



## **2017 Industry Education Curriculum**

Through its affiliation with NORA, the National Oilheat Research Alliance, MEMA is once again offering many technical and business owner/professional staff training programs in 2017. Because NORA subsidizes these courses they are offered to retailers, their employees and technicians at a modest fee, or free of charge. Please note: More details on many of these courses will follow.

- **Technicians & Service Managers**

NORA Bronze Certification – February 28, Beckett Training Center, Sturbridge (10 weeks/nights)  
Instructor: George Lanthier

NORA Bronze Certification – March 27, Beckett Training Center, Sturbridge (2 weeks/days)  
Instructor: George Lanthier

MA Oil Burner License Seminar – February 3, May 5, August 4 & November 3 – Beckett Training Center, Sturbridge (morning sessions)  
Instructor: George Lanthier

MA Oil Burner Code Seminar – February 3, May 5, August 4 and November 3 – Beckett Training Center, Sturbridge (afternoon sessions)  
Instructor: George Lanthier

MA Oil Burner Code Seminar – April 18, MEMA Training Rom, Burlington, MA  
Instructor: George Lanthier

NORA Silver Certification – May 2, MEMA Training Room, Burlington, MA  
Instructor: Bob Hedden

NORA Gold Certification: Advanced Efficiency – May 3, MEMA Training Room, Burlington, MA  
Instructor; Bob Hedden

NORA Silver Certification – June 7, Home Builders & Remodelers Association, Springfield, MA  
Instructor; Bob Hedden

NORA Gold Certification: Oil Tank Installation & Maintenance – June 14, Home Builders &  
Remodelers Association, Springfield, MA  
Instructor: John Levey

- **Business Owners & Professional Staff**

Angus Energy Seminar – March 28, MEMA Training Room, Burlington, MA  
Speaker/Trainer: Danny Silverman

Angus Energy Seminar – March 29, Home Builders & Remodelers Association, Springfield, MA  
Speaker: Danny Silverman

Warm Thoughts Communications Seminars – Training for Your Customer-Facing Employees  
Speaker/Trainer: Ed Cardell

April 11, MEMA Training Room, Burlington, MA

April 12, Beechwood Hotel, Worcester, MA

April 13, Home Builders & Remodelers Association, Springfield, MA