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Worth Telecom Advisors and SBA Communications Announce Partnership

Fort Lauderdale, Florida, October 24, 2017

SBA Communications and Worth Telecom Advisors announced the signing of a partnership to strengthen their respective capabilities and customer offerings in the wireless infrastructure arena.

Jason Scutt, President of Worth Telecom Advisors, commented, "Combining Worth's consulting services with SBA's advanced wireless-based services, enhances our client's revenue generating opportunities from residential service providers (i.e. cable TV and Internet) and wireless carriers. In addition to increasing each property's bottom line through the introduction of more providers and new revenue streams, this partnership also ensures properties are prepared for the next generation of residential and mobile services."

Sean Shinnen, Senior Director of Site Management at SBA, said, "We are excited to join forces with Worth Telecom Advisors to strengthen the ways property owners across the United States can benefit from efficient deployment, management and marketing of their rooftop properties to wireless carriers and enhance their return on wireless infrastructure investment. Together, SBA and Worth are committed to helping our clients effectively navigate through the increasingly challenging telecom and wireless infrastructure businesses."

Worth Telecom Advisors' consulting services enables property owners, managers, developers and property owner associations to efficiently manage and control their telecom services to increase ancillary revenues through preferred terms and ongoing management support.

The Managed Sites division of SBA is among the largest communications site management companies in North America, helping property owners transform idle rooftops and other structures into income-producing assets, simplifying the agreement process for them, carriers, system integrators and other parties through our full-service, nationwide approach directly to wireless carriers.

About Worth Telecom Advisors

Worth Telecom Advisors, a consulting firm specializing in ancillary revenue improvement, is based in Fort Lauderdale, Florida. They offer property owners and managers a unique strategy to optimize the telecommunication rights at their properties. Representing over 10,000 properties across a wide variety of portfolio types throughout the United States. Worth Telecom Advisors stays on the cutting-edge of industry trends and changing market conditions to ensure clients gain access to the most preferred terms.

www.worthtelecom.com

About SBA Communications

SBA Communications Corporation is a first choice provider and leading owner and operator of wireless communications infrastructure in North, Central and South America. By "Building Better Wireless", SBA generates revenue from two primary businesses - site leasing and site development services. SBA's primary focus is the leasing of antenna space on its multi-tenant towers to a variety of wireless service providers under long-term lease contracts. www.sbasite.com

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