



Dear Friends,

We like to be very honest with our customers, and that honesty is reflected in our pricing. We have had many people ask us if we are having special pricing for conventions. We do not. We believe that our prices are fair and affordable all the time. If we did special sales, we would have to have our pricing up all of the time. Most of the profit made from Applied Grammar is put right back into marketing. We are trying to not put the price of marketing into our product; there-by, keeping prices reasonable and affordable for you.

The tutoring branch of Applied Grammar (GLiz Tutoring) is expanding. I will be opening a private home kindergarten in the Fall of 2013. I am so excited about teaching again; especially in a private small class. I will also be able to share with you any new ideas that I come up with. If you have any ideas that you would like to share, please e-mail me, and I will start a tips section of the newsletters from our readers.

Sincerely,
Bob and Gail

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News & Events

Conventions this year include:
[LEAH](#): March 17th, Long Island, NY

[Midwest Home-school Convention](#): Cincinnati, Ohio; April 4-6

CHAP: Harrisburg, PA; May 10-11

If you would like to get together with a group of parents to look at and touch Applied Grammar, give me a call and we will set up a time to send you the materials to look at and do a Skype question and answer time.

You can find past copies of the newsletter [here](#).

We also have a [page](#) with links to articles that we find interesting.

Featured Article



Spring Brings a Renewed Excitement for Learning

I visited my daughter's house the other day, and we went to visit the Maple trees on their property that had been tapped for sap. Their family and their friends are learning how to make Maple Syrup. How exciting to do it as a way to learn it!

It reminded me of a Science unit I did on living things. We had been studying the characteristics of living things, and I wanted my students to put the information to use. We decided to be explorers exploring a crater on another planet. We would look for items in the crater and determine if it was a living thing or not by using our characteristics check list. The children were excited to visit a strange and new planet, wear their explorers' outfits, carry their food supply in their backpacks, and take notes on their clipboards. "The Crater" was the softball field right next to the school. We planned who our team leaders would be, and we rappelled into the crater one at a time. We planned to rendezvous at the dugout before climbing our way back out of the crater. The children were very excited, and really loved this unit.

Another exciting unit I did was on physical features of Earth. We pretended that the computer room was the spaceship and our individual computer stations were our exploration pods. The computer screens were the windows of the pods in which we would leave the mother ship, go to Earth, and look for the physical features that we had read about the day before. The children created their own space helmets and wore them to the computer room. After putting Google Earth on the screens, the children each explored Earth in their pod searching for

physical features.

Put a little play and make believe in your students' lessons, and watch how their level of excitement and processing improves.