



Electronic Assembly Products, Ltd.

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408-228-0665 – Fax



www.eapltd.com

Vision Statement

ELECTRONIC ASSEMBLY PRODUCTS IS A MANUFACTURER'S REPRESENTATIVE AGENCY THAT APPROACHES EVERY CUSTOMER AS A PARTNER IN SOLVING PROCESS CHALLENGES.

Experience

Our salespeople have a working knowledge of all aspects of assembly processes.

Partnership

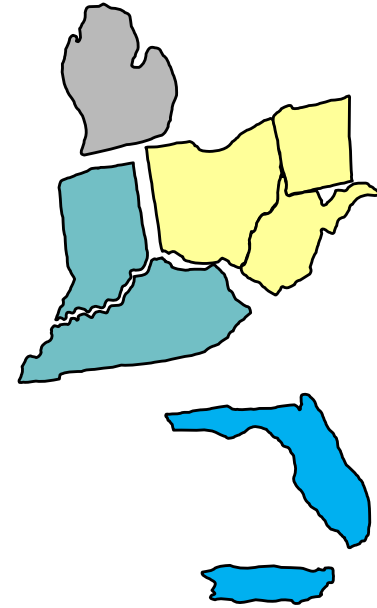
We work with our customers to both identify and resolve their assembly challenges.

Technology

We choose to represent products that are the technology leaders in their sector.

Covering

Ohio - Indiana - Kentucky - Michigan - West Virginia - W. Pennsylvania - Florida
Puerto Rico - Dominican Republic



John Johnson - 30+ yrs
President - EAP
Southern Ohio

Autumn Johnson - 20+ yrs
Inside Sales Support

Rick Barbo - 25+ yrs
Northern Ohio - Erie PA

David Longano - 15+ yrs
Western PA

Richard Mamula - 20+ yrs
Western PA - West Virginia

Bill Rahn - 25+ yrs
Service Technician

Kevin Moses - 30+ yrs
Indiana - Kentucky

Carl Meissner - 30+ yrs
Eastern Michigan

Nick Irwin - 5+ yrs
Western Michigan

Mark Hendron - 25+ yrs
Florida

Eric Denslinger - 10+ yrs
Florida

Caribbean Production Supply
Puerto Rico - Dominican Republic

Market Summary

- **Market**

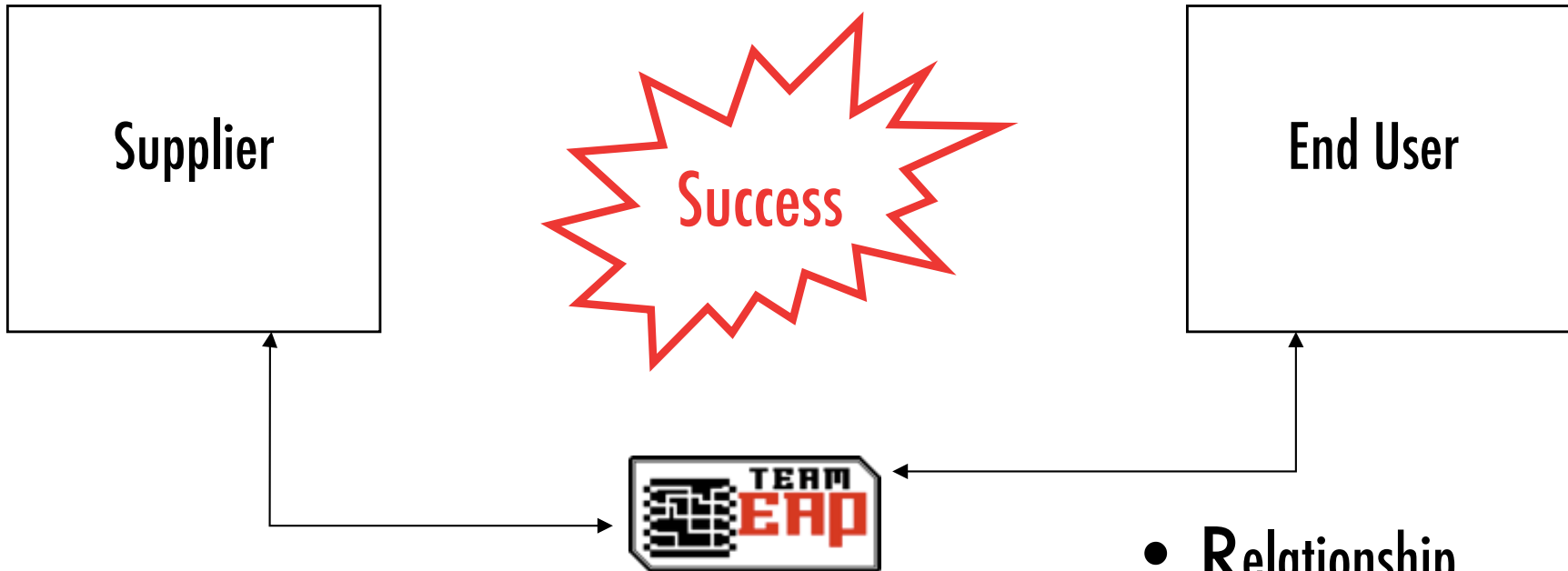
- With few manufacturers representatives that focus on the end user, there is a missing link for production solutions to be marketed directly to the end user.

Electronic Assembly Products will provide the highest level of customer service to end users with a product focused approach.

Goals & Objectives

- **Goals**
 - Provide the highest value for our suppliers
 - #1 Representative in the territory
- **Objectives**
 - Grow the highest market share per line
 - Represent technology leading products
 - Provide solutions for end users with long term relationships

Market Plan - REI



- Relationship
- Experience
- Integrity
- Service
- End user focus

Keys to Success

- ☑ Product experience
- ☑ Relationship with end users
- ☑ Market coverage
- ☑ Solid relationship with distributor partners
- ☑ Integrity

EAP Corporate References

- Jim McKeon – Desco – 909-913-1814 
- Carl Walz – ITW Chemtronics – 770-424-4888 
- Ken Stanton – Universal Instruments – 607-222-4590 
- Glenn Schindo – Weller – 919-247-4307 
- Dan Philips – Kimco – 800-521-9197 
- Rob DiMatteo – BTU – 978-618-4750 
- Frank Hart – PVA - 518-881-1671 

Corporate Awards

- **Desco – Rep of the Year – 2003, 2006 & 2011**
- **OC White – Goal Buster – 2004**
- **Pro-Pak – Quota Buster – 2003 & 2004**
- **Desco – Quota Buster – 2004 & 2006**
- **Universal Instruments – Rep of the Year – 2004, 2015, 2016**
- **Chemtronics – Sales Performance Award 2004 & 2006**
- **StenTech – Highest Sales Increase 2005 ~ 2006**
- **Universal Instruments – Outstanding Performance 2006**
- **Henkel Loctite – Outstanding Performance 2006 (67% growth)**
- **PVA – Rep of the Year – IN / KY 2016**



Web Site

www.eapltd.com

HOME PRODUCTS NEWS ABOUT US CONTACT



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By finding the right solution to every challenge, EAP maintains the confidence of its customers, enabling it to act as a trusted extension of their internal resources.