Neel Gulhar leads the product strategy team at Opower. He is responsible for translating utility needs into new products and services.

Prior to Opower, Neel was at Baltimore Gas and Electric for 12 years. He spent a good part of those 12 years implementing smart grid related programs. Neel has authored several articles and white papers about the next generation of customer experiences.

Neel graduated from University of Maryland with a B.S. in Computer Science and Finance, and completed his MBA from Johns Hopkins University.