



2010-2011
Annual Report

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Dennis Ott • *Dennis Ott & Company, Inc.*

Stephen Pry • *Upton Pry, Inc.*

Ed Woertz • *Hitachi Cable Automotive Products USA* (retired)

Locations

Online

www.rauchinc.org

www.facebook.com/rauchinc

Twitter: @rauchinc

Phone: (812) 945-4063

Rauch Industries & Corporate Office

845 Park Place

New Albany, IN 47150

(812) 941-8820 fax

Employment &

Interpreting Services

Rauch on Spring

215 E. Spring St.

New Albany, IN 47150

(812) 941-5243 fax

Healthy Families

Children's Academy of New Albany

1111 Pearl Street

New Albany, IN 47150

(812) 948-7949 fax

Children's Services, ACCESS Program & Adult Developmental Activities

Fairmont Neighborhood Center

2525 Charlestown Road

New Albany, IN 47150

(812) 941-5239 fax

Employment Services Satellite Office

941 W. McClain Ave., Ste. D

Scottsburg, IN 47170

(812) 754-1401 phone

Management Team Members

Bettye Dunham, *Chief Executive Officer*

Sandra Braunbeck, *Director of ADA and ACCESS*

Deanne Byrd, *Director of Human Resources*

David Calvert, *Director of Interpreting Services*

Tony Euler, *Director of Industrial Services*

Teresa Jackson, *Director of Development*

Danny McPheron, *Chief Financial Officer*

Ivory Rollins, *Employment Services Program Manager*

Terri Thomas, *Director of Supported Living*

Amelia Williams, *Director of Children's Services*



Dear Friends,

The 2010-2011 fiscal year was a big one for Rauch, and also a momentous one for Anna. Rauch opened its first four new homes at Hawthorn Glen subdivision in Charlestown, and Anna moved into a brand new space with two roommates. She was especially eager to move into her bright and cheery new home. Her mother had passed away earlier in 2010; she was living with her father and stepmother in Louisville and excited to return to live in Southern Indiana.

Anna soon found more than just a home. She found a purpose, friends and fun. Her job at Rauch Industries gave her the opportunity to earn a paycheck of her own, and she gained recreational time in the community through the ACCESS day program. She became one of the many people in the Southern Indiana community who spend nearly every moment of their day in Rauch services.

The past year was also full of excitement for Rauch. Initial funding was secured for the second phase of construction at Hawthorn Glen - consisting of four more homes housing twelve total individuals - and the agency launched the Building Blocks Comprehensive Fund Development Campaign. For Anna, this means more neighbors with whom she can socialize and funding to complete a new clubhouse and pool where they can enjoy themselves. For many other families in our community, it means that they will also have high-quality housing options available for their loved ones when they find they are in need of Rauch's support.

In addition to the \$1.8 million in state and federal funds and \$900,000 anonymous individual contribution, the public portion of the Building Blocks Campaign got off to a great start with a \$100,000 challenge grant from the Ogle Foundation. With several major gifts and grants by the end of the fiscal year, the campaign was well on its way to meeting its goals for the betterment of Rauch's clients and the community it has served for almost 60 years.

We're looking forward to another great year of victories for people like Anna, and with your help and support, we will continue to achieve victories small and large for our community's vulnerable citizens.

Sincerely,

Bettye Dunham
Chief Executive Officer, Rauch, Inc.

Jason Lopp
President, Rauch, Inc. Board of Directors



Jason Lopp
President, Rauch, Inc.
Board of Directors



Bettye Dunham
Chief Executive Officer,
Rauch, Inc.

2010-2011 Highlights

Interpreters completed
1,620
Assignments

Rauch Industries had an
defect rate **0.015%**

12 Individuals
with Disabilities
found a home at
Hawthorn Glen

35% of ACCESS clients
obtained a regular volunteer activity

100%
of Employment Services
clients whose cases
successfully closed
retained employment
at least 180 days

97.25%
of Healthy Families participants
demonstrated appropriate
parent/child interaction

Nearly **1,000**
total individuals served
agency-wide

71%
of Adult
Developmental
Activities clients
showed progress

76% of children
saw improvements

Rauch Successes in Action

ACCESS makes lots of friends...

