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Worth Telecom Advisors and Waterford Consultants Form Strategic Alliance to Increase Wireless Antennas, Cable and Telecom Revenue for Property Owners & Management Co's
Strategic Partnership will offer wireless based ancillary income and management services to property owners nationwide

FORT LAUDERDALE, Florida – October 14, 2014 –Worth Telecom Advisors, a leading provider of telecommunication consulting services for residential and commercial property owners, property owner associations and developers and Waterford Consultants, one of the leading wireless consulting, engineering and regulatory firms in the nation, today announced the completion of a strategic alliance to provide expanded telecommunications services to property owners across the United States.

“Telecommunications services, be they voice, internet or video, are essential and increasingly critical services delivered at the property and portfolio level,” said Jason Scutt, president of Worth Telecom. “By incorporating Waterford’s services into Worth’s suite of solutions, our clients have more telecommunication options with the traditional residential service providers (i.e. Comcast and Charter) and wireless carriers (i.e. AT&T, Verizon, T-Mobile) to match their operational and financial needs.”

As part of this national alliance, the companies will negotiate and manage agreements for all wireless opportunities and other services based on their combined experience in the telecommunications and wireless industries. In addition, the companies will coordinate roof top and site management, audit existing agreements and oversee wireless installations providing a true turn-key service not only for owners and managers but for the carriers as well.

“Worth’s traditional residential Cable TV, Internet and wireless contract management services coupled with Waterford’s engineering, regulatory compliance and carrier support services is a natural partnership,” stated Tom Ferguson, president of Waterford. “In addition to increasing each property’s bottom line through the introduction of more providers and capturing new revenue streams, this partnership also begins the process of ensuring properties are prepared for the next generation of residential and mobile services. The partnership also benefits residential and mobile providers as they now have the ability to more easily communicate with owners and managers to efficiently expand and enhance their networks.”

The partnership provides an avenue for property owners to market their residential and/or commercial locations to the entire network of companies seeking to expand their wireless coverage and solve the increasing demand of wireless capacity issues. Worth’s portfolio of building opportunities will complement the Waterford business model to assist the wireless community in providing more ubiquitous coverage nationwide.

These services are available to residential and commercial properties across the United States although certain restrictions apply with regard to minimum property/portfolio sizes.

About Worth Telecom Advisors

Headquartered in Fort Lauderdale, Florida, Worth Telecom Advisors Inc. is an independent consulting firm representing the telecommunication based ancillary income interests of property owners across the United States for more than 18 years. Worth currently represents over 10,000 properties with over two million residential units and millions of sq/ft of commercial property. For more information, visit www.WorthTelecom.com.

About Waterford Consultants

Waterford Consultants is a complete end-to-end solution provider within the wireless and telecom industry. The company provides engineering, and planning services for wireless carriers, including tower & site development, roof top management, DAS solutions, auditing, safety, and much more as well as regulatory compliance services for carriers, infrastructure owners and a host of other specialty services. Additional information is available at www.WaterfordConsultants.com.