



Build Locally Balanced with Outsourcing For Success

Shawn Lester, CPA, CA, CAFM, BBA (Hons)
Managing Partner



What Do I Mean by Build Locally?

REALIZE who you are, where you are and how to maximize the opportunities

Each person that we meet has the potential to teach us something

Strive for continual improvement by taking responsibility for your actions and learning from your mistakes

Consistent accomplishment generates momentum

It is not about perfection but progress

Laura Arnga'naaq, CPA, CA

- Strengths
- Weaknesses
- Opportunities
- Threats
- Network
- Connections
- Relationships



What Do I Mean by Balanced with Outsourcing

RECRUIT to improve who you are, where you are and maximize your opportunities

"If you don't know where you're going, you'll end up somewhere else."
(Yogi Berra)

As a contracted support, sometimes the goal is to work yourself out of your job

People want success, so help them win

Donna May Kimmaliardjuk, MD

EXCLUSIVE EDUCATION

- Education and Training
- Professional Resources
- Coach and / or Mentor
- Network

Seven aboriginals making a difference

The cardiac surgeon

The future teacher

The science student

The historical researcher

The engineer

The law grad

The gifted grandma

Who says Inuit can't be heart surgeons?

Aboriginals with degrees are using a public awareness campaign to urge youths to embrace higher learning

LOUIE BROWN
SMITHSONIAN

2%

- Connections
- Relationships

How Do You Achieve Success?

REPEAT

There are no graduates in the school of life.

Learn to fail forward! Get up, dust yourself off and go at it again.

We are making a difference by investing in relationships with our people, our clients and our communities.

Relationships drive our business as our greatest assets are our people, our clients and our communities. (Lester Landau)

Paul Okalik, LLB, first premier of Nunavut

- Analyze
- Adjust over Time



Realize, Recruit, Repeat

Thank you for this opportunity!