Rauch's ACCESS program provides adults with developmental and other disabilities with meaningful experiences every day. Participants can choose from various activities to meet their goals; some of these activities involve volunteering in the community. 35% of participants had a regular volunteer activity last year - a tremendous value to all involved. This letter tells the story of one of the ACCESS clients' most popular ways of giving back.



"I am convinced 'Volunteers' are very special people. This comes from 30 years of working with such special people. It was no surprise that 'special' would describe those from Rauch, Inc./Rauch ACCESS when LifeSpan Resources was blessed to have them join our volunteer team in 2000, delivering meals to frail, homebound elderly in Floyd County. What a very special kind of spirit they bring to our clients. Their smiles and excitement have brightened many of their days. I believe they

have a very unique quality in that they never forget those they meet. Michelle is one example. I personally have seen her out in the community and she remembers me through the Meals on Wheels Program. Her excitement and sparkle in her eyes when she talks to me can be seen over and over with each person she meets.

So I say THANK YOU to David, Julie, Latasha, Patrick, Michelle and ALL of you who bless us with your support!

Sheila Modica

Nutrition/Senior Centers Director, LifeSpan Resources, Inc.

Make Sadie's Acquaintance...

Sadie was always catching a cold. At 8 months, however, she became extremely ill - her bout with spinal meningitis resulted in a 10-day coma. Initially, doctors weren't sure Sadie would walk, talk, or even come out of the coma. Partial paralysis made walking difficult, but she achieved that milestone at 18 months. Through therapies, Sadie began to improve.



In school, Sadie received speech and other therapies, and made gains in speech singing in choir. Sadie began preparing for work, job shadowing with the cleaning crew at Floyd Central and participating in the maintenance training program at Prosser School of Technology.

After Sadie completed Floyd Central, she and her family found Rauch, and she began working at Rauch Industries. A variety of packaging and light assembly jobs help her and others with disabilities increase their work skills. Sadie enjoys her job and misses it if she can't be there. When asked what she likes best about it, she says "I like the people."

Sadie's parents would like her to eventually work full-time in the community. She recently progressed toward this goal; a Rauch Employment Consultant helped her search and interview for a job. Now, Sadie also works weekends at Dairy Queen. Transitioning to this new job has been made easier by the many familiar faces she sees in the restaurant - Sadie can't seem to go anywhere without running into someone she knows.

Sadie has a full family life outside work, with 3 siblings and 2 pets. She enjoys cleaning, Special Olympics and assisting with the nursery at church. A world away from her initial prognosis, Sadie is a bit of a "social butterfly", chatting on the phone each evening with friends and reminding them when it's time for one of the dances they enjoy attending.

Meet Andrew...

Andrew has a wonderful family and dedicated parents. Despite all their support, he came to Rauch Early Intervention services needing help, with severe language and behavior deficits. Andrew found it nearly impossible to focus on any activity for more than 20 seconds, to respond to adults talking to him, and was often aggressive when he didn't intend to be.



Andrew started occupational therapy after an evaluation to determine if he displayed signs of a Sensory Processing Disorder. Upon beginning occupational therapy, Andrew struggled to wait to obtain a toy, put one toy away before getting another one, and to play with a toy purposefully.

After their first therapy session, Andrew's mother designed a "fidget bag" for him to occupy himself on car rides and in stores and restaurants. Soon, Andrew could accompany his parents to a restaurant and wait for them to complete their meal without having a meltdown. He began attending family functions and birthday parties without being overwhelmed. Andrew's language skills also increased, allowing him to request items he needed to regulate his sensory system throughout the day. He would ask his dad to play "en garde" (swordfighting), boxing, soccer, and bowling to receive the vestibular and joint movement his body needed.

