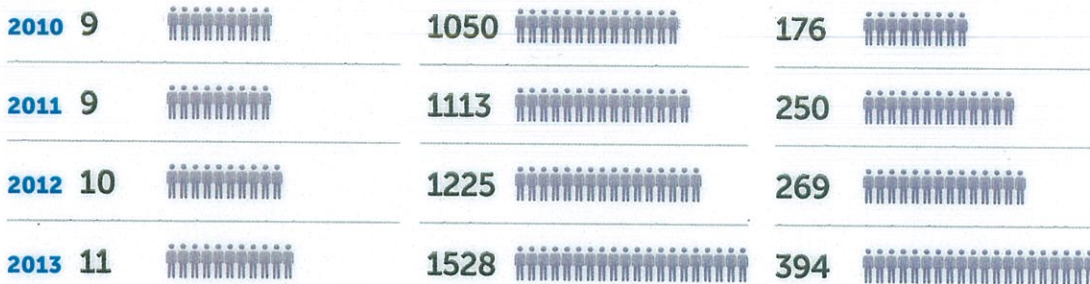
Grafton House,
26 Grafton Rd, Worthing
BN11 1QT



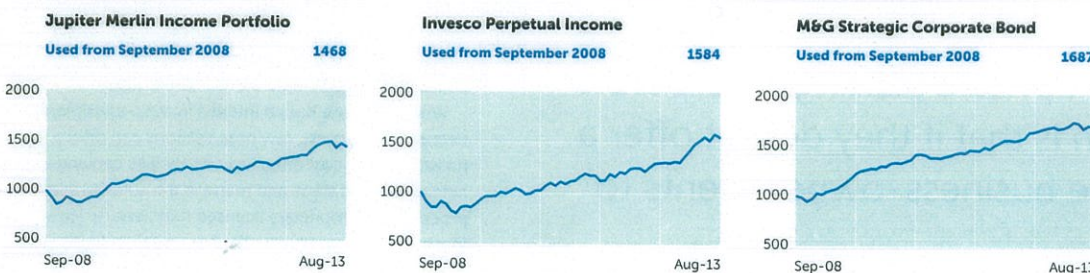
Total number of employees

Total number of clients

Total number of active clients



Which funds do you most commonly recommend and how long have you used them?



WHAT'S IN YOUR DVD PLAYER?

Marc Bolan & T. Rex



WHAT'S IN YOUR GARAGE?

BMW 118D
Convertible



WHAT'S ON YOUR BOOKSHELF?

Robert Peston
How Do We Fix This Mess?



WHAT'S YOUR PLAN FOR THE WEEKEND?

To run my 67th full
marathon (26.2 miles)



If you would like your company profiled, please email Douglas Brown, dbrown@citywire.co.uk