

Suggestions from a parent of a participant last year:

- The animals should be tame/easy to handle, but are not required to be halter broke.
- Highly recommend buying/receiving in Jan/Dec to begin breeding in February or earlier.
- The longer (further along in pregnancy) bred heifers brought more money than the short and open heifers.
- Validate more than 3 in case not all breed or one loses a calf. (Having a mixed group of gestation severely affected sale price)
- **Uniformity is key**. Similar age, breed, genetics, color, length of pregnancy, body condition as well as other factors will bring stronger demand and prices.