By the time Andrew neared his third birthday, he could play with other children without becoming so overstimulated that he hit them in his excitement. He and his family continue to work to find new ways to help him fall asleep more easily. Andrew is just one example of the success that children attain when parents and Rauch therapists work together to maximize children's abilities and empower their families to find solutions to the challenges they face every day.

Say "Hello" to Spencer...

Transitioning from high school to the adult world is not easy for any young person. For a person with disabilities, this can be more difficult, sometimes traumatic. These young adults are often with the same teacher, students and classroom environment for years. However, a well thought-out transition plan with input from home, school and the provider agency can make this transition more comfortable.



Spencer has Down Syndrome and some significant limitations, including minimal communication skills and limited interests. Four years ago, he and his mother began visiting area day services. When they arrived at Rauch, Spencer carried his favorite stuffed toy. Staff showed him where to leave his toy, and to his mother's surprise, he willingly did so. He then chose a table with other clients and staff, pulled up a chair and joined the group. Spencer's mother was shocked and very moved. Spencer began attending Rauch's Adult Developmental Activities (ADA) program each day school wasn't in session. Even when months had passed since he'd visited, he arrived happy and excited. After graduating from high school, Spencer began full time services at Rauch.

Spencer recently made another transition, moving into one of Rauch's new supported living homes at Hawthorn Glen subdivision, where he has two roommates and receives round-the-clock care and programming. His smooth adjustment to the home amazed his mother again, and having the right roommates was a great help. "They also have such wonderful caregivers, all of whom treat them with respect and dignity. I brought him home one Saturday and he did not even go into his old room. When we returned to Hawthorn Glen he got out of the car, walked right into the house and sat in his favorite chair! He started playing with his toys and laughing. He was truly 'home.'" said Spencer's mother.

2010-2011 Program Outcome Highlights

ACCESS

ACCESS is a day program for adults with disabilities. Clients take part in full-day and half-day trips to local museums, attractions, parks, and retail establishments. Small group and one-on-one community activities help strengthen the participant's ties to the community and give them the opportunity to speak and act on their own behalf.

Outcomes:

35% of clients participated in a regular volunteer activity.
48% of group outings were used to perform a volunteer activity.
100% of clients and stakeholders rated services as satisfactory.
100% of program objectives were met at the minimum level or above.

Adult Developmental Activities (ADA)

ADA is a day program for adults with disabilities designed for adults who have been diagnosed with significant physical, mental and/or behavioral disabilities. ADA clients participate in activities to build skills including creating artwork, learning daily living skills, and establishing good behaviors. One of their rewarding activities includes making beautiful works of art at The Studio, which was relocated to Fairmont Neighborhood Center in FY 2010-2011.

Outcomes:

100% of clients and stakeholders rated services as satisfactory.
100% of funding sources rated services as satisfactory.
66% of client families received 10 contacts over the course of a year.
83.5% of program objectives were met at the minimum level or above.

Children's Services

Children learn and develop best through play experiences. This philosophy has guided Rauch's family-centered children's services since 1953. Choosing a Rauch provider for your child's early intervention needs ensures that your therapist meets the highest level of professional standards. Rauch works to support your child socially, emotionally, physically, and mentally, and offers such a wide variety of services. In FY 2010-2011, Rauch substantially increased early intervention clients served through the state's transition to the provision of services through a network of providers.

Outcomes:

100% of parents rated services as satisfactory.
100% of program objectives were met at or above the goal level.
76% of children showed at least a 4-item gain from pre-test to post-test.

Healthy Families

Healthy Families is a no-cost, voluntary parent support program designed to help families, who are expecting or have just had a baby, adjust to parenthood. Rauch accomplishes this by providing support, encouragement and information to families who choose to participate in services.



Outcomes:

97.25% of participants demonstrated proper parent/child interaction.
99% of participating families had no CPS reports.
100% of program objectives were met at the minimum level or above.

