



Problem Solving Scenario: Contractor Conflict

Business name: Pickering Associates

Position/Department of speaker: Keri Dunn, Project and Contract Manager

Grade level and subject: Grades 3-5, Effective Communicating

Standards and skills addressed: ASCA School Guidance Counselor Standard – learning effective communication and addressing social skills.

Career Cluster: Architecture and Construction, Business Management and Administration

Problem Description:

The building contractor says he is 2/3 of the way done with the garage he is building. He would like to be paid for 2/3 of the work. The Project Manager feels that the garage is not as complete as that contractor states.

Things to be considered or defined for the solution:

- Who is in charge of determining how much of the garage has been built?
- Communication between all parties is important.
- The Project Manager is the one paying contractors.
- Keeping the client (homeowner) happy is the most important part of this problem.

16 Career Clusters:

Agriculture, Food, Natural Resources

Architecture and Construction

Arts, A/V technology & Communications

Business Management & Administration

Education & Training

Finance

Government & Public Administration

Health Science

Hospitality & Tourism

Human Services

Information Technology

Law, Public Safety, Corrections & Security

Manufacturing

Marketing

Science, Technology, Engineering & Math

Transportation, Distribution, & Logistics