



Shade Trees

NURSERY

GENERAL INFORMATION

WEBSITE

Please visit shadetreesnursery.com....go to wholesale division to get up to date photos and availability lists (please call for password)

STOCK AND PRICING

All stock is graded by standards of the American Association of Nurserymen. All prices in this catalog are wholesale. Prices are based on present market conditions and are subject to change without notice. **Please add 10% to any item ordered in quantities less than 5.** Stock which is specially selected will be priced according to value. Our item list offers "middle of the road" pricing on certain specimen items, we have heavier and lighter grade available priced accordingly. We offer discounts for large quantity orders; please ask about them when placing your order. All prices in this catalog are F.O.B. our nurseries.

TERMS AND CONDITIONS

All orders are C.O.D. unless credit has been approved by Shade Trees Nursery, Inc. and notice has been given in writing. All first time orders are C.O.D. For those with established credit, terms are net 30 days from date of invoice unless special terms are agreed upon. Past due accounts are subject to a two percent per month service charge. Sales tax will be collected on all orders unless a resale certificate is on file. We accept VISA, MASTERCARD, DISCOVER & AMERICAN EXPRESS.

ORDERING

Orders may be placed by phone, fax, mail, email (info@shadetreesnursery.com) or by personal tagging. All orders not for immediate shipment will be confirmed in writing. We reserve the right to cancel any stock ordered should quantities, sizes or varieties of the material listed not be available due to circumstances beyond our control. We also reserve the right to make reasonable size or variety substitutions at time of shipment unless specific instruction is given by those ordering.

We often locate material for customers to ship with our material. If there are any items you have having trouble finding, we will be happy to try and locate them for you.

TAGGING

All B&B and container items are tagged with description strip tags or our own custom labels provided there is enough time from order to ship date to process the tags. For a fee of .40/tag (or \$30.00 minimum) we can pre-price your labels provided there is adequate time before shipping.

CANCELLATIONS

We hate them. But if you must, please do so in writing and at a reasonable time before the digging date. Cancellations will not be accepted once the material has been dug. Once container orders have been pulled and staged, there will be a 20% restocking charge assessed to place material back in inventory.

SHIPPING AND FREIGHT

We accept full or partial trailer loads for shipments, use reliable trucking companies and can deliver almost any size order given proper notice on our own or independent trucks. When shipment is made by public transportation companies, we will not be responsible for damage caused in transit. Freight charges are C.O.D. When using independent trucking companies, we will gladly supply you with the phone number of our trucking companies so you may supply them with directions and obtain freight rates. We also have our own trucks for quick, in season orders and service NY,NJ,CT, NH, RI, MASS and southern Maine with our fleet.

CLAIMS

We take extreme care when handling your material so we ask that any claims for damage or wrong counts be presented to the driver at time of delivery to be verified. Please note any discrepancies on the shipping ticket and return it to the driver. Also, you must follow up with us in writing within seven days of receipt of material. Absolutely no claims will be accepted on past due accounts. On pick-up orders, we will not be responsible for untarped loads.

LOADING

No loading will be done between **12:00 and 1:00 and after 4:00** unless special arrangements are made. We will supply rope for loading your material but request you have adequate tarps for your order (see claims). Once orders for pick-up have been dug and processed, we

request that you pick up material at the earliest possible date. You will be charged an additional holding fee for material left for an unreasonable period. Please call in advance for any orders for pick up.

SUMMER DIGGING

We are sometimes required to charge a summer dig charge depending on conditions in Summer and into early Fall. Please inquire if that is the case when placing your orders in those seasons before pricing your jobs. We charge only an amount to cover additional irrigation and care to properly process your order. Please see guarantee section for additional information.

GUARANTEE

As we have no control over soil, weather, planting or maintenance conditions once material leaves our nursery, we will not replace plants that fail to live or thrive. We will not be responsible for any plants dug, at the customers request, after deciduous plants have leafed out or evergreens that have flushed past the point of safe digging. This includes all summer digging of evergreens and deciduous materials.

CONTAINER SIZE AND VOLUME CODE

We use mostly Nursery Supplies containers in our potting operation. The following is a guide to their size and volume.

<u># Can</u>	<u>Model #</u>	<u>Volume In Gal.</u>	<u>Liters</u>
# 3	1200 c	2.9	11.35
# 5	2000 c	3.9	14.55
# 7	2800 c	5.8	23.04
# 10	4000 eg	9.0	34.04
# 15	6900 eg	13.2	49.99
# 20	8000 eg	19.6	74.17
# 25	10000 eg	27.6	104.42

CONTAINER TREE GRADING

We try to provide you with the best possible grade in our container trees

Below are standard grades you should expect in container trees

10 gal - 1-1.25" 15 gal - 1.25-1.5"
20 gal - 1.75" 25 gal - 2"

CUSTOMER VOLUME DISCOUNTS ARE AVAILABLE

Single orders may be discountable based on materials and quantities orders. Please inquire if order is eligible

CUSTOMER VOLUME DISCOUNT SCHEDULES

Based on confirmed spring orders

\$7500 5% discount
\$25,000 7% discount
\$40,000 10% discount
\$60,000 12% discount
\$80,000 15% discount

\$125,000 20% discount (field deciduous only, containers and evergreens max @15%)

Only invoices paid within terms are eligible

INSIDE SALES STAFF

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Myles Caracciolo

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OUTSIDE SALES REPRESENTATIVES

Massachusetts (south of Boston), The Cape,

Connecticut and Rhode Island

Tom Besette

Northeast Nursery Sales

508-728-4552

nnstom@gmail.com

Massachusetts (north of Boston),

New Hampshire and Maine,

Mike Sanok

Mike Sanok Nursery Sales

603-770-2869

sanok@comcast.net

Pennsylvania, New Jersey, Rockland, Dutchess and Orange County New York

Phin Tuthill
RP Tuthill and Associates
215-631-0677
Phin@RPtuthill.com

SPECIAL CONDITIONS

Stock that is specially tagged by customers will be priced according to value.
This cancels any previous quotations. Prices in this list are subject to change without notice.

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