Employment Services

Employment Services programming provides placement services to clients with disabilities and other life challenges. Clients obtain and maintain community-based employment through career explorations, job readiness, soft skills training, job development, follow along services, and individual job coaching.

Outcomes:

Clients averaged 68 days from intake to job placement.
100% of Vocational Rehabilitation successful case closures retained at least 180 days of employment.
86% of Supported Employment Follow Along clients retained employment 4 weeks. Of those, 100% retained employment for 1 year.
100% satisfaction rating among clients, employers & referral sources.
88% of program objectives were met.

Rauch Industries

Rauch Industries, a division of Rauch, Inc., offers both "sheltered" and "competitive" work opportunities in a safe and structured environment, while providing a valuable service to the business community. Rauch Industries offers an integrated workplace that employs people with and without disabilities. Works Services staff address clients' needs and ensure individual planning occurs in an open, friendly, and organized manner. In FY 2010-2011, Landscaping was added as a new service line for Rauch Industries. A total of 14 new clients began work at the workshop during the year.

Outcomes:

100% of contracts met customer deadlines.
Defect rate for contract work was 0.015%.
85% of work services program objectives met at minimum or above.
Clients worked an average of 21,680 hours per quarter.

Supported Living

Rauch Supported Living services helps individuals with disabilities find a home in their income range, offers financial guidance, teaches daily living skills, provides transportation and helps plan recreational activities. Clients who are eligible for this program must be on the Autism, Traumatic Brain Injury or Developmental Disabilities Waiver. In FY 2010-2011, Supported Living opened its first four homes at Hawthorn Glen subdivision in Clark County, each serving four clients, and received initial funding for the second four homes in the development.

Outcomes:

100% of program objectives were met at the minimum level or above.
62% of client goals were met.
Clients participated in an average of 63 social and/or recreational activities.
No client or stakeholder surveys required corrective action.

"I trust Rauch with one of my most valuable possessions, my son."
~Mother of Spencer, Supported Living & ADA Client

Interpreting Services

Rauch Interpreting Services has contracts with over 40 certified professional interpreters to serve the needs of individuals in our community who are Deaf and Hard of Hearing. Interpreting and translation services are also available for many foreign languages.

Outcomes:

100% of businesses were satisfied with services.
An average of 1,620 interpreting assignments were completed per quarter.
98.2% of requests for interpreters were fulfilled.

Building Blocks Campaign

In January 2011, the **Building Blocks Comprehensive Campaign** was launched to position Rauch to continue providing quality core services and extend its reach to the next level of service delivery. The campaign seeks to solidify the organization's operating position, build capacity into offerings for clients and promote awareness of Rauch's needs.

The campaign's solid beginning included \$1.8 million in state and federal funds and a \$900,000 anonymous individual gift designated for Rauch's residential development at Hawthorn Glen. The Boards of Directors of Rauch, Inc. and the Rauch Foundation, and other core community supporters, provided **generous leadership gifts** to launch the campaign. A Campaign Committee supported outreach to the community.

Rauch secured **key investments from local foundations** by the close of the fiscal year to bolster this campaign's momentum, including:

- A **\$100,000 challenge grant from the Ogle Foundation** payable when the campaign reached \$3 million total
- A **\$50,000 grant from the James Graham Brown Foundation** toward the clubhouse at Rauch's residential development at Hawthorn Glen subdivision in Clark County
- A **\$20,000 grant from The Gheens Foundation, Inc.** to support the implementation of a comprehensive agency-wide software system
- A **\$5,000 grant from Brown-Forman Corporation** to install air conditioning in the upper plant of Rauch Industries

Rauch **continues to work to raise funds** to ensure all campaign goals can be met. If you would like to make a pledge or gift, have questions or need more information, please contact Teressa Jackson, Director of Development, at tjackson@rauchinc.org or 812-945-4063. More information is also available at www.rauchinc.org.

Building Blocks Campaign Committee

Co-Chair: Timothy Naville
Janice Leavell
Rose Wathen
Ed Woertz

Co-Chair: Connie Sipes
Sandra Braunbeck
Bettye Dunham
Trina Crace

"My family has been involved with Rauch for over 50 years. Over the years I have grown to understand how Rauch serves and enriches the entire community in which we live, in addition to providing care and services to my sister."

-Timothy Naville



**THE GHEENS
FOUNDATION, INC.**



*Special thanks to
Ashley | Rountree & Associates
for their expert campaign advice & assistance.*

Contributions July 1, 2010 to June 30, 2011

Businesses & Organizations

Aebersold Florist
ALGOOD Food Company
American Beverage Marketers
American National Insurance
Anonymous
Apex Trailer Service, LLC
Ashley | Rountree and Associates
Baptist Healthcare System
Bowles Mattress Company
BP Fabric of America Fund
Brown-Forman Corporation
Budget Print
Byrne's Garage, Inc.
Callistus Smith Agency
Capital Asset Management, LLC
CCCCC Women's Auxillary
Clark County REMC
Community Foundation
of Southern Indiana
Culbertson Home for Old Ladies
Deming, Malone, Livesay & Ostroff
Duke Energy
First Harrison Bank
Flinre Inc.

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GE Foundation Matching Gifts
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Indiana University Southeast
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Metro United Way
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Mr. Rick Zoeller, Neace Lukens
New Albany Lions Club
Ohio Valley Blind Association
Optimist Club of Louisville
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PNC Bank
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Southern Indiana Realtors
Association, Inc.
Stock Yards Bank & Trust Co.
Unisource
Universal Woods, Inc.
Wayne Howell,
State Farm Insurance
Young, Lind, Endres & Kraft
Your Community Bank

Individuals

Jamey & Sara Aebersold
David & Lana Aebersold
Ms. Barbara Amy
Mr. & Mrs. Paul Andres
Evelyn Been
Mr. & Mrs. Merrel Bierman
Mr. & Mrs. George Bland
Mr. & Mrs. Wilburt J. Block
Katie Book Lindsey
Mr. & Mrs. Stan Bowling
Dr. Marshall Buchman
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Kay Carroll
Clarks Snacks
Dr. & Mrs. John P. Click
Walton and Frances Coffey
Mr. & Mrs. Steve Crace
Mr & Mrs. Terry Cummins
Mr. & Mrs. Gregory D. DeWitt
Ms. Bettye Dunham
Mr. & Mrs. Doug England
Cathy Evaline
E. Hershel Fancher
Mr. Byron-Tresa Foster
Mr. & Mrs. Marvin Foster
Ms. Becky Francis
Mike Garrison
Barb & John Geltmaker
Lucy Greathouse
Bill Hadar

Individuals, Continued

Robert Hammond
Mr. & Mrs. W. H. Hanka
Mr. Ted Heavrin
Mr. & Mrs. David Hoover
Ms. Joyce I. Houck
Ms. Lisa Hublar
W. Phyllis Huckabone
Teresa Jackson & Aaron Hodge
Mr. & Mrs. Gary Jacobi
Mr. & Mrs. Paul Johnson
Mr. & Mrs. James King
Mr. Thomas R. King
Mr. & Mrs. Robert E. Kleehamer
Mr. & Mrs. Robert Klein
Mr. & Mrs. David Klintstiver
Mr. & Mrs. Richard Koetter
Nick Kuchle
Franklin & Christine Lewis
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Mrs. Kathryn E. Lutz
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Mr. & Mrs. Timothy McCartin
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Mr. Don Miller
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Mr. Steve Naville
Mr. & Mrs. Tim Naville
Mr. William B. Nunn
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Dennis & Dorothy Ott
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Mr. & Mrs. Merrill Peter
Mr. & Mrs. Johnny Pettit
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Mr. & Mrs. James Wathen
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Arnold Whitaker
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Dick Williams
Mr. & Mrs. Van Willis

Honor & Memorial Gifts

In Honor of Anna McCartin
Rose Mary Sublette
Clarence McCartin

In Memory of Dick Koetter
Mr. & Mrs. Merrel Bierman
William & Barbara Book
Ann Carr
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Mr. & Mrs. Richard Koetter
Carl & Marie Naville
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In Memory of Herbert Naville
Joe Belic
Curtis & Pam Peters
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In Memory of Marie Braunbeck
Charles Banet
James Bedan
Mrs. Barbara Bierman
Mr. & Mrs. Wilburt J. Block
Edna Geswein
Dr. & Mrs. Patrick Hess
Gary Lopp
James & Phyllis Robinson
Mr. & Mrs. William Robinson
Carl Schmidt
Mr. John Tinius, Jr.
Mr. & Mrs. Ed Weinmann

In Memory of Steve Andres
Doris Bakshi
Richard Bezy
Merrell Bierman
(from Merrell, Jim, Tony,
Joe & Families)
Mary Bunch
Paul Cleveland
John Didat
Jim & Jean Didelot
Dennis & Michelle Engle
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Mr. & Mrs. Marvin Foster
Kathleen Hall
Marian Herthel
Jack Koetter
John & Peg Largent
Gary McCormick
Vicki Prince
John & Mary Reynolds
Anthony Striegel
Rick & Judy Sullivan
Andrew Swartz
James Thompson
Don & Jonell Zollman

In Memory of Joyce Johnson
Anonymous
Milton Lamm
Demerease Lomond
Ms. Jane Rutherford
Julian Scott
Mr. & Mrs. Rustin McAlister
Mr. & Mrs. Kevin Spillane

**In Honor of the Marriage of
Katie Book & Jason Lindsey**
Paul Book
Douglas Meyer
Chris Proctor
Wayne Usui

In Memory of Ruth Streepey
Mr. & Mrs. Tom Chapala

Contributions July 1, 2010 to June 30, 2011

**In Memory of Richard Madley &
David Adwell**
Mrs. Donna Madley

In Honor of Tooter Tinius
Mrs. Suzanne Kaegi

In Memory of Mary Jenkins
Clarence McCartin

**In Honor of Vic & Donna Swartz's
Anniversary**
Andrew Swartz

In Honor of Christie Crace
Mr. & Mrs. Steve Crace

In Honor of Edward N. Amy, Jr.
Ms. Barbara Amy

In Memory of Jane Chapala
Roderick Cooper
Arthur DeYoung
Craig Flora
Donald Smith

In Memory of Eva Gohmann Stein
Anonymous

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youtube.com/rauchinc to see our pro-
grams in action in our agency video.



2011 Imagine Awards

The Imagine Awards celebrate those who are committed to making a better community and world for people with disabilities... "A Community Where Everyone Belongs." Proceeds benefit The Rauch Foundation. Three awards are given to recognize the accomplishments of individuals with disabilities, community leaders who have worked to benefit and/or advocate for individuals with disabilities, and organizations which have helped individuals with disabilities. The 2011 award recipients were:

Individual with a Disability: *Thomas J. Klein*
Community Leader: *Steve Hines* • **Organization:** *Life, Inc.*

2011 Title Sponsor **2011 Silver Sponsors**



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 The Hartfield Company
 Hitachi Cable Automotive Products
 McCauley, Nicolas & Co./
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2011 In-kind Sponsors

Accuprint • Clear Channel • CyberTek Engineering
 Endris Jewelers • The Marketing Company

2011 Lucas Oil Golf Scramble

Rauch's third annual scramble was held Monday, August 29, 2011 at Fuzzy Zoeller's Covered Bridge Golf Club. Rauch was very fortunate to have the support of the community through sponsorships, team and individual participation — especially the return of Lucas Oil as the title sponsor. Thanks to this tremendous involvement, the event was Rauch's most successful scramble yet! ALGOOD Food Co. (score of 56) took first place, Your Community Bank (score of 56) placed second and Deming, Malone, Livesay & Ostroff (score of 57) came in third.



Title Sponsor
 Lucas Oil Products Inc.

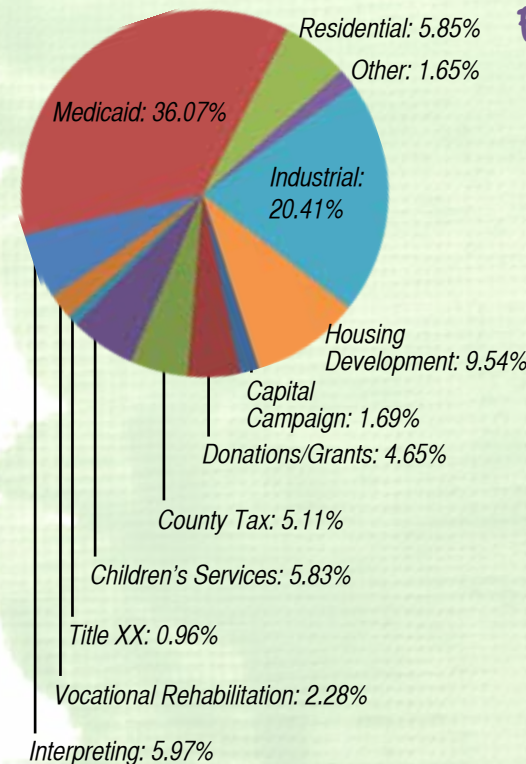
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 State Representative Ed Clere

Dessert Table Sponsor
 State Representative Ed Clere

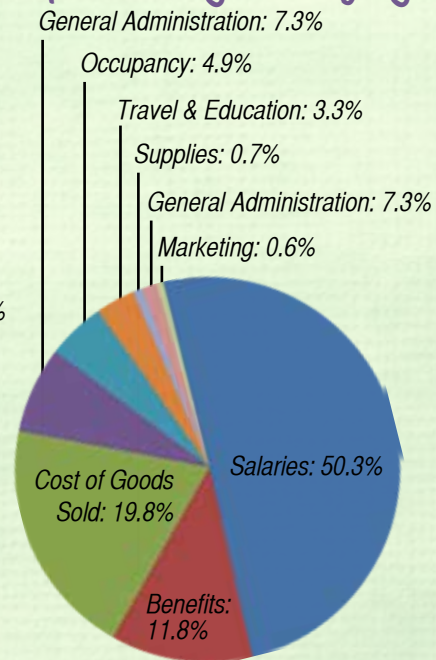
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Revenue by Source

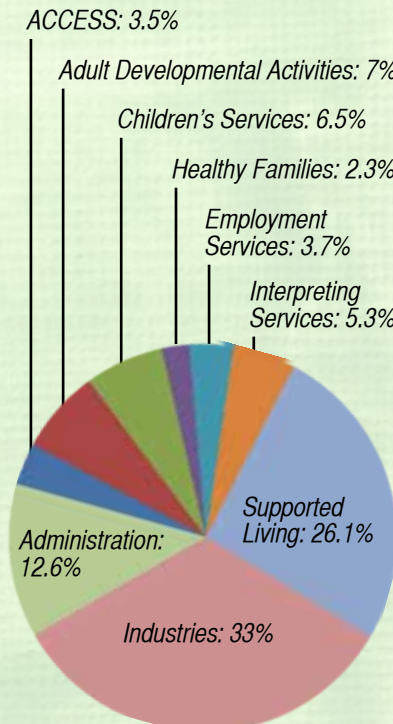


2010-2011 Financials

Expenses by Category



Expense by Program



Total Revenues & Support: \$8,281,774 • Total Expenses: \$7,523,299
 Net Assets at End of Year: \$7,258,053 • Net Increase in Total Assets: \$758,475